

SANTA MARIA PUBLIC AIRPORT DISTRICT BOARD OF DIRECTORS

Thursday September 28, 2023 Administration Building Airport Boardroom 6:00 P.M.

REGULAR MEETING A G E N D A

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Moreno, Adams, Baskett, Clayton, Brown

- 1. MINUTES OF THE REGULAR MEETING HELD SEPTEMBER 14, 2023
- 2. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc)
 - d) CITY & COUNTY LIAISON
 - e) STATE & FEDERAL LIAISON
 - f) VANDENBERG LIAISON
 - g) BUSINESS PARK COMMITTEE (Ad Hoc)
- 3. GENERAL MANAGER'S REPORT
- 4. MANAGER OF FINANCE & ADMINISTRATION REPORT
 - a) Demand Register
 - b) Financial Reports for EAA Airventure & UAS Counter-Summit
 - c) Budget to Actual
 - d) Financial Statements
 - e) Delinquent Tenant List

SANTA MARIA PUBLIC AIRPORT DISTRICT -

- 5. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish a time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
- 6. AUTHORIZATION FOR THE PRESIDENT TO EXECUTE THE SUPPLEMENTAL LEASE AGREEMENT BETWEEN THE DISTRICT AND THE UNITED STATES OF AMERICA TO AMEND THE MEMORANDUM OF AGREEMENT FOR FEDERAL AVIATION ADMINISTRATION FACILITIES WITHIN THE AIRPORT PREMISES.
- 7. CLOSED SESSION. The Board will hold a Closed Session to discuss the following item(s):
 - a) Conference with Legal Counsel-Anticipated Litigation (Paragraph (2) or (3) of Subdivision (d) of Gov. Code Section 54956.9) Significant exposure to litigation: (Two cases).
 - b) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-Baskett v. SMPAD, United States Bankruptcy Court Central District of California – Northern Division Case No. 9:22-bk-10011-RC.
- 8. DIRECTORS' COMMENTS.
- 9. ADJOURNMENT.

MINUTES OF THE REGULAR BOARD MEETING OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT HELD SEPTEMBER 14, 2023

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular meeting place at 6:00 p.m. Present were Directors Adams, Baskett, Clayton, and Brown, Manager of Finance & Administration Reade, and District Counsel Frye Laacke and Cheung. Director Moreno and General Manager, Pehl, were absent.

- 1. MINUTES OF THE REGULAR MEETING HELD August 24, 2023. Director Baskett made a Motion to approve the minutes of the regular meeting held August 24, 2023. Director Clayton Seconded and it was carried by a 4-0 vote.
- 2. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) No meeting scheduled.
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) No meeting scheduled.
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc) No meeting scheduled.
 - d) CITY & COUNTY LIAISON No meeting scheduled.
 - e) STATE & FEDERAL LIAISON No meeting scheduled.
 - f) VANDENBERG LIAISON No meeting scheduled.
 - g) BUSINESS PARK COMMITTEE (Ad Hoc) No meeting scheduled.
- 3. GENERAL MANAGER'S REPORT. Ms. Reade, Manager of Finance & Administration, advised the Board that Mr. Pehl, along with Director Moreno, were attending the ACA Conference during this meeting.
- 4. The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.
 - a) Demand Register. The Demand Register, covering warrants 071846 through 071922 in the amount of \$1,698,544.43, was recommended for approval as presented. Director Brown made a Motion to accept the Demand Register as presented. Director Baskett Seconded and it was carried by a 4-0 vote.
- 5. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a three-minute time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.

David Baskett requested his eviction from a District hangar be reversed.

- 6. Authorization for one staff member to attend the Hy Security Regional Product Seminar to be held October 3rd 6th, 2023, in Chicago, IL. Director Baskett made a Motion to approve. Director Clayton Seconded and it was carried by a 4-0 vote.
- 7. Authorization for two staff members and two community members to attend a headquarter meeting with SkyWest Airlines to be held November 29th, 2023, in Saint George, UT. Director Clayton made a Motion to approve. Director Baskett Seconded and it was carried by a 4-0 vote.
- 8. Authorization for two staff members and two community members to attend a headquarter meeting with Southwest Airlines to be held December 7th, 2023, in Dallas, TX. Director Clayton made a Motion to approve. Director Baskett Seconded and it was carried by a 4-0 vote.
- 9. Authorization for the President and Secretary to execute the First Amendment of Renewal Agreement between the District and ProDIGIQ, Inc. adding the Mykonos GASB 87 Module as part of the Lease Management System. Director Brown made a Motion to approve. Director Clayton Seconded and it was carried by a 4-0 vote.
- 10. Authorization for the President and Secretary to execute the Eighth Amendment of Lease between the District and the City of Santa Maria for Pioneer Park. Director Brown made a Motion to approve. Director Baskett Seconded and it was carried by a 4-0 vote.
- 11. CLOSED SESSION. At 6:10 p.m. the Board went into Closed Session to discuss the following item(s):
 - a) Conference with Legal Counsel-Anticipated Litigation (Paragraph (2) or (3) of subdivision (d) of Gov. Code Section 54956.9) Significant exposure to litigation: (One case).
 - b) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-Baskett v. SMPAD, United States Bankruptcy Court Central District of California – Northern Division Case No. 9:22-bk-10011-RC.

At 6:25 pm., the Board and staff reconvened to Open Public Session.

No reportable actions.

9. DIRECTORS' COMMENTS: Director Brown had no comment.

Director Clayton is excited to do great things and predicts big growth in the long term.

Director Baskett asked for notices to go out to badge holders prior to expiration. He reiterated his thoughts on energy and would like to see Board action for the second phase of owner-built hangars.

Director Adams stated that a second phase of owner builds may be a good idea, but the timing is pre-mature.

10. ADJOURNMENT. Director Adams asked for a Motion to adjourn to a Regular Meeting to be held on September 28, 2023, at 6:00 p.m. at the regular meeting place. Director Adams made that Motion, Director Clayton Seconded and it was carried by a 4-0 vote.

ORDER OF ADJOURNMENT

This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 6:29 p.m. on September 14, 2023.

Ignacio Moreno, President

David Baskett, Secretary

DEMAND REGISTER SANTA MARIA PUBLIC AIRPORT DISTRICT

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 071923 to 071950 and electronic payments on Pacific Premier Bank and in the total amount of \$121,331.46.

MARTIN PEHL GENERAL MANAGER DATE

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 071923 to 071950 and electronic payments on Pacific Premier Bank in the total amount of \$121,331.46 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

VERONEKA READE MANAGER OF FINANCE AND ADMINISTRATION DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF SEPTEMBER 28, 2023.

DAVID BASKETT SECRETARY

Demand Register

| | Check Number | Check Date | Vendor Name | Check Amount | Description |
|---|-----------------|------------|--|--------------|---|
| * | 71923 | 9/12/2023 | City of Santa Maria | \$13,990.00 | 1494 Fairway Drive Rezoning Application |
| * | 71924 | 9/14/2023 | Adams, Chuck | \$200.00 | Director's Fees |
| * | 71925 | 9/14/2023 | AT&T | \$44.86 | Telephone Service |
| * | 71926 | 9/14/2023 | Brayton's Power Wash & Sweep | \$950.00 | Street Sweeping/ Concrete Cleaning |
| * | 71927 | 9/14/2023 | Cal-Coast Machinery, Inc | \$100.92 | Vehicle Maintenance |
| * | 71928 | 9/14/2023 | Consolidated Electrical Distributors, Inc. | \$112.55 | Vehicle Maintenance |
| * | 71929 | 9/14/2023 | Clark Pest Control | \$2,516.00 | Weed/Wildlife Abatement |
| * | 71930 | 9/14/2023 | Coastline Equipment Company | \$278.58 | Vehicle Maintenance |
| * | 71931 | 9/14/2023 | Comcast | \$1,304.15 | Cable/Internet/Digital Voice |
| * | 71932 | 9/14/2023 | Ferguson Enterprises, Inc. | \$908.58 | Terminal Maintenance |
| * | 71933 | 9/14/2023 | Frontier Communications | \$842.65 | Telephone Service |
| * | 71934 | 9/14/2023 | Groveman Hiete LLP | \$4,878.00 | Legal Counsel Services |
| * | 71935 | 9/14/2023 | Industrial Truck Bodies | \$391.50 | Vehicle Maintenance |
| * | 71936 | 9/14/2023 | Interstate Batteries | \$152.20 | Vehicle Maintenance |
| * | 71937 | 9/14/2023 | J.D. Humann Landscape Contr. | \$5,070.64 | Landscaping - Terminal |
| * | 71938 | 9/14/2023 | Jack's Upholstery | \$1,350.00 | Terminal Maintenance |
| * | 71939 | 9/14/2023 | Letters, Inc. | \$271.04 | Car Wash |
| * | 71940 | 9/14/2023 | Lowe's | \$250.40 | Terminal Maintenance |
| * | 71941 | 9/14/2023 | McMaster-Carr | \$189.18 | Terminal Maintenance |
| * | 71942 | 9/14/2023 | Mission Linen Service | \$146.02 | Uniform Service |
| * | 71943 | 9/14/2023 | Napa Auto Parts | \$38.42 | Vehicle Maintenance |
| * | 71944 | 9/14/2023 | Pacific Telemanagement Services | \$303.00 | Pay Phone Svcs - Terminal |
| * | 71945 | 9/14/2023 | Service Star | \$12,917.28 | Janitorial Service |
| * | 71946 | 9/14/2023 | Sign Creations | \$565.51 | Signs |
| * | 71947 | 9/14/2023 | Sousa Tire Service, LLC | \$1,470.19 | Vehicle Maintenance |
| * | 71948 | 9/14/2023 | Tri-Counties Plant Service | \$275.00 | Interior Plant Service - Terminal |
| * | 71949 | 9/14/2023 | Digital West | \$950.65 | Network Services - Terminal |
| | 71950 | 9/25/2023 | Baskett, David - Reimbursements | \$5,367.48 | UAS Counter Summit |
| | | | Subtotal | \$55,834.80 | |
| | ACH | 9/12/2023 | CalPers | \$6,945.59 | Employee Retirement |
| | ACH | 9/12/2023 | CalPers | \$14,081.24 | Employee Health Insurance |
| | ACH | 9/13/2023 | Pacific Premier Bank | \$202.75 | Analysis Activity |
| | ACH | 9/13/2023 | Empower Retirement | \$6,603.80 | Employee Paid Retirement |
| | ACH | 9/14/2023 | Paychex | \$27,721.82 | Payroll |
| | | | - | | - |
| | ACH | 9/14/2023 | Paychex | \$7,647.16 | Payroll Taxes |
| | ACH | 9/14/2023 | PG&E | \$1,293.09 | Terminal/Admin/Hangar Electricity |

Demand Register

| Check Number | Check Date | Vendor Name | Check Amount | Description |
|-----------------|------------|-------------------------|--------------|---------------------------------|
| ACH | 9/14/2023 | The Gas Company | \$142.49 | Utilities - Gas |
| ACH | 9/14/2023 | Amazon Capital Services | \$657.17 | Office Equipment, Gate Security |
| ACH | 9/15/2023 | Paychex | \$201.55 | Paychex Invoice |
| | | Subtotal | \$65,496.66 | |
| | | Total | \$121,331.46 | |



February 23, 2023

Board of Directors Santa Maria Public Airport District 3217 Terminal Drive Santa Maria, CA 93455

Subject: Authorization for one Director to attend the EAA AirVenture Oshkosh to be held July 24th through the July 30th, 2023, in Oshkosh, WI.

Summary

Oshkosh Air Show 2023, also known as EAA AirVenture Oshkosh, is a fly-in gathering and aviation event that attracts enthusiasts from dozens of countries. It is a place where people can discover opportunities in innovation, education, and careers in aviation.

| | | Attendees | Days | Rate | Total |
|-------|-----------------------|-----------|------|------------|------------|
| Fees: | Registration | 1 | | \$813.00 | \$813.00 |
| | Air Transportation | 1 | | \$726.00 | \$726.00 |
| | Ground Transportation | 1 | | \$1,140.00 | \$1,140.00 |
| | Lodging | 1 | 6 | \$495.50 | \$2,973.00 |
| | Meals | 1 | 7 | \$100.00 | \$700.00 |
| | Total: | | | | \$6,352.00 |

The 2023-2024 Budget has not been approved and therefore the impact on that budget cannot be estimated at this time.

Recommendation

Staff recommends the board authorize this travel.

Sincerely,

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Veroneka Reade Manager of Finance and Administration

| SAN | NTA MARIA | A PUBLIC AIRPORT DI | STRICT TRAVEL EXPENSE | REIMBURSEMENT REQ | UEST FORM |
|--------------|-----------|---------------------|-------------------------------------|-------------------|------------|
| | | | Payment Made to Credit Card for: | Nash Moreno | |
| То: | SMPAD Ac | counting Dept. |] | | |
| From: | Nash More | eno | - | | |
| Explanation: | Osh Kosh | 7/24-7/30 | - | | |
| Dates: | 4/11/23-7 | 7/31/23 | | | |
| Location: | | | PLEASE | ATTACH ALL RECE | IPTS |
| DA | TE | | EXPENSE | | AMOUNT |
| 4/11/2023 | | EAA Registration | | | \$189.00 |
| 5/29/2023 | | RV* Outdoorsy | | | \$732.95 |
| 7/31/2023 | | AMERICAN-Preferred | | | \$39.19 |
| 7/30/2023 | | A&W RESTAURANTS | | | \$20.40 |
| 7/28/2023 | | EL AGAVE MEXICAN | | | \$2.52 |
| 7/28/2023 | | MR & MRS EGGROLL | - | | \$27.00 |
| 7/27/2023 | | DUNKIN DONUTS | | | \$8.00 |
| 7/27/2023 | | CHICK-FIL-A OSHKO | | | \$13.00 |
| 7/26/2023 | | BENVENUTO'S TWIN | | | \$44.40 |
| 7/24/2023 | | EL AGAVE MEXICAN | GRILL-Lunch for 3 | | \$70.52 |
| 7/23/2023 | | IHOP | | | \$21.30 |
| 7/23/2023 | | IHOP | | | \$68.90 |
| 7/23/2023 | | LAX AIRP SAMMYS P | | | \$17.28 |
| 7/18/2023 | | | | | \$755.80 |
| 7/8/2023 | | RV* OUTDOORSY RV | Rental 9 Nights | | \$1,623.00 |
| 7/31/2023 | | MCDONALD'S F6000 | | | \$14.19 |
| 7/31/2023 | | RV* OUTDOORSY | | | \$25.00 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | 1 | | | |
| | | Total | | | \$3,672.45 |
| | | | | | +-,=-0 |

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No receipts were provided. District Auditors require itemized receipts for these charges. District staff recommends reimbursement of these receipts.



July 27, 2023

Board of Directors Santa Maria Public Airport District 3217 Terminal Drive Santa Maria, CA 93455

<u>Subject:</u> Authorization for two Director to attend the Counter UAS Summit to be held August 15th-16th, 2023, in Old Town Alexandria, VA.

Summary

This agenda item was previously presented to the Board at the July 13th Meeting. The Board requested a budget for this event.

Budget

| | | Attendees | Days | Rate | Total | |
|-------|-----------------------|-----------|------|------------|------------|--|
| Fees: | Registration | 2 | | \$1,595.00 | \$3,190.00 | |
| | Air Travel | 2 | | \$834.00 | \$1,668.00 | |
| | Ground Transportation | 1 | | \$210.00 | \$210.00 | |
| | Lodging | 2 | 3 | \$208.00 | \$1,248.00 | |
| | Meals | 2 | 4 | \$100.00 | \$800.00 | |
| | Total: | | | | \$7,116.00 | |

Overall Impact:

| 2022-2023 Budget for Business Travel | \$85,000.00 |
|--------------------------------------|-------------|
| Previously Approved Business Travel | \$37,550.37 |
| Current Balance for Business Travel | \$47,449.63 |
| Amount of this Request | \$7,116.00 |
| Balance Remaining if Approved | \$40,333.63 |

Sincerely,

Veroneka Reade Manager of Finance and Administration

| SAN | NTA MARIA | | STRICT TRAVEL EXPENSE | REIMBURSEMENT REC | |
|-------------------------------|-----------|----------------------|-------------------------------------|-------------------|------------|
| | | | Payment Made to Credit Card for: | Nash Moreno | |
| То: | SMPAD Ac | counting Dept. |] | | |
| From: | Nash More | eno | | | |
| Explanation: | UAS Sumr | mit 8/15-8/16 | | | |
| Dates: | 8/13-8/18 | | | | |
| Location: | | | PLEASE | ATTACH ALL RECE | IPTS |
| DA | TE | | EXPENSE | | AMOUNT |
| 8/13/2023 | | AMERICAN AIR00124 | 171025078 | | \$2,386.40 |
| 8/14/2023 | | THE TRADEMARK | | | \$48.85 |
| 8/15/2023 | | THE HAMILTON | | | \$105.77 |
| 8/15/2023 | | THE TRADEMARK | | | \$44.41 |
| 8/15/2023 | | UBER LIME-Scooter F | | | \$16.27 |
| 8/15/2023 | | UBER LIME-Scooter F | | | \$31.73 |
| 8/15/2023 | | UBER-From: DCA to: | | | \$28.68 |
| 8/16/2023 | | HOTEL WASHINGTO | | | \$64.00 |
| 8/16/2023 | | UBER LIME-Scooter F | | | \$5.00 |
| 8/16/2023 | | UBER LIME-Scooter F | | | \$8.88 |
| 8/16/2023 | | UBER LIME-Scooter F | | | \$21.05 |
| 8/16/2023 | | UBER-From: Downtov | vn DC to: Westin | | \$26.99 |
| 8/16/2023 | | UBER- From: Westin | | | \$17.91 |
| 8/17/2023 | | THE GROVE-Breakfas | | | \$10.67 |
| 8/17/2023 | - | UBER-From: Westin to | | | \$39.59 |
| 8/17/2023 | | UBER-From: Downtov | | | \$33.33 |
| 8/17/2023 UBER LIME-Scooter F | | | | | \$40.71 |
| 8/17/2023 | | UBER: From: Westin t | | | \$17.97 |
| 8/18/2023 | | WESTIN ALEXANDRI | IA 8/14-8/16 | | \$713.22 |
| | | | | | |
| | | | | | |
| | | Total | | | \$3,661.43 |

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No receipts were provided. District Auditors require itemized receipts for these charges. District staff recommends reimbursement of these receipts.

| SANTA MARIA PUBLIC AIRPORT DISTRICT TRAVEL EXPENSE REIMBURSEMENT REQUEST FORM | | | | | | |
|---|-----------|------------------------|-------------------------------------|------------|--|--|
| | | | Make Check Payble To: David Baskett | | | |
| То: | Accountir | ng Department | | | | |
| From: | David Bas | skett | | | | |
| Explanation: UAS-Counter Summit | | | | | | |
| Dates: | 8/15-16/2 | 023 | | | | |
| Location: | Old Town | Alexandria, VA | PLEASE ATTACH ALL RECEI | PTS | | |
| DAT | E | | EXPENSE | AMOUNT | | |
| 08/11/ | /23 | Counter-UAS Summit | Registration | \$1,595.00 | | |
| 08/11/ | /23 | United Airlines-RT LA | X-IAD First Class | \$2,242.80 | | |
| 08/13/ | /23 | Avis-Rental Car to LA | x | \$65.81 | | |
| 08/14/ | /23 | Anita's Mobil-Rental C | ar Fuel | \$30.00 | | |
| 08/14/23 | | Klatch Coffee-Lunch | \$13.14 | | | |
| 08/14/23 | | Uber-IAD to Westin | \$55.98 | | | |
| 08/17/ | /23 | Uber-From: Westin to: | \$20.94 | | | |
| 08/17/ | /23 | Uber-From: Lunch w/C | \$17.91 | | | |
| 08/17/ | /23 | Uber-From: Russian E | mbassy to: Westin | \$39.94 | | |
| 08/18/ | /23 | Foster's Grille-Dinner | | \$17.23 | | |
| 08/19/ | /23 | Westin 8/14-8/19 | | \$1,059.87 | | |
| 08/19/ | /23 | Uber-Westin to IAD | | \$80.48 | | |
| 08/19/ | /23 | McDonald's-Dinner | | \$4.38 | | |
| 08/19/ | /23 | Tom's Gas-Rental Car | r Fuel | \$27.67 | | |
| 08/19/ | /23 | Avis-Rental Car to SM | IX | \$96.33 | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | TOTAL | \$5,367.48 | | |
| Signed: | | | Date: | | | |
| Supervisor: | | | Date: | | | |

Profit & Loss

As of August 31, 2023

| As of August 31, 2023 | | | | |
|---|------------------------|-----------------------|------------------------|-------------------|
| | YTD | PTD | PTD AVG | % AVG/PTD |
| Revenues from Operations | | | | |
| Landing Area | | | | |
| Landing fees and tiedowns | 7,713.67 | 3,299.50 | 3,856.84 | 116.9 % |
| Fuel flowage fees | 15,664.02 | 10,898.22 | 7,832.01 | 71.9 % |
| | | | ,002.01 | |
| Subtotal | 23,377.69 | 14,197.72 | 11,688.85 | 82.3 % |
| Hangar area | | | | |
| T-Hangar | 76,679.00 | 38,252.00 | 38,339.50 | 100.2 % |
| Corporate T-Hangars | 52,946.00 | 26,348.00 | 26,473.00 | 100.5 % |
| T-Hangar Storage Units | 5,640.00 | 2,820.00 | 2,820.00 | 100.0 % |
| Owner Build Hangars | 3,298.00 | 1,649.00 | 1,649.00 | 100.0 % |
| Subtotal | 138,563.00 | 69,069.00 | 69,281.50 | 100.3 % |
| | | | | |
| FBO Area | ~~~~~ | 44,000,00 | 44,000,00 | 100.000 |
| Main Hangar | 22,600.00 | 11,300.00 | 11,300.00 | 100.0 % |
| Commercial Hangars | 73,331.85 | 35,047.30 | 36,665.93 | 104.6 % |
| Land Leases | 16,422.00 | 8,211.00 | 8,211.00 | 100.0 % |
| Subtotal | 112,353.85 | 54,558.30 | 56,176.93 | 103.0 % |
| Terminal Area | | | | |
| Car Rental | 41,243.89 | 19,767.75 | 20,621.95 | 104.3 % |
| Terminal Space Lease | 28,062.04 | 13,841.58 | 14,031.02 | 101.4 % |
| TSA LEO Reimbursement | 540.00 | 0.00 | 270.00 | |
| Subtotal | 69,845.93 | 33,609.33 | 34,922.97 | 103.9 % |
| Povenue generating land | | | | |
| Revenue generating land Non Aviation Land Leases | 86,605.12 | 39,636.16 | 12 202 56 | 109.3 % |
| Agricultural Leases | 185,063.82 | 92,531.91 | 43,302.56 92,531.91 | 109.3 % |
| | | | | |
| Cell Towers Airport Mobile Home Park | 10,100.00 83,882.82 | 5,050.00 43,158.61 | 5,050.00 41,941.41 | 100.0 % 97.2 % |
| Allport Mobile Home Fark | 00,002.02 | 43,130.01 | 41,341.41 | 37.2 /0 |
| Subtotal | 365,651.76 | 180,376.68 | 182,825.88 | 101.4 % |
| Administrative | | | | |
| Badging Income | | | 0.00 | |
| Miscellaneous Income | 19,330.63 | 13,356.00 | 9,665.32 | 72.4 % |
| Plans and Specs | 0.00 | 0.00 | 0.00 | - |
| Cares Grant Revenue | 0.00 | 0.00 | 0.00 | |
| Subtotal | 19,330.63 | 13,356.00 | 9,665.32 | 72.4 % |
| Total Rovenue from operations | 720 122 96 | 365 167 02 | 361 561 15 | 00 0 0/ |
| Total Revenue from operations | 729,122.86 | 365,167.03 | 364,561.45 | 99.8 % |

Santa Maria Public Airport District Profit & Loss As of August 31, 2023

| As of August 31, 2023 | | | | |
|--|--------------|--------------|--------------|------------------|
| | YTD | PTD | PTD AVG | % AVG/PTD |
| Operating Expenses: | | | | |
| Landing Area | 13,631.40 | 8,138.90 | 6,815.70 | 83.7 % |
| Hangar Area | 15,820.41 | 10,262.51 | 7,910.21 | 77.1 % |
| FBO Area | 12,501.61 | 6,734.85 | 6,250.81 | 92.8 % |
| Terminal Area | 68,283.71 | 35,280.02 | 34,141.86 | 92.8 % 96.8 % |
| | | | , | 96.0 % |
| Revenue generating land Salaries and Benefits | 68,622.63 | 35,734.26 | 34,311.32 | 90.0 % 72.7 % |
| | 240,358.55 | 165,290.15 | 120,179.28 | |
| Utilities | 15,181.89 | 8,666.87 | 7,590.95 | 87.6 % |
| Supplies | 17,255.21 | 5,386.29 | 8,627.61 | 160.2 % |
| Maintenance and Repairs | 10,641.92 | 6,885.93 | 5,320.96 | 77.3 % |
| Contractual Services | 247,595.04 | 186,613.48 | 123,797.52 | 66.3 % |
| Real Estate Commission | 0.00 | 0.00 | 0.00 | |
| ARFF Services | 0.00 | 0.00 | 0.00 | 22 2 2 4 |
| Security Services | 58,581.75 | 29,501.07 | 29,290.88 | 99.3 % |
| Dues and Subscriptions | 9,600.00 | 505.00 | 4,800.00 | 950.5 % |
| Advertising | 8,351.25 | 5,195.00 | 4,175.63 | 80.4 % |
| Depreciation | 0.00 | 0.00 | 0.00 | |
| Insurance | 0.00 | 0.00 | 0.00 | |
| Election Expense | 0.00 | 0.00 | 0.00 | |
| Business Travel | 17,253.71 | 9,021.33 | 8,626.86 | 95.6 % |
| Fire Fighting Training | 0.00 | 0.00 | 0.00 | |
| Rent Credit | 27,768.00 | 891.00 | 13,884.00 | 1558.2 % |
| Air Show Expense | 0.00 | (971.91) | 0.00 | .0 % |
| Other Miscellaneous Expense | 3,977.49 | 2,975.00 | 1,988.75 | 66.8 % |
| Total Expenses | 835,424.57 | 516,109.75 | 417,712.34 | 80.9 % |
| Operating income (loss) | (106,301.71) | (137,586.72) | (43,485.57) | 31.6 % |
| Non-Operating Revenues (Expenses): | | | | |
| | | | | |
| PFC Revenue | 4,865.36 | 0.00 | 2,432.68 | |
| Interest Income | 9,772.84 | 4,489.46 | 4,886.42 | 108.8 % |
| Tax Revenues | 0.00 | 0.00 | 0.00 | |
| AIP Reimbursement | 3,198,500.00 | 1,256,034.00 | 1,599,250.00 | 127.3 % |
| Gain on Land Sale | 0.00 | 0.00 | 0.00 | |
| Total non-operating rev (exp) | 3,213,138.20 | 1,260,523.46 | 1,606,569.10 | 127.5 % |
| | | | | |
| Net Income | 3,106,836.49 | 1,122,936.74 | 1,563,083.53 | 139.2 % |
| | | | | |

0.00

Profit & Loss

| As of August 31, 2023 | YTD | PTD | PTD AVG | % AVG/PTD |
|-------------------------------|------------|------------|------------|-----------|
| Revenues from Operations | טוז | PID | PIDAVG | % AVG/PTD |
| Landing Area | | | | |
| Landing fees and tiedowns | 7,713.67 | 3,299.50 | 3,856.84 | 116.9 % |
| Fuel flowage fees | 15,664.02 | 10,898.22 | 7,832.01 | 71.9 % |
| Subtotal | 23,377.69 | 14,197.72 | 11,688.85 | 82.3 % |
| Hangar area | | | | |
| T-Hangar | 76,679.00 | 38,252.00 | 38,339.50 | 100.2 % |
| Corporate T-Hangars | 52,946.00 | 26,348.00 | 26,473.00 | 100.5 % |
| T-Hangar Storage Units | 5,640.00 | 2,820.00 | 2,820.00 | 100.0 % |
| Owner Build Hangars | 3,298.00 | 1,649.00 | 1,649.00 | 100.0 % |
| Subtotal | 138,563.00 | 69,069.00 | 69,281.50 | 100.3 % |
| FBO Area | | | | |
| Main Hangar | 22,600.00 | 11,300.00 | 11,300.00 | 100.0 % |
| Commercial Hangars | 73,331.85 | 35,047.30 | 36,665.93 | 104.6 % |
| Land Leases | 16,422.00 | 8,211.00 | 8,211.00 | 100.0 % |
| Subtotal | 112,353.85 | 54,558.30 | 56,176.93 | 103.0 % |
| Terminal Area | | | | |
| Car Rental | 41,243.89 | 19,767.75 | 20,621.95 | 104.3 % |
| Terminal Space Lease | 28,062.04 | 13,841.58 | 14,031.02 | 101.4 % |
| TSA LEO Reimbursement | 540.00 | 0.00 | 270.00 | |
| Subtotal | 69,845.93 | 33,609.33 | 34,922.97 | 103.9 % |
| Revenue generating land | | | | |
| Non Aviation Land Leases | 86,605.12 | 39,636.16 | 43,302.56 | 109.3 % |
| Agricultural Leases | 185,063.82 | 92,531.91 | 92,531.91 | 100.0 % |
| Cell Towers | 10,100.00 | 5,050.00 | 5,050.00 | 100.0 % |
| Airport Mobile Home Park | 83,882.82 | 43,158.61 | 41,941.41 | 97.2 % |
| Subtotal | 365,651.76 | 180,376.68 | 182,825.88 | 101.4 % |
| Administrative | | | | |
| Badging Income | | | 0.00 | |
| Miscellaneous Income | 19,330.63 | 13,356.00 | 9,665.32 | 72.4 % |
| Plans and Specs | 0.00 | 0.00 | 0.00 | |
| Cares Grant Revenue | 0.00 | 0.00 | 0.00 | |
| Subtotal | 19,330.63 | 13,356.00 | 9,665.32 | 72.4 % |
| Total Revenue from operations | 729,122.86 | 365,167.03 | 364,561.45 | 5.63 |
| | | | | |

Santa Maria Public Airport District Profit & Loss

As of August 31, 2023

| AS OF AUGUST 31, 2023 | VTD | DTD | | |
|------------------------------------|--------------|--------------|--------------|-----------|
| | YTD | PTD | PTD AVG | % AVG/PTD |
| Operating Expenses: | | | | |
| | | | | |
| Landing Area | 13,631.40 | 8,138.90 | 6,815.70 | 83.7 % |
| Hangar Area | 11,986.46 | 6,428.56 | 5,993.23 | 93.2 % |
| FBO Area | 12,501.61 | 6,734.85 | 6,250.81 | 92.8 % |
| Terminal Area | 68,283.71 | 35,280.02 | 34,141.86 | 96.8 % |
| Revenue generating land | 63,812.63 | 30,924.26 | 31,906.32 | 103.2 % |
| Salaries and Benefits | 240,358.55 | 165,290.15 | 120,179.28 | 72.7 % |
| Utilities | 15,181.89 | 8,666.87 | 7,590.95 | 87.6 % |
| Supplies | 17,255.21 | 5,386.29 | 8,627.61 | 160.2 % |
| Maintenance and Repairs | 10,629.28 | 6,873.29 | 5,314.64 | 77.3 % |
| Contractual Services | 139,419.54 | 78,437.98 | 69,709.77 | 88.9 % |
| Real Estate Commission | 0.00 | 0.00 | 0.00 | |
| ARFF Services | 0.00 | 0.00 | 0.00 | |
| Security Services | 58,581.75 | 29,501.07 | 29,290.88 | 99.3 % |
| Dues and Subscriptions | 9,600.00 | 505.00 | 4,800.00 | 950.5 % |
| Advertising | 8,351.25 | 5,195.00 | 4,175.63 | 80.4 % |
| Depreciation | 0.00 | 0.00 | 0.00 | 00.170 |
| Insurance | 0.00 | 0.00 | 0.00 | |
| Election Expense | 0.00 | 0.00 | 0.00 | |
| Business Travel | 17,253.71 | 9,021.33 | 8,626.86 | 95.6 % |
| Fire Fighting Training | 0.00 | 0.00 | 0.00 | 55.0 70 |
| Rent Credit | 27,768.00 | 891.00 | 13,884.00 | 1558.2 % |
| Air Show Expense | 0.00 | (971.91) | 0.00 | .0 % |
| Other Miscellaneous Expense | 3,977.49 | · · · · | 1,988.75 | |
| | 3,977.49 | 2,975.00 | 1,900.75 | 66.8 % |
| Total Expenses | 718,592.48 | 399,277.66 | 359,296.29 | 90.0 % |
| - | | | | |
| Operating income (loss) | 10,530.38 | (20,754.63) | 14,930.48 | (71.9) % |
| | 10,000.00 | (20,734.03) | 14,950.40 | (71.3) 78 |
| Non-Operating Revenues (Expenses): | | | | |
| PFC Revenue | 1 005 00 | 0.00 | 0 400 00 | |
| | 4,865.36 | 0.00 | 2,432.68 | 400.0.0/ |
| Interest Income | 9,772.84 | 4,489.46 | 4,886.42 | 108.8 % |
| Tax Revenues | 0.00 | 0.00 | 0.00 | |
| AIP Reimbursement | 3,198,500.00 | 1,256,034.00 | 1,599,250.00 | 127.3 % |
| Gain on Land Sale | 0.00 | 0.00 | 0.00 | |
| Total non-operating rev (exp) | 3,213,138.20 | 1,260,523.46 | 1,606,569.10 | 127.5 % |
| · · · · · · | | | | |
| - | 0.000.000.50 | 4 000 700 00 | 4 004 400 50 | 400.0.01 |
| Net Income | 3,223,668.58 | 1,239,768.83 | 1,621,499.58 | 130.8 % |

Santa Maria Public Airport District Balance Sheet As of August 31, 2023

| Current Assets: | |
|---|------------------------|
| Cash and cash equivalents | 8,423,768 |
| Restricted - cash and cash equivalents | 655,474 |
| Certificate-of-deposit | 8,000 |
| Accounts receivable - customers and tenants, net Prepaid expenses and deposits | 451,002 10,868,938 |
| Total current assets | 20,407,183 |
| | |
| Non-current assets: Note receivable | 166,218 |
| Interest Receivable | 0 |
| Capital assets, not being depreciated | 6,394,132 |
| Depreciable capital assets | 18,524,500 |
| Deferred other post-employment benefits outflows | 95,588 |
| Deferred pension outflows | 403,641 |
| Total non-current assets | 25,584,079 |
| | |
| Total assets | 45,991,262 |
| Current Liabilities: | |
| Accounts payable and accrued expenses | 379,161 |
| Accrued wages and related payables | 6,384 0 |
| Unearned Revenue (customer prepaid) Hangar and other deposits | 114,313 |
| Long-term liabilities - due in one year: | 114,010 |
| Compensated absences | 36,873 |
| Land improvements payable | 15,238 |
| Total current liabilities | 551,969 |
| Long-term liabilities - due in more than one year | |
| Compensated absences | 110,620 |
| Land improvements payable | 86,348 |
| Total other post-employment benefits liability Net pension liability | 406,468 |
| Deferred pension inflows | 1,294,203 1,197,727 |
| Total long term liabilities | 3,095,366 |
| | |
| Total Liabilities | 3,647,335 |
| Net position: | |
| Retained Earnings | 44,748,714 |
| Change in Net Position | 3,106,836 |
| Total net position | 47,855,550 |
| Total liabilities and net position | 51,502,885 |
| | |

| Tenant | Month | HANGAR | RENT AMOUNT OWED | LATE FEES | TOTAL OWED |
|------------|-----------|--------|------------------------|-----------|------------|
| James Ward | August | 3027-В | \$275.00 | \$27.00 | \$302.00 |
| James Ward | September | 3027-В | \$275.00 | \$27.00 | \$302.00 |

Total amount owed: \$604

\$604.00

CLAIM FORM

| CLAIMANT'S NAME, | ADDRESS: | | |
|--|---|---|--|
| Central Coast Jet Cer | | 1211 Citation Ct. | |
| SSN: | PHONE: 805-350-0499 | Santa Maria, CA | |
| The post office address to which the person press 1211 Citation Ct. Sant | | | |
| January 9th, 2023 Central Coast Jet Center, 1211 (IICRC Category 3 Flooding, wate | ack of proper drainage put the flow of | asserted, of the Jet Center between the airport AOA and water on the taxiway which then flowed on to | |
| Central Coast Jet Center incurre 2023 at 0700. The flow came fro The hangar saw 5-6" of water ar | nd the Lobby saw 1.5-2"of water. This in the celling. We have relocated ten | e knwn at the time of presentallon of the claim: ultural run-off water) flood damage Jan. 9th, ft storgage and general lobby/office space. resulting in a total loss in flooring, drywall, ants and employees due to potential mold and | |
| The name or names of the public employee or er No employees were in | mployees causing lhe Injuiy, damage, or loss, If kn wr njured | 1: | |
| | | of the claim, Including the estimated amount of any prospective er with the OOsis of computation of the amount claimed. | |
| | | | |
| If the amount claimed exceeds ten thousand dol Ilmlled civil case. | lars (\$10,000), no dollar amount shall be Included In | tile claim. However, it shall Indicate whether the claim would be a | |
| Ilmlled civil case. | lars (\$10,000), no dollar amount shall be Included In nited Civil Case, above \$25 | | |
| Ilmlled civil case. | | | |
| Imiled civil case. This will fall into a Unlim | | | |

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