



**SANTA MARIA PUBLIC AIRPORT DISTRICT
BOARD OF DIRECTORS**

**Thursday
June 23, 2022**

**Administration Building
Airport Boardroom
7:00 P.M.**

**REGULAR MEETING
A G E N D A**

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Engel, Brown, Rafferty, Adams, Baskett

- 1. MINUTES OF THE REGULAR MEETING HELD JUNE 9, 2022.**
- 2. COMMITTEE REPORT(S):**
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)**
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)**
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc)**
 - d) CITY & COUNTY LIAISON**
 - e) STATE & FEDERAL LIAISON**
 - f) VANDENBERG LIAISON**
 - g) BUSINESS PARK COMMITTEE (Ad Hoc)**
- 3. GENERAL MANAGER'S REPORT**
- 4. MANAGER OF FINANCE & ADMINISTRATION REPORT**
 - a) Demand Register**
 - b) Budget to Actual**
 - c) Financial Statements**
- 5. DISTRICT COUNSEL'S REPORT. (Joshua George and Natalie Frye Laacke)**

6. **PUBLIC SESSION:** Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
7. **AUTHORIZATION FOR TUITION REIMBURSEMENT FOR ONE STAFF MEMBER.**
8. **REVIEW AND APPROVAL OF THE BUDGET FOR FISCAL YEAR 2022-2023.**
9. **CLOSED SESSION.** The Board will hold a Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators (Chris Hastert, Tom Ross, and District Counsel) Re: APN 111-231-09, APN 111-231-11, APN 111-231-17, APN 111-292-027 (Gov. Code Section 54956.8)
 - b) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Baskett, Santa Barbara Superior Court Case No. 20CV04444.
 - c) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-Baskett v. SMPAD, Santa Barbara Superior Court Case No. 21CV04183.
 - d) Significant exposure to litigation pursuant to Gov. Code Section 54956.9(b): One Case
10. **DIRECTORS' COMMENTS.**
11. **ADJOURNMENT.**

MINUTES OF THE REGULAR BOARD
MEETING OF THE BOARD OF DIRECTORS
OF THE SANTA MARIA PUBLIC AIRPORT
DISTRICT HELD JUNE 9, 2022

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular meeting place at 7:00 p.m. Present were Directors Engel, Brown, Rafferty, Adams, and Baskett. General Manager Hastert, Manager of Finance & Administration Reade, and District Counsel Frye Laacke.

1. MINUTES OF THE REGULAR MEETING HELD May 26, 2022. Director Adams made a Motion to approve the minutes of the regular meeting held May 26, 2022. Director Brown Seconded and it was carried by a 5-0 vote.
2. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) – No meeting scheduled.
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) – No meeting scheduled.
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc) – No meeting scheduled.
 - d) CITY & COUNTY LIAISON – The meeting is scheduled for next week and may be virtual.
 - e) STATE & FEDERAL LIAISON – Director Rafferty met for the site visit from Congressman Carbajal to discuss projects funded by the bipartisan infrastructure law.
 - f) VANDENBERG LIAISON – No meeting scheduled.
 - g) BUSINESS PARK COMMITTEE (Ad Hoc) – A meeting is scheduled for Friday with G3, LLC.
 - h) DRONE COMMITTEE (Ad Hoc) – The committee met and determined there are no current options available that can be used by the air traffic control tower. The airport district needs to wait for technology to be improved for use by the FAA in control towers.
 - i) ENERGY COMMITTEE (Ad Hoc) – The committee met with two providers of solar projects and is scheduling a third. Board recommendation will be forthcoming after that meeting.
3. GENERAL MANAGER'S REPORT. Mr. Hastert updated the board on work that had been completed by the maintenance department in the safety areas, which generated a complaint to APCD by one of our tenants. He recognized Operations Officer, Osborn, for her dedication in performing after hours inspections related to our FAA inspection. He notified the Board of a meeting with USFWS and CDFW scheduled for Friday. He also met with the general contractor for Planes of Fame to discuss the first phase of construction, which includes a 67,000 sq. ft. building, for the facility.

4. The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.
 - a) Demand Register. The Demand Register, covering warrants 070285 through 070342 in the amount of \$184,833.28 was recommended for approval as presented. Director Baskett made a Motion to accept the Demand Register as presented. Director Rafferty Seconded and it was carried by a 5-0 vote.

5. DISTRICT COUNSEL'S REPORT. Nothing to report.

6. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a five-minute time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.

No one requested to speak.

7. The Consent Calendar is approved by ROLL CALL VOTE on one Motion. These items are read only on request of Board members.

The following items are presented for Board approval without discussion as a single agenda item in order to expedite the meeting. SHOULD ANYONE WISH TO DISCUSS OR DISAPPROVE ANY ITEM, it must be dropped from the blanket Motion of approval and be considered as a separate item.

It is the recommendation of staff that the Board receives, and file and/or approve the following leases and agreements or other routine items and authorize the President and Secretary to execute them:

- a) Authorization for the President and Secretary to execute the Air Service Development contract between the District and Mead & Hunt, Inc.
- b) Authorization for the President and Secretary to execute the Revocable License Agreement between the District and Valley Art Gallery.
- c) Authorization for the President and Secretary to consent to the Transfer of the hangar located at 2985-A Airpark Drive to Scott G. Buckley and R & A Rowan Trust.
- d) Authorization for the President and Secretary to execute the Sixth Amendment of Lease between the District and the City of Santa Maria for Pioneer Park.
- e) Authorization for the President and Secretary to execute the Sixth Amendment of Ground Lease between the District and Santa Maria Karting Association.
- f) Authorization for the President and Secretary to execute the Revocable Permit Agreement between the District and Central Coast Technology for Banner Towing.

- g) Authorization for tuition reimbursement for one staff member.
- h) Authorization for the President and Secretary to execute the Tenth Amendment between the District and the Santa Maria Valley Chamber of Commerce and Visitor and Convention Bureau.

Director Rafferty made a Motion to approve Consent Calendar Items 7(a) through 7(h) as presented. Director Brown Seconded and it was carried by a 5-0 vote. Directors Engel, Brown, Rafferty, Adams, and Baskett voted "Yes".

- 8. Resolution 916. A Resolution of the Board of Directors of the Santa Maria Public Airport District adopting the Appropriations subject to limitation for fiscal year 2022-2023 under California Constitution Article XIII B (As Amended) and Implementing Statutes. Director Rafferty made a Motion to approve. Director Baskett Seconded and it was carried by the following roll call vote. Directors Engel, Brown, Rafferty, Adams, and Baskett voted "Yes".
- 9. CLOSED SESSION. At 7:09 p.m. the Board went into Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators (Chris Hastert, Tom Ross, and District Counsel) Re: APN 111-231-09, APN 111-231-11, APN 111-231-17, APN 111-292-027 (Gov. Code Section 54956.8)
 - b) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Baskett, Santa Barbara Superior Court Case No. 20CV04444.
 - c) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-Baskett v. SMPAD, Santa Barbara Superior Court Case No. 21CV04183.
 - d) Significant exposure to litigation pursuant to Gov. Code Section 54956.9(b): One Case

At 7:19 pm., the Board and staff reconvened to Open Public Session.

No reportable actions.

- 10. DIRECTORS' COMMENTS: Director Engel noticed the Cal Poly Racing Team practicing on the autocross track. He also inquired about the location for the agricultural well that serves the fields between the runways and the impact those fields have had to the perimeter road.

Director Baskett commented on the approved Air Service Development contract and stated that we may need to be more creative working with more airlines with lower seat capacity.

Directors Brown, Rafferty, Adams had no comment.

11. ADJOURNMENT. President Engel asked for a Motion to adjourn to a Regular Meeting to be held on June 23, 2022, at 7:00 p.m. at the regular meeting place. Director Brown made that Motion, Director Adams Seconded and it was carried by a 5-0 vote.

ORDER OF ADJOURNMENT

This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 7:24 p.m. on June 9, 2022.

Carl Engel, President

Hugh Rafferty, Secretary

2021-2022

**DEMAND REGISTER
SANTA MARIA PUBLIC AIRPORT DISTRICT**

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 070343 to 070373 and electronic payments on Pacific Premier Bank and in the total amount of \$131,032.89

CHRIS HASTERT
GENERAL MANAGER

DATE

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 070343 to 070373 and electronic payments on Pacific Premier Bank in the total amount of \$131,032.89 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

VERONEKA READE
MANAGER OF FINANCE AND ADMINISTRATION

DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF JUNE 23, 2022.

HUGH RAFFERTY
SECRETARY

Santa Maria Public Airport District

Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
070335		Check Voided	(\$1,267.81)	
* 070343	6/9/2022	Advantage Answering Plus	\$338.41	Answering Service
* 070344	6/9/2022	Assoc. of California Airports	\$1,000.00	Airport Advertising
* 070345	6/9/2022	AT&T	\$118.47	Telephone Service
* 070346	6/9/2022	Brayton's Power Wash & Sweep	\$950.00	Street Sweeping / Concrete Cleaning
* 070347	6/9/2022	Central City Tool Supply, Inc.	\$97.76	Fencing and Gates
* 070348	6/9/2022	Clark Pest Control	\$2,516.00	Weed/Wildlife Maintenance
* 070349	6/9/2022	Comcast	\$1,250.86	Cable/Internet/ Digital Voice
* 070350	6/9/2022	Frontier Communications	\$782.99	Telephone Service
* 070351	6/9/2022	Gas Company, The	\$859.94	Utilities - Gas
* 070352	6/9/2022	Groveman Hiete LLP	\$21,321.00	Legal Counsel Services
* 070353	6/9/2022	Hayward Lumber Company	\$14.11	Signs - Landing Area
* 070354	6/9/2022	J.D. Humann Landscape Contr.	\$4,955.00	Landscaping - Terminal
* 070355	6/9/2022	MarTeeny Designs	\$5,875.00	Website Maintenance
* 070356	6/9/2022	McMasters and Carr	\$55.31	Fencing and Gates
* 070357	6/9/2022	Mission Linen Service	\$178.88	Uniform Service
* 070358	6/9/2022	Osborn, Carla	\$1,346.00	Education - Tuition Reimbursement
* 070359	6/9/2022	Pacific Telemanagement Services	\$230.92	Pay Phone Services - Terminal
* 070360	6/9/2022	Rafferty, Hugh - Reimbursement	\$473.59	CSDA Legislative Days - Mileage Reimbursement
* 070361	6/9/2022	Safety-Kleen	\$468.38	Hangar Maintenance
* 070362	6/9/2022	San Luis Powerhouse	\$2,365.00	Generator Maintenance
* 070363	6/9/2022	S Lombardi & Assoc., Inc.	\$3,570.00	Airport Advertising
* 070364	6/9/2022	Sousa Tire Service, LLC	\$25.92	Vehicle Maintenance
* 070365	6/9/2022	Statewide Safety & Signs, Inc	\$482.23	Compass Rose Paint
* 070366	6/9/2022	Vision Communications Co	\$329.40	Vehicle Maintenance
* 070367	6/9/2022	VTC Enterprises	\$70.00	Trash - Paper Recycling
* 070368	6/9/2022	HR Your Way, Inc.	\$1,122.00	HR Outsource
* 070369	6/9/2022	Valley Fencing	\$605.41	Fencing and Gates
* 070370	6/9/2022	Digital West	\$2,693.51	Network Services - Terminal
* 070371	6/9/2022	ATBS	\$154.97	Pavement Maintenance - Terminal
* 070372	6/14/2022	English Air Service, Inc.	\$308.70	Air Show Sponsorship BBQ
* 070373	6/14/2022	Mark English	\$2,965.87	Air Show Sponsorship BBQ

Santa Maria Public Airport District

Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
		Subtotal	<u>\$56,257.82</u>	
ACH	6/7/2022	PG&E	\$7,904.38	Terminal/Admin/Hangar Electricity
ACH	6/7/2022	PG&E	\$7,236.61	Terminal/Admin/Hangar Electricity
ACH	6/7/2022	CalPers	\$5,629.92	Employee Retirement
ACH	6/7/2022	Amazon Capital Services	\$571.74	Computer Supplies/Sundries
ACH	6/8/2022	Empower Retirement	\$4,621.56	Employee Paid Retirement
ACH	6/9/2022	Paychex	\$26,266.33	Payroll
ACH	6/9/2022	Xerox	\$536.53	Copier
ACH	6/9/2022	Umpqua Bank	\$688.20	Credit Card Fees
ACH	6/10/2022	Paychex	\$5,782.39	Payroll Taxes
ACH	6/10/2022	Paychex	\$191.04	Paychex Invoice
ACH	6/13/2022	Ready Refresh	\$100.45	Water Delivery
ACH	6/13/2022	CalPers	\$14,220.17	Employee Health Insurance
ACH	6/16/2022	PG&E	\$1,025.75	Terminal/Admin/Hangar Electricity
		Subtotal	<u>\$74,775.07</u>	
		Total	<u><u>\$131,032.89</u></u>	

Santa Maria Public Airport District

Budget vs. Actual - YTD

As of May 31, 2022

	<u>YTD</u>	<u>YTD BUD</u>	<u>VARIANCE</u>	<u>% VARIANCE</u>
61000-Landing fees	63,383.21	81,772.57	(18,389.36)	(22.5 %)
61100-Tiedowns	21,219.00	21,362.44	(143.44)	(.7 %)
61200-Fuel Flowage Fees	62,704.38	75,690.67	(12,986.29)	(17.2 %)
62000-T-Hangar	361,920.00	364,027.18	(2,107.18)	(.6 %)
62100-Corporate Hangar	243,397.00	243,341.89	55.11	.0 %
62200-Owner Build Hangar	18,139.00	18,139.00	0.00	.0 %
63000-T-Hangar Storage	27,511.00	27,475.47	35.53	.1 %
64100-Main Hangar	120,604.82	110,447.37	10,157.45	9.2 %
64200-Commercial Aviation	354,988.39	311,855.83	43,132.56	13.8 %
64300-Land Lease - Commercial Aviation	90,321.00	155,283.81	(64,962.81)	(41.8 %)
65000-Car Rental	161,413.95	112,502.06	48,911.89	43.5 %
65100-Terminal Space Lease	146,748.96	146,568.84	180.12	.1 %
66100-Agricultural Lease	807,258.93	794,281.95	12,976.98	1.6 %
66200-Non Aviation Land Leases	328,853.28	298,179.64	30,673.64	10.3 %
66300-Cell Tower Lease	55,550.00	55,550.00	0.00	.0 %
66400-Mobile Home Parks	435,528.74	439,681.88	(4,153.14)	(.9 %)
67000-Administrative Income	31,740.32	37,349.95	(5,609.63)	(15.0 %)
67100-Plans and Specs	20.00	0.00	20.00	.0 %
67200-Cares Grant	1,060,663.06	1,950,449.38	(889,786.32)	(45.6 %)
67210-Leo Reimbursement	10,700.00	11,806.63	(1,106.63)	(9.4 %)
69100-Interest and Investment Earnings	19,048.99	24,747.25	(5,698.26)	(23.0 %)
69110-AIP Reimbursement	0.00	6,645,833.37	(6,645,833.37)	(100.0 %)
69120-PFC Revenue	91,544.67	68,103.75	23,440.92	34.4 %
69200-Tax Revenues	1,867,217.09	1,666,753.88	200,463.21	12.0 %
Total Income	6,380,475.79	13,661,204.81	(7,280,729.02)	(53.3 %)
80000-G&A	10,558.58	14,784.88	(4,226.30)	(28.6 %)
80001-MHP - Maintenance	20,227.24	26,849.13	(6,621.89)	(24.7 %)
80002-MHP - MHP Liability Insurance	7,713.60	6,966.63	746.97	10.7 %
80003-MHP - Property Management	23,500.00	25,850.00	(2,350.00)	(9.1 %)
80004-MHP - Salaries/ Employee Related Expenses	82,803.61	88,885.50	(6,081.89)	(6.8 %)
80005-MHP - Utilities	142,535.09	169,961.00	(27,425.91)	(16.1 %)
80100-Salaries- Administration	390,792.14	396,215.82	(5,423.68)	(1.4 %)
80101-Salaries - Maintenance & Operations	383,457.56	390,752.78	(7,295.22)	(1.9 %)
80102-Employee Benefits - Other	33,795.87	60,049.66	(26,253.79)	(43.7 %)
80103-Employee Benefits - Other	3,112.80	0.00	3,112.80	.0 %
80104-Employee Benefits - Medical	245,579.32	227,972.25	17,607.07	7.7 %
80105-Medicare Tax	13,175.20	11,777.26	1,397.94	11.9 %
80106-PERS Retirement	243,276.86	247,316.63	(4,039.77)	(1.6 %)
81000-ARFF Services	629,580.00	817,877.50	(188,297.50)	(23.0 %)
81100-Electricity	177,765.54	172,119.86	5,645.68	3.3 %
81200-Natural Gas	10,013.68	9,273.11	740.57	8.0 %
81300-Water	65,134.57	63,720.47	1,414.10	2.2 %
81600-Communications	12,448.82	18,208.30	(5,759.48)	(31.6 %)
81601-Communications - Alarm	12,194.37	11,940.83	253.54	2.1 %
81602-Communications - Wireless	12,959.09	17,766.65	(4,807.56)	(27.1 %)
81603-Communications - Access Control	1,138.06	1,174.47	(36.41)	(3.1 %)
82400-Supplies Office	30,273.02	75,780.87	(45,507.85)	(60.1 %)
82410-Supplies Shop	35,875.05	37,662.35	(1,787.30)	(4.7 %)
82500-Fuel Expense	25,658.32	20,166.63	5,491.69	27.2 %
83000-Maintenance - Misc	11,863.02	14,898.73	(3,035.71)	(20.4 %)
83001-Maintenance - Lighting	11,754.05	47,872.88	(36,118.83)	(75.4 %)
83002-Maintenance - Generator	5,296.54	14,322.88	(9,026.34)	(63.0 %)
83003-Maintenance - Pavement	14,635.43	37,308.37	(22,672.94)	(60.8 %)
83004-Maintenance - Weed/Wildlife	48,681.77	46,997.50	1,684.27	3.6 %
83005-Maintenance - Fencing & Gates	12,530.70	19,708.37	(7,177.67)	(36.4 %)
83006-Maintenance - Building	59,178.21	81,335.87	(22,157.66)	(27.2 %)
83007-Maintenance - Fire Alarm	5,842.01	29,475.16	(23,633.15)	(80.2 %)
83008-Maintenance - Drainage	6,972.46	7,333.37	(360.91)	(4.9 %)

83100-Signs	23,157.51	20,487.50	2,670.01	13.0 %
84000-Equipment Lease	10,740.02	9,057.18	1,682.84	18.6 %
84500-Janitorial	115,456.00	115,456.00	0.00	.0 %
84700-Landscaping	60,412.96	59,088.37	1,324.59	2.2 %
85000-Vehicle Maintenance	27,048.60	67,833.37	(40,784.77)	(60.1 %)
85400-Dues and Membership	78,714.80	65,456.71	13,258.09	20.3 %
86000-Advertising	103,117.64	106,333.37	(3,215.73)	(3.0 %)
86001-Consulting - Admin	562,611.61	459,467.47	103,144.14	22.4 %
86002-Consulting Professional	131,472.87	148,746.62	(17,273.75)	(11.6 %)
86003-Consulting - Legal	111,159.81	57,274.80	53,885.01	94.1 %
86004-Consulting - Security	373,471.81	351,200.63	22,271.18	6.3 %
86005-Bank Fees	7,016.35	16,145.47	(9,129.12)	(56.5 %)
86015-Depreciation - Hangar Area	69,204.87	210,833.33	(141,628.46)	(67.2 %)
86025-Depreciation - Landing Area	1,142,758.16	1,375,000.00	(232,241.84)	(16.9 %)
86035-Depreciation - FBO	26,587.21	41,250.00	(14,662.79)	(35.5 %)
86045-Depreciation - Revenue Gen Land	176,307.39	215,416.67	(39,109.28)	(18.2 %)
86055- Depreciation - Terminal Area	277,720.34	348,333.33	(70,612.99)	(20.3 %)
86100-Depreciation - Administration	152,796.84	2,370,500.00	(2,217,703.16)	(93.6 %)
86200-Insurance	234,849.59	279,322.45	(44,472.86)	(15.9 %)
86500-Permits	11,274.39	6,996.88	4,277.51	61.1 %
86600-Education and Recognition	8,344.24	19,616.63	(11,272.39)	(57.5 %)
86700-Business Travel	47,109.09	76,688.37	(29,579.28)	(38.6 %)
86800-Fire Fighting Training	0.00	43,541.63	(43,541.63)	(100.0 %)
87025-Rent Credit	8,998.00	0.00	8,998.00	.0 %
88001-Airfest Expense - Performers	(6,000.00)	0.00	(6,000.00)	.0 %
88002-Airfest Expense - Gala/VIP Tent	20,000.00	0.00	20,000.00	.0 %
88004-Airfest Marketing	282.24	0.00	282.24	.0 %
88006-Airfest Expense - NonProfit Donations	(1,000.00)	0.00	(1,000.00)	.0 %
Total Expenses	6,563,934.92	9,676,372.49	(3,112,437.57)	(32.2 %)
Net Income	(183,459.13)	3,984,832.32	(4,168,291.45)	(21.1 %)

Santa Maria Public Airport District
Profit & Loss
As of May 31, 2022

	YTD	PTD	PTD AVG	% AVG/PTD
Revenues from Operations				
Landing Area				
Landing fees and tiedowns	84,602.21	4,227.26	7,691.11	181.9 %
Fuel flowage fees	62,704.38	4,709.76	5,700.40	121.0 %
Subtotal	147,306.59	8,937.02	13,391.51	149.8 %
Hangar area				
T-Hangar	361,920.00	33,183.00	32,901.82	99.2 %
Corporate T-Hangars	243,397.00	22,127.00	22,127.00	100.0 %
T-Hangar Storage Units	27,511.00	2,501.00	2,501.00	100.0 %
Owner Build Hangars	18,139.00	1,649.00	1,649.00	100.0 %
Subtotal	650,967.00	59,460.00	59,178.82	99.5 %
Main hangar and F.B.O. area				
Main Hangar	120,604.82	10,042.00	10,964.07	109.2 %
Commercial Hangars	354,988.39	31,093.81	32,271.67	103.8 %
Land Leases	90,321.00	8,211.00	8,211.00	100.0 %
Subtotal	565,914.21	49,346.81	51,446.74	104.3 %
Terminal Area				
Car Rental and Ground Transportation	161,413.95	14,299.68	14,674.00	102.6 %
Terminal Space Lease	146,748.96	13,319.61	13,340.81	100.2 %
TSA LEO Reimbursement	10,700.00	0.00	972.73	
Subtotal	318,862.91	27,619.29	28,987.54	105.0 %
Revenue generating land				
Land Lease Recreational	328,853.28	31,585.49	29,895.75	94.7 %
Agricultural Leases	807,258.93	85,473.19	73,387.18	85.9 %
Airport Business Park - on	55,550.00	5,050.00	5,050.00	100.0 %
Admission Bldg. Control Tower	31,740.32	1,330.00	2,885.48	217.0 %
Airport Hotel	435,528.74	31,000.00	39,593.52	127.7 %
Airport Mobile Home Park - on				
Admission Bldg. Administration				
Subtotal	1,658,931.27	154,438.68	150,811.93	97.7 %
Administrative				
Badging Income			0.00	
Miscellaneous Income			0.00	
Plans and Specs	20.00	0.00	1.82	
Cares Grant Revenue	1,060,663.06	0.00	96,423.91	
Subtotal	1,060,683.06	0.00	96,425.73	
Total Revenue from operations	4,402,665.04	299,801.80	400,242.27	133.5 %
			0.00	

Santa Maria Public Airport District

Profit & Loss

As of May 31, 2022

	YTD	PTD	PTD AVG	% AVG/PTD
Operating Expenses:				
Landing Area	322,913.41	17,536.46	29,355.76	167.4 %
Hangar Area	93,726.74	6,114.29	8,520.61	139.4 %
Main hangar and Commercial	68,604.96	5,899.95	6,236.81	105.7 %
Terminal area	327,719.58	23,897.33	29,792.69	124.7 %
Revenue generating land	333,737.54	16,253.15	30,339.78	186.7 %
Salaries and Benefits	1,296,204.58	101,245.56	117,836.78	116.4 %
Utilities	69,026.36	6,225.06	6,275.12	100.8 %
Supplies	86,958.32	3,921.21	7,905.30	201.6 %
Maintenance and Repairs	65,192.09	3,936.23	5,926.55	150.6 %
Contractual Services	756,729.73	71,353.91	68,793.61	96.4 %
ARFF Services	419,720.00	0.00	38,156.36	
Security Services	373,471.81	35,721.07	33,951.98	95.0 %
Dues and Subscriptions	78,714.80	0.00	7,155.89	
Advertising	103,117.64	3,570.00	9,374.33	262.6 %
Depreciation	1,845,374.81	0.00	167,761.35	
Insurance	234,849.59	6,853.28	21,349.96	311.5 %
Business Travel and	47,109.09	473.59	4,282.64	904.3 %
Rent Credit	8,998.00	818.00	818.00	100.0 %
Air Show Expense	13,282.24	(2,217.76)	1,207.48	(54.4) %
Other Miscellaneous Expense	18,483.63	0.00	1,680.33	
Total Expenses	6,563,934.92	301,601.33	596,721.33	197.9 %
Operating income (loss)	(2,161,360.80)	(1,799.53)	(196,479.06)	10918.4 %
Non-Operating Revenues (Expenses):				
PFC Revenue	91,544.67	0.00	8,322.24	
Interest Income	19,048.99	433.93	1,731.73	399.1 %
Tax Revenues	1,867,217.09	2,667.31	169,747.01	6364.0 %
Total non-operating rev (exp)	1,977,810.75	3,101.24	179,800.98	5797.7 %
Net Income	(183,459.13)	1,301.71	(16,678.08)	(1281.2) %

Current Assets:

Cash and cash equivalents	6,940,254
Restricted - cash and cash equivalents	3,006,037
Certificate-of-deposit	8,000
Accounts receivable - customers and tenants, net	(113,609)
Prepaid expenses and deposits	81,850

Total current assets	9,922,533
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Non-current assets:

Note receivable	164,355
Interest Receivable	0
Capital assets, not being depreciated	6,479,480
Depreciable capital assets	21,078,291
Deferred other post-employment benefits outflows	77,902
Deferred pension outflows	445,936

Total non-current assets	28,245,964
--------------------------	------------

Total assets	38,168,497
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Current Liabilities:

Accounts payable and accrued expenses	84,215
Accrued wages and related payables	4,522
Unearned Revenue (customer prepaid)	0
Hangar and other deposits	113,910
Long-term liabilities - due in one year:	
Compensated absences	36,526
Land improvements payable	19,785

Total current liabilities	258,958
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Long-term liabilities - due in more than one year

Compensated absences	109,578
Land improvements payable	112,116
Total other post-employment benefits liability	373,325
Net pension liability	2,056,379
Deferred pension inflows	92,912

Total long term liabilities	2,744,310
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Total Liabilities	3,003,268
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Net position:

Retained Earnings	35,348,688
Change in Net Position	(183,459)

Total net position	35,165,229
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Total liabilities and net position	38,168,497
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June 23, 2022

Board of Directors
Santa Maria Public Airport District
3217 Terminal Drive
Santa Maria, CA 93455

Subject: Authorization for tuition reimbursement for one staff member

Summary

Based upon section 10.5 of the Personnel Manual I am requesting reimbursement for Katya Haussler. Ms. Haussler has completed and passed these courses at Allan Hancock College.

Budget

Course	Tuition	Books	Total
Intro to Business & Intro Financial Statement Analysis	\$299.00	\$288.89	\$587.89

Overall Impact

Approved 2021-2022 Budget for Education	\$17,600.00
Previously Approved for Education	9,297.00
Current Balance for Education	8,303.00
Amount of this Request	587.89
Balance Remaining if Approved	7,715.11

Recommendation

I recommend we reimburse Ms. Haussler. The District will benefit as a result of additional training and these classes complete all the requirements for Ms. Haussler to be awarded an Associates of Science in Accounting Degree.

Sincerely,

Veroneka Reade
Manager of Finance & Administration

Allan Hancock College Student Schedule/Payment History**Schedule For**

Student Name	Student ID	Selected Term
Yekaterina Haussler	H01065483	202240 Spring 2022

Any Active Holds

Hold Type	Hold Type Description	From	To	Amount	Reason
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Registered Classes

CRN	Details Link ()	Subject Code	Course Number	Title	Credit Hours	Start Date	End Date	Times	M	T	W	R	F	Sa	Su	Building	Room
40043	Link "> Link	BUS	101	Introduction to Business	3	01/24/2022	05/25/2022	6:30-9:35pm				R				ONLINE	LIVE
40716 (online)	Link "> Link	ACCT	160	Intro Fin Statement Analysis	3	01/24/2022	05/25/2022	TBA								ONLINE	

Waitlisted Courses

CRN	Details Link ()	Subject Code	Course Number	Title	Credit Hours	Start Date	End Date	Times	M	T	W	R	F	Sa	Su	Building	Room
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Additional Information

CRN	Details Link ()	Subject Code	Course Number	Sequence	Title	Instructor	Instructor Email	Refund Deadline	Last Day to Drop Without a W	Last Day to Drop With a W
40043	Link "> Link	BUS	101	E	Introduction to Business	Bryant, Robert W.	rbryant@hancockcollege.edu	02/04/2022	02/06/2022	04/22/2022
40716	Link "> Link	ACCT	160	A	Intro Fin Statement Analysis	Darwin, Brent	bdarwin@hancockcollege.edu	02/04/2022	02/06/2022	04/22/2022

Account Information**Pay your fees!**

This statement reflects the current balance on your account. If you have an amount due, select the Pay Now button to pay these fees prior to your payment deadline to avoid being dropped from your classes or placed on a hold. If you have a credit listed on your account, select the Refund Request button to submit your request.

If you have an account balance of \$50.00 or more, you may be automatically dropped from classes. It is your responsibility to drop yourself from any classes you no longer want to attend.

For fee questions, contact the District Cashier office at cashiering@hancockcollege.edu

For financial aid questions, contact the Financial Aid office at finaid@hancockcollege.edu

Account Summary for

Student Name	Student ID	Selected Term
Yekaterina Haussler	H01065483	202240 Spring 2022

Term	Description	Indicator	Amount	Balance
Spring 2022	Enrollment Fee	Charge	\$276.00	\$.00
Spring 2022	Health Fee	Charge	\$21.00	\$.00
Spring 2022	Student Representative Fee	Charge	\$2.00	\$.00

Item	Dollar Amount
Term Charges	\$299.00
Term Credits/Payments	\$.00
Term Balance	\$.00
Previous Balance	\$.00
Account Balance	\$.00

Allan Hancock College Bookstore

Order #: 15350000023772

Ship To:

Yekaterina Haussler

Shipping Method: Standard

Order Total: \$288.89

IMAGE NOT
AVAILABLE

Status: Fulfilled

[Track Item](#)

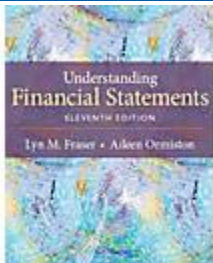
Intro to Business for Allan Hancock College

\$92.00

BUS/101/40043 Instructor Robert Bryant

- **Selection:** Buy New
- **ISBN:** 9781119831150
- **Author:** Boone
- **Format:** PAPERBACK
- **Condition:** New

[How to Sell Item Back](#)



Status: Fulfilled

[Track Item](#)

Understanding Financial Statements

\$166.75

ACCT/160/40716 Instructor Brent Darwin

- **Selection:** Buy New
- **ISBN:** 9780133874037
- **Edition:** 11th
- **Author:** Fraser
- **Format:** PAPERBACK
- **Condition:** New

[How to Sell Item Back](#)

Payment Details

Payment

MasterCard ending in

Billing Address

Yekaterina Haussler

Order Summary

Subtotal (2 Items)	\$258.75
Delivery (Standard)	\$7.50
Tax	\$22.64
Total	\$288.89

Payments Applied

MasterCard

\$-288.89

Final taxes will be calculated upon order fulfillment. Includes shipping tax if applicable.

Term : Spring 2022

Academic Standing
Academic Good
Standing

Last Academic
Standing
Academic Good
Standing

Subject	Course	Level	Title	Grade	Credit Hours	Quality Points	Start and End Dates	R
ACCT	160	CR	Intro Fin Statement Analysis	A	3.000	12.00		I
BUS	101	CR	Introduction to Business	A	3.000	12.00		I

Term Totals	Attempt Hours	Passed Hours	Earned Hours	GPA Hours	Quality Points	GPA
Current Term	6.000	6.000	6.000	6.000	24.00	4.00



June 23, 2022

Agenda Item
8
6-23-22

Board of Directors
Santa Maria Public Airport District
3217 Terminal Drive
Santa Maria, CA 93455

Subject: FY 2022-2023 Budget

Due to timing issues, the following budget has not been reviewed by the Finance ad hoc committee, and will be presented to the Board of Directors by staff with details for each area. Staff recommends approval of the Operating Budget as presented which will support the normal day to day operation of the airport in a safe and efficient manner. Staff further recommends a thorough review of the Capital Budget for possible deferral of projects to maintain a healthy cash flow.

Please let me know if you have any questions.

Sincerely,

Chris Hastert, CM
General Manager

Santa Maria Public Airport District FY 22-23 Proposed Budget

Revenue

Account Number	Sub Account	Account Description	Sub Account Description	FY21-22 Budget	Proposed FY22-23 Budget	Change	% Change
Revenue							
61000	100	Landing Fees	Landing	\$ 89,206	\$ 90,000	\$ 794	0.9%
61100	100	Tiedowns	Landing	\$ 23,304	\$ 27,100	\$ 3,796	16.3%
61200	100	Fuel Flowage Fees	Landing	\$ 82,572	\$ 82,600	\$ 28	0.0%
62000	200	T-Hangar	Hangar	\$ 397,121	\$ 436,800	\$ 39,679	10.0%
62100	200	Corporate Hangar	Hangar	\$ 265,464	\$ 282,000	\$ 16,536	6.2%
62200	300	Owner Build Hangar	Owner Build	\$ 19,788	\$ 19,800	\$ 12	0.1%
63000	200	T-Hangar Storage	Hangar	\$ 29,973	\$ 32,600	\$ 2,627	8.8%
64100	400	Main Hangar	FBO	\$ 120,488	\$ 130,700	\$ 10,212	8.5%
64200	400	Commercial Aviation	FBO	\$ 340,206	\$ 369,300	\$ 29,094	8.6%
64300	400	Land Lease - Commercial Aviation	FBO	\$ 169,400	\$ 170,700	\$ 1,300	0.8%
65000	500	Car Rental	Terminal	\$ 122,730	\$ 179,300	\$ 56,570	46.1%
65100	500	Terminal Space Lease	Terminal	\$ 159,893	\$ 160,200	\$ 307	0.2%
66100	600	Agricultural Lease	Revenue Generating Land	\$ 866,489	\$ 1,073,700	\$ 207,211	23.9%
66200	600	Non Aviation Land Leases	Revenue Generating Land	\$ 325,287	\$ 334,800	\$ 9,513	2.9%
66300	600	Cell Tower Lease	Revenue Generating Land	\$ 60,600	\$ 61,400	\$ 800	1.3%
66400	620	Mobile Home Parks	Revenue Generating Land	\$ 479,653	\$ 511,156	\$ 31,503	6.6%
67000	700	Administrative Income	Administrative	\$ 40,745	\$ 44,800	\$ 4,055	10.0%
67210	500	Leo Reimbursement	Terminal	\$ 12,880	\$ 12,900	\$ 20	0.2%
68100	800	Airfest Ticket Sales	Airfest	\$	\$ 280,000	\$ 280,000	*
68150	800	Airfest Vendor Revenue	Airfest	\$	\$ 8,000	\$ 8,000	*
68200	800	Airfest Sponsorships	Airfest	\$	\$ 180,000	\$ 180,000	*
Total Operating Revenue				\$ 3,605,800	\$ 4,487,856	\$ 882,056	24.5%
Total Operating Revenue excluding AirFest				\$ 3,605,800	\$ 4,019,856	\$ 414,056	11.5%
67200	500	Cares/CRRSA Grant	Terminal	\$ 2,127,763	\$ 220,000	\$ (1,907,763)	-89.7%
67205	500	BIL (Bipartisan Infrastructure Law)	Terminal	\$ -	\$ 680,000	\$ 680,000	
69100	900	Interest and Investment Earnings	Misc	\$ 26,997	\$ 24,400	\$ (2,597)	-9.6%
69110	900	AIP Reimbursement	Misc	\$ 7,250,000	\$ 9,014,600	\$ 1,764,600	24.3%
69120	900	PFC Revenue	Misc	\$ 74,295	\$ 73,000	\$ (1,295)	-1.7%
69200	900	Tax Revenues	Misc	\$ 1,818,277	\$ 1,952,500	\$ 134,223	7.4%
Total Non-Operating Revenue				\$ 11,297,332	\$ 11,964,500	\$ 667,168	5.9%
Total Revenue				\$ 14,903,133	\$ 16,452,356	\$ 1,549,223	10.4%

Santa Maria Public Airport District FY 22-23 Proposed Budget

Expenses

Account Number	Sub Account	Account Description	Sub Account Description	FY21-22 Budget	Proposed FY22-23 Budget	Change	% Change
Operating Expense							
80000	620	MHP - G&A	Revenue Generating Land - MHP	\$ 16,129	13,890.00 \$	(2,239)	-13.9%
80001	620	MHP - Maintenance	Revenue Generating Land - MHP	\$ 29,290	12,860.00 \$	(16,430)	-56.1%
80002	620	MHP - MHP Liability Insurance	Revenue Generating Land - MHP	\$ 7,600	7,760.00 \$	160	2.1%
80003	620	MHP - Property Management	Revenue Generating Land - MHP	\$ 28,200	28,200.00 \$	-	0.0%
80004	620	MHP - Salaries/ Employee Related Expenses	Revenue Generating Land - MHP	\$ 96,966	108,521.00 \$	11,555	11.9%
80005	620	MHP - Utilities	Revenue Generating Land - MHP	\$ 185,412	173,220.00 \$	(12,192)	-6.6%
80100	700	Salaries- Administration	Administrative	\$ 432,235	470,300 \$	38,065	8.8%
80101	700	Salaries - Maintenance & Operations	Administrative	\$ 426,276	471,500 \$	45,224	10.6%
80102	700	Employee Benefits - Other	Administrative	\$ 65,509	65,500 \$	(9)	0.0%
80104	700	Employee Benefits - Medical	Administrative	\$ 248,697	253,500 \$	4,803	1.9%
80105	700	Medicare Tax	Administrative	\$ 12,848	14,100 \$	1,252	9.7%
80106	700	PERS Retirement	Administrative	\$ 269,800	288,300 \$	18,500	6.9%
80107	700	Unemployment Claims	Administrative		\$ -	-	
81100	100	Electricity	Landing	\$ 24,229	23,900 \$	(329)	-1.4%
81100	200	Electricity	Hangar	\$ 24,853	25,000 \$	147	0.6%
81100	300	Electricity	Owner Build	\$ 250	300 \$	50	20.1%
81100	400	Electricity	FBO	\$ 40,216	38,200 \$	(2,016)	-5.0%
81100	500	Electricity	Terminal	\$ 78,050	75,000 \$	(3,050)	-3.9%
81100	600	Electricity	Revenue Generating Land	\$ 6,397	8,600 \$	2,203	34.4%
81100	700	Electricity	Administrative	\$ 13,773	16,000 \$	2,227	16.2%
81200	400	Natural Gas	FBO	\$ 1,749	2,400 \$	651	37.2%
81200	500	Natural Gas	Terminal	\$ 7,046	7,400 \$	354	5.0%
81200	700	Natural Gas	Administrative	\$ 1,321	1,500 \$	179	13.5%
81300	200	Water	Hangar	\$ 3,156	5,600 \$	2,444	77.4%
81300	300	Water	Owner Build	\$ 1,259	1,300 \$	41	3.3%
81300	400	Water	FBO	\$ 11,796	10,200 \$	(1,596)	-13.5%
81300	500	Water	Terminal	\$ 13,490	15,900 \$	2,410	17.9%
81300	600	Water	Revenue Generating Land	\$ 2,250	2,300 \$	50	2.2%
81300	700	Water	Administrative	\$ 37,562	37,600 \$	38	0.1%
81600	500	Communications	Terminal	\$ 2,771	2,800 \$	29	1.0%
81600	700	Communications	Administrative	\$ 17,093	70,900 \$	53,807	314.8%
81601	200	Communications - Alarm	Hangar	\$ 2,308	2,400 \$	92	4.0%
81601	400	Communications - Alarm	FBO	\$ 3,051	3,100 \$	49	1.6%
81601	500	Communications - Alarm	Terminal	\$ 7,667	7,800 \$	133	1.7%
81602	500	Communications - Wireless	Terminal	\$ 3,192	3,200 \$	8	0.3%
81602	700	Communications - Wireless	Administrative	\$ 16,190	16,000 \$	(190)	-1.2%
81603	700	Communications - Access Control	Administrative	\$ 1,281	1,000 \$	(281)	-22.0%
82400	200	Supplies	Hangar	\$ 1,400	1,400 \$	-	0.0%
82400	500	Supplies	Terminal	\$ 43,680	37,600 \$	(6,080)	-13.9%
82400	700	Supplies	Administrative	\$ 37,590	26,000 \$	(11,590)	-30.8%
82410	700	Supplies Shop	Administrative	\$ 41,086	42,000 \$	914	2.2%
82500	700	Fuel Expense	Administrative	\$ 22,000	44,000 \$	22,000	100.0%
83000	200	Maintenance - Misc	Hangar	\$ 1,750	4,400 \$	2,650	151.4%
83000	300	Maintenance - Misc	Owner Build	\$ 1,000	1,000 \$	-	0.0%
83000	500	Maintenance - Misc	Terminal	\$ 3,800	4,000 \$	200	5.3%
83000	600	Maintenance - Misc	Revenue Generating Land	\$ 5,900	5,000 \$	(900)	-15.3%

83000	700	Maintenance - Misc	Administrative	\$	3,803	2,500	\$	(1,303)	-34.3%
83001	100	Maintenance - Lighting	Landing	\$	11,125	10,000	\$	(1,125)	-10.1%
83001	200	Maintenance - Lighting	Hangar	\$	7,000	7,500	\$	500	7.1%
83001	500	Maintenance - Lighting	Terminal	\$	34,100	5,000	\$	(29,100)	-85.3%
83002	100	Maintenance - Generator	Landing	\$	11,125	1,750	\$	(9,375)	-84.3%
83002	500	Maintenance - Generator	Terminal	\$	4,500	3,500	\$	(1,000)	-22.2%
83003	100	Maintenance - Pavement	Landing	\$	21,100	25,000	\$	3,900	18.5%
83003	200	Maintenance - Pavement	Hangar	\$	3,500	3,500	\$	-	0.0%
83003	400	Maintenance - Pavement	FBO	\$	2,100	2,100	\$	-	0.0%
83003	500	Maintenance - Pavement	Terminal	\$	14,000	14,000	\$	-	0.0%
83004	100	Maintenance - Weed/Wildlife	Landing	\$	51,270	51,270	\$	-	0.0%
83005	100	Maintenance - Fencing & Gates	Landing	\$	5,800	5,000	\$	(800)	-13.8%
83005	200	Maintenance - Fencing & Gates	Hangar	\$	3,050	3,000	\$	(50)	-1.6%
83005	400	Maintenance - Fencing & Gates	FBO	\$	5,600	3,000	\$	(2,600)	-46.4%
83005	500	Maintenance - Fencing & Gates	Terminal	\$	4,550	3,000	\$	(1,550)	-34.1%
83005	600	Maintenance - Fencing & Gates	Revenue Generating Land	\$	2,500	3,000	\$	500	20.0%
83006	200	Maintenance - Building	Hangar	\$	19,900	30,000	\$	10,100	50.8%
83006	400	Maintenance - Building	FBO	\$	13,250	10,000	\$	(3,250)	-24.5%
83006	500	Maintenance - Building	Terminal	\$	41,930	40,000	\$	(1,930)	-4.6%
83006	700	Maintenance - Building	Administrative	\$	13,650	10,000	\$	(3,650)	-26.7%
83007	200	Maintenance - Fire Alarm	Hangar	\$	6,505	6,500	\$	(5)	-0.1%
83007	400	Maintenance - Fire Alarm	FBO	\$	4,180	4,000	\$	(180)	-4.3%
83007	700	Maintenance - Fire Alarm	Administrative	\$	21,470	12,000	\$	(9,470)	-44.1%
83008	400	Maintenance - Drainage	FBO	\$	2,000	2,000	\$	-	0.0%
83008	600	Maintenance - Drainage	Revenue Generating Land	\$	6,000	5,500	\$	(500)	-8.3%
83100	100	Signs	Landing	\$	17,600	20,000	\$	2,400	13.6%
83100	500	Signs	Terminal	\$	3,750	2,000	\$	(1,750)	-46.7%
83100	600	Signs	Revenue Generating Land	\$	1,000	1,000	\$	-	0.0%
84000	700	Equipment Lease	Administrative	\$	9,881	9,900	\$	19	0.2%
84500	200	Janitorial	Hangar	\$	13,860	13,900	\$	40	0.3%
84500	300	Janitorial	Owner Build	\$	2,520	2,500	\$	(20)	-0.8%
84500	400	Janitorial	FBO	\$	2,520	2,500	\$	(20)	-0.8%
84500	500	Janitorial	Terminal	\$	95,712	95,700	\$	(12)	0.0%
84500	700	Janitorial	Administrative	\$	11,340	11,300	\$	(40)	-0.4%
84700	200	Landscaping	Hangar	\$	7,783	11,000	\$	3,217	41.3%
84700	400	Landscaping	FBO	\$	1,255	1,300	\$	45	3.6%
84700	500	Landscaping	Terminal	\$	34,160	40,000	\$	5,840	17.1%
84700	600	Landscaping	Revenue Generating Land	\$	11,202	11,200	\$	(2)	0.0%
84700	700	Landscaping	Administrative	\$	10,060	10,700	\$	640	6.4%
85000	100	ARFF	Landing	\$	892,230	900,000	\$	7,770	0.9%
85000	700	Vehicle Maintenance	Administrative	\$	74,000	40,000	\$	(34,000)	-45.9%
85400	700	Dues and Membership	Administrative	\$	71,407	71,400	\$	(7)	0.0%
86000	700	Advertising	Administrative	\$	116,000	270,000	\$	154,000	132.8%
86001	700	Consulting - Admin	Administrative	\$	501,237	370,400	\$	(130,837)	-26.1%
86002	500	Consulting Professional	Terminal	\$	132,195	86,800	\$	(45,395)	-34.3%
86002	700	Consulting Professional	Administrative	\$	30,074	201,585	\$	171,511	570.3%
86003	700	Consulting - Legal	Administrative	\$	62,482	112,500	\$	50,018	80.1%
86004	700	Consulting - Security	Administrative	\$	383,128	428,800	\$	45,672	11.9%
86005	700	Bank Fees	Administrative	\$	17,613	25,000	\$	7,387	41.9%

86200	700	Insurance	Administrative	\$	304,715	350,500	\$	45,785	15.0%
86500	700	Permits	Administrative	\$	7,633	11,300	\$	3,667	48.0%
86600	700	Education and Recognition	Administrative	\$	21,400	21,400	\$	-	0.0%
86700	700	Business Travel	Administrative	\$	83,660	83,700	\$	40	0.0%
86800	700	Fire Fighting Training	Administrative	\$	47,500	47,500	\$	-	0.0%
86900	700	Election Expense	Administrative	\$	-	\$ 50,000	\$	50,000	*
88001	800	Airfest Expense - Performers	Airfest			132,200	\$	132,200	*
88002	800	Airfest Expense - Gala/VIP Tent	Airfest			87,400	\$	87,400	*
88003	800	Airfest Expense Insurance	Airfest			6,500	\$	6,500	*
88004	800	Airfest Marketing	Airfest			67,310	\$	67,310	*
88005	800	Airfest Expense - Lodging	Airfest			63,500	\$	63,500	*
88006	800	Airfest Expense - NonProfit Donations	Airfest				\$	5,790	*
88007	800	Airfest Expense - Rental Cars	Airfest			6,600	\$	6,600	*
88008	800	Airfest Expense - Safety & Security	Airfest			87,200	\$	87,200	*
88009	800	Airfest Expenses- Miscellaneous	Airfest			11,500	\$	11,500	*
Total				\$	5,580,043	\$ 6,480,666	\$	900,623	16.1%
Total Excluding Airfest				\$	5,580,043	\$ 6,018,456	\$	438,413	7.9%

Non-Operating Expense

86015	100	Depreciation	Landing	\$	1,500,000	1,525,000.00	\$	25,000	1.7%
86025	200	Depreciation	Hangar	\$	230,000	92,178.00	\$	(137,822)	-59.9%
86035	500	Depreciation	Terminal	\$	380,000	383,000.00	\$	3,000	0.8%
86045	600	Depreciation	Revenue Generating Land	\$	235,000	236,000.00	\$	1,000	0.4%
86055	400	Depreciation	FBO	\$	45,000	37,000.00	\$	(8,000)	-17.8%
86100	700	Depreciation	Administrative	\$	196,000	205,000.00	\$	9,000	4.6%
Total				\$	2,586,000	2,478,178.00	\$	(107,822)	-4.2%
Total Expense				\$	8,166,043	\$ 8,958,844	\$	792,801	9.7%

Santa Maria Public Airport District FY 22-23 Proposed Budget

Net (Gain) Loss by Cost Center

Admin and Landing Distributed Evenly

Hangar

62000	200	T-Hangar	\$	(436,800)
62100	200	Corporate Hangar	\$	(282,000)
63000	200	T-Hangar Storage	\$	(32,600)
81100	200	Electricity	\$	25,000
81300	200	Water	\$	5,600
81601	200	Communications - Alarm	\$	2,400
82400	200	Supplies	\$	1,400
83000	200	Maintenance - Misc	\$	4,400
83001	200	Maintenance - Lighting	\$	7,500
83003	200	Maintenance - Pavement	\$	3,500
83005	200	Maintenance - Fencing & Gates	\$	3,000
83006	200	Maintenance - Building	\$	30,000
83007	200	Maintenance - Fire Alarm	\$	6,500
84500	200	Janitorial	\$	13,900
84700	200	Landscaping	\$	11,000
86025	200	Depreciation	\$	92,178
62200	300	Owner Build Hangar	\$	(19,800)
81100	300	Electricity	\$	300
81300	300	Water	\$	1,300
83000	300	Maintenance - Misc	\$	1,000
84500	300	Janitorial	\$	2,500
Hangar Net (Gain) Loss			\$	(559,722)
Hangar Net (Gain) Loss with Admin and Landing			\$	851,249

FBO

64100	400	Main Hangar	\$	(130,700)
64200	400	Commercial Aviation	\$	(369,300)
64300	400	Land Lease - Commercial Aviation	\$	(170,700)
81100	400	Electricity	\$	38,200
81200	400	Natural Gas	\$	2,400
81300	400	Water	\$	10,200
81601	400	Communications - Alarm	\$	3,100
83004	400	Maintenance - Pavement	\$	2,100
83005	400	Maintenance - Fencing & Gates	\$	3,000
83006	400	Maintenance - Building	\$	10,000
83007	400	Maintenance - Fire Alarm	\$	4,000
83008	400	Maintenance - Drainage	\$	2,000
84500	400	Janitorial	\$	2,500
84700	400	Landscaping	\$	1,300
86055	400	Depreciation	\$	37,000
FBO Net (Gain) Loss			\$	(554,900)
FBO Net (Gain) Loss with Admin and Landing			\$	856,071

Terminal

65000	500	Car Rental	\$	(179,300)
65100	500	Terminal Space Lease	\$	(160,200)
67210	500	Leo Reimbursement	\$	(12,900)
81100	500	Electricity	\$	75,000
81200	500	Natural Gas	\$	7,400
81300	500	Water	\$	15,900
81601	500	Communications - Alarm	\$	2,800
81602	500	Communications - Wireless	\$	7,800
82400	500	Supplies	\$	3,200
83000	500	Maintenance - Misc	\$	37,600
81600	500	Communications	\$	4,000
83001	500	Maintenance - Lighting	\$	5,000
83002	500	Maintenance - Generator	\$	3,500
83003	500	Maintenance - Pavement	\$	14,000
83005	500	Maintenance - Fencing & Gates	\$	3,000
83006	500	Maintenance - Building	\$	40,000
83100	500	Signs	\$	2,000
84500	500	Janitorial	\$	95,700
84700	500	Landscaping	\$	40,000
86002	500	Consulting Professional	\$	86,800
86035	500	Depreciation	\$	383,000
Terminal Net (Gain) Loss			\$	474,300
Terminal Net (Gain) Loss with Admin and Landing			\$	1,885,271

Revenue Generating Land

66300	600	Cell Tower Lease	\$	(61,400)
66100	600	Agricultural Lease	\$	(1,073,700)
66200	600	Non Aviation Land Leases	\$	(334,800)
66400	620	Mobile Home Parks	\$	(511,156)
81100	600	Electricity	\$	8,600
81300	600	Water	\$	2,300
83000	600	Maintenance - Misc	\$	5,000
83005	600	Maintenance - Fencing & Gates	\$	3,000
83008	600	Maintenance - Drainage	\$	5,500
83100	600	Signs	\$	1,000
84700	600	Landscaping	\$	11,200
80000	620	MHP - G&A	\$	13,890
80001	620	MHP - Maintenance	\$	12,860
80002	620	MHP - MHP Liability Insurance	\$	7,760
80003	620	MHP - Property Management	\$	28,200
80004	620	MHP - Salaries/ Employee Related Expense:	\$	108,521
80005	620	MHP - Utilities	\$	173,220
86045	600	Depreciation	\$	236,000
Revenue Generating Land Net (Gain) Loss			\$	(1,364,005)
Revenue Generating Land Net (Gain) Loss With Admin and Landing			\$	46,966

Airfest

68100	800	Airfest Ticket Sales	\$	(280,000)
68150	800	Airfest Vendor Revenue	\$	(8,000)
68200	800	Airfest Sponsorships	\$	(180,000)
88001	800	Airfest Expense - Performers	\$	132,200
88002	800	Airfest Expense - Gala/VIP Tent	\$	87,400
88003	800	Airfest Expense Insurance	\$	6,500
88004	800	Airfest Marketing	\$	67,310
88005	800	Airfest Expense - Lodging	\$	63,500
88006	800	Airfest Expense - NonProfit Donations	\$	5,790
88007	800	Airfest Expense - Rental Cars	\$	6,600
88008	800	Airfest Expense - Safety & Security	\$	87,200
88009	800	Airfest Expenses- Miscellaneous	\$	11,500
Airfest Net (Gain) Loss			\$	-

Santa Maria Public Airport District FY 22-23 Proposed Budget

Capital

Capital for 2022-2023

Santa Maria Public Airport District
Proposed Capital Budget
Fiscal Year Ending 6/30/2023

Budget Item	Expensed YTD	Estimated Cost	AIP or other Funding	District's Costs
Taxiway Rehabilitation Phase I		\$ 9,943,290.00	\$ 9,015,581.04	\$ 927,708.96
Extend Airpark Dr		\$ 2,569,235.00		\$ 2,569,235.00
Airside Pavement Rehabilitation		\$ 750,000.00	\$ 680,025.00	\$ 69,975.00
Landside Pavement Repair 2023		\$ 300,000.00		\$ 300,000.00
Specific Plan Amendment	\$ 27,548.00	\$ 300,000.00		\$ 272,452.00
Hangar Roof Repairs 2023	\$ 3,800.00	\$ 223,600.00		\$ 219,800.00
Obstruction Removal		\$ 150,000.00		\$ 150,000.00
hangar upgrades		\$ 100,000.00		\$ 100,000.00
Terminal Nuns Cap Roof		\$ 75,000.00		\$ 75,000.00
Fairway Dr. Parcel Rezone		\$ 60,000.00		\$ 60,000.00
Fire station stand by emergency power		\$ 55,000.00		\$ 55,000.00
Access Control and Video Upgrades		\$ 50,000.00		\$ 50,000.00
Maintenance Shade Structures and EV equipment		\$ 45,000.00		\$ 45,000.00
Solar Perimeter gate		\$ 35,000.00		\$ 35,000.00
Industrial Parkway Lot Split	\$ 2,157.00	\$ 30,100.00		\$ 27,943.00
Airfield Signage and housing replacements (FAA standards)		\$ 20,000.00		\$ 20,000.00
Terminal/Restaurant Monument Sign		\$ 15,000.00		\$ 15,000.00
		\$ 14,721,225.00	\$ 9,695,606.04	\$ 4,992,113.96

Santa Maria Public Airport District FY 22-23 Proposed Budget

Cash Flow

Santa Maria Public Airport District
Cash Flow Analysis
Five Year Period July 1, 2022 through June 30, 2027
3% inflation to most revenue and expense items

			FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY 2026-27
3% inflation on most revenue and expense items except Capital							
Estimated cash balance July 1, 2021	\$	7,809,028	\$	4,269,029	\$	5,036,475	\$ 3,784,863 \$ 3,282,672
Budgeted Revenue		4,487,856		4,622,492		4,761,166	4,904,001 5,051,121
Budgeted Expenses		(6,480,666)		(6,393,973)		(6,457,912)	(6,522,492) (6,587,716)
Net cash balance before Capital outlays		5,816,218		2,497,548		3,339,729	2,166,372 1,746,077
Net capital outlay for fiscal year		(14,687,720)		(9,800,000)		(7,830,000)	(10,521,000) (1,550,000)
Property Taxes		1,952,500		1,972,025		1,991,745	2,011,663 2,011,663
Interest		24,425		14,942		17,628	13,247 11,489
Property Sales		1,175,000		2,300,000			
CARES/CRRSA/ARPA		220,000					
PFC Revenue		73,000		73,000		73,000	73,000 73,000
BIL Revenue		680,025				3,381,991	1,016,410
AIP Revenue		9,015,581		7,978,960		2,810,770	8,522,980 498,685
Projected cash balance at June 30	\$	4,269,029	\$	5,036,475	\$	3,784,863	\$ 3,282,672 \$ 2,790,914

Santa Maria Public Airport District FY 22-23 Proposed Budget

Cash Flow

Airpark Dr. Discussion

Santa Maria Public Airport District
Cash Flow Analysis (Full Airpark Dr. Version)
Five Year Period July 1, 2022 through June 30, 2027
3% inflation to most revenue and expense items

			FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY 2026-27
3% inflation on most revenue and expense items except Capital							
Estimated cash balance July 1, 2021			\$ 7,809,028	\$ 2,723,840	\$ 3,657,565	\$ 2,572,815	\$ 2,238,071
Budgeted Revenue			4,487,856	4,622,492	4,761,166	4,904,001	5,051,121
Budgeted Expenses			(6,480,666)	(6,393,973)	(6,457,912)	(6,522,492)	(6,587,716)
Net cash balance before Capital outlays			5,816,218	952,359	1,960,819	954,325	701,476
Net capital outlay for fiscal year			(14,687,720)	(9,800,000)	(7,830,000)	(10,521,000)	(1,550,000)
Airpark Dr. City Portion			(1,871,934)				
Airpark Dr. City Payback			326,745	171,688	171,688	171,688	171,688
Property Taxes			1,952,500	1,972,025	1,991,745	2,011,663	2,011,663
Interest			24,425	9,533	12,801	9,005	7,833
Property Sale			1,175,000	2,300,000			
CARES/CRRSA/ARPA			220,000				
PFC Revenue			73,000	73,000	73,000	73,000	73,000
BIL Revenue			680,025		3,381,991	1,016,410	
AIP Revenue			9,015,581	7,978,960	2,810,770	8,522,980	498,685
Projected cash balance at June 30			\$ 2,723,840	\$ 3,657,565	\$ 2,572,815	\$ 2,238,071	\$ 1,914,345