



**SANTA MARIA PUBLIC AIRPORT DISTRICT
BOARD OF DIRECTORS**

**Thursday
March 28, 2024**

**Administration Building
Airport Boardroom
6:00 P.M.**

**REGULAR MEETING
A G E N D A**

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Moreno, Adams, Brown, Clayton, Baskett

- 1. MINUTES OF THE REGULAR MEETING HELD MARCH 14, 2024**
- 2. MINUTES OF THE SPECIAL MEETING HELD MARCH 14, 2024**
- 3. COMMITTEE REPORT(S):**
 - a) EXECUTIVE
 - b) ADMINISTRATION & FINANCIAL
 - c) SAFETY & SECURITY
 - d) REAL ESTATE
 - e) AIRPORT PLANNING & CAPITAL IMPROVEMENT
 - f) GOVERNMENT AFFAIRS
 - g) MARKETING & PROMOTIONS
- 4. GENERAL MANAGER'S REPORT**
- 5. MANAGER OF FINANCE & ADMINISTRATION REPORT**
 - a) Demand Register
 - b) Budget to Actual
 - c) Financial Statements
 - d) Delinquent Tenant Report

6. **PUBLIC SESSION:** Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish a time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
7. **CLOSED SESSION.** The Board will hold a Closed Session to discuss the following item(s):
 - a) Conference with Legal Counsel-Anticipated Litigation (Paragraph (2) or (3) of Subdivision (d) of Gov. Code Section 54956.9) Significant exposure to litigation: (Two cases).
8. **DIRECTORS' COMMENTS.**
9. **ADJOURNMENT.**

MINUTES OF THE REGULAR BOARD
MEETING OF THE BOARD OF DIRECTORS
OF THE SANTA MARIA PUBLIC AIRPORT
DISTRICT HELD MARCH 14, 2024

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular meeting place at 6:00 p.m. Present were Directors Moreno, Adams, Clayton, and Baskett, General Manager, Pehl, Manager of Finance & Administration Reade, and District Counsel George. Director Brown was absent.

1. MINUTES OF THE REGULAR MEETING HELD February 22, 2024. Director Baskett made a Motion to approve the minutes of the regular meeting held February 22, 2024. Director Adams Seconded and it was carried by a 4-0 vote.
2. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) – The committee met twice to discuss the main hangar.
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) – The committee met to discuss rates and charges.
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc) – No meeting scheduled.
 - d) CITY & COUNTY LIAISON – No meeting scheduled.
 - e) STATE & FEDERAL LIAISON – No meeting scheduled.
 - f) VANDENBERG LIAISON – No meeting scheduled.
 - g) BUSINESS PARK COMMITTEE (Ad Hoc) – No meeting scheduled.
3. GENERAL MANAGER’S REPORT. Mr. Pehl updated the Board on meetings he attended including the Mead & Hunt Conference, Phil Hardy, SMPAD Lobbyist, and SMFD regarding Station 6. He notified the Board of a break in at the owner build hangar area and future security enhancements forthcoming.
4. The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.
 - a) Demand Register. The Demand Register, covering warrants 072473 through 072527 in the amount of \$976,415.06, was recommended for approval as presented. Director Baskett made a Motion to accept the Demand Register as presented. Director Clayton Seconded and it was carried by a 4-0 vote.
5. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the

next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a three-minute time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.

Glenn Bjorkman, a tenant, described the break-in at his hangar. He requested to continue meeting with the airport team and participate in the discussion for new procedures regarding perimeter security.

6. Discussion and consideration of Ad Hoc Committees and Liaisons, and Membership and Assignment.

President Moreno announced the new Board of Directors Committee and Liaison Appointments as follows:

Executive: Moreno & Adams

Administration & Financial: Brown & Clayton

Safety & Security: Brown & Adams

Real Estate: Brown & Clayton

Airport Planning & Capital Improvement: Moreno & Brown

Government Affairs: Moreno & Adams

Marketing & Promotion: Adams & Clayton

The Board approved by the following roll call vote. Directors Moreno, Adams, Clayton, and Baskett voted "Yes".

7. Authorization for the award of the U.S. Customs Upgrades: Building & Site Civil 3335 Corsair Circle to Newton Construction & Management, Inc., and Authorization for the President and Secretary to execute the contract between the District and Newton Construction & Management, Inc., for the U.S. Customs Upgrades: Building & Site Civil 3335 Corsair Circle subject to District Counsel's review of insurance and bonds. Director Baskett made a Motion to approve. Director Clayton Seconded and it was carried by a 4-0 vote.
8. Authorization for the award for the Roof Repair: 3335 Corsair Circle to James A. Quaglino, Inc., DBA Quaglino Roof and Authorization for the President and Secretary to execute the contract between the District and James A. Quaglino, Inc., DBA Quaglino Roof for the Roof Repair: 3335 Corsair Circle subject to District Counsel's review of insurance and bonds. Director Clayton made a Motion to approve. Director Adams Seconded and it was carried by a 4-0 vote.
9. Authorization for the President and Secretary to execute the 10th Amendment of Land Lease between the District and the City of Santa Maria for Pioneer Park. Director Adams made a Motion to approve. Director Baskett Seconded and it was carried by a 4-0 vote.
10. Authorization for the President and Secretary to execute the Quitclaim Deed of Release of Mineral Rights for 2916 Industrial Parkway (APN 111-291-039) to Curry Parkway, L.P. Director Clayton made a Motion to Approve. Director Baskett Seconded and it was carried by a 3-1 vote. Director Adams voted "No".

11. Authorization for tuition reimbursement for one staff member. Director Baskett made a Motion to approve. Director Adams Seconded and it was carried by a 4-0 vote.
12. CLOSED SESSION. At 6:29 p.m. the Board went into Closed Session to discuss the following item(s):
 - a) Conference with Legal Counsel-Anticipated Litigation (Paragraph (2) or (3) of subdivision (d) of Gov. Code Section 54956.9) Significant exposure to litigation: (Three cases).

At 7:09 pm., the Board and staff reconvened to Open Public Session.

There was one reportable action. The Board voted to reject the claim presented by Mr. Bjorkman on March 7, 2024.
13. DIRECTORS' COMMENTS: Directors Moreno, Adams, and Clayton had no comment.

Director Baskett requested to agendaize incident reports at each meeting. He requested discussion on new owner build hangars and reiterated his desire for drone detection.
14. ADJOURNMENT. President Moreno asked for a Motion to adjourn to a Special Meeting to be held on March 14, 2024, immediately following this meeting at the regular meeting place. Director Baskett made that Motion, Director Adams Seconded and it was carried by a 4-0 vote.

ORDER OF ADJOURNMENT

This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 7:12 p.m. on March 14, 2024.

Ignacio Moreno, President

Steve Brown, Secretary

MINUTES OF THE SPECIAL BOARD
MEETING OF THE BOARD OF DIRECTORS
OF THE SANTA MARIA PUBLIC AIRPORT
DISTRICT HELD MARCH 14, 2024

The Board of Directors of the Santa Maria Public Airport District held a Special Meeting at the regular meeting place at 7:22 p.m. Present were Directors Moreno, Adams, Clayton, and Baskett, General Manager, Pehl, and District Counsel, George. Director Brown and Manager of Finance & Administration, Reade, were absent.

1. PUBLIC SESSION: Statements from the floor will be heard during public session for items on the agenda for the special meeting. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. The Board will establish a time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.

No one requested to speak.
2. Approval and Authorization for the President and Secretary to execute Agreement for Services of Independent Contractor with Langan, Inc., and Authorization for the General Manager to execute task orders and task order amendments within the scope of the Agreement of Services. Director Adams made a Motion to approve. Director Clayton Seconded and it was carried by a 4-0 vote.
3. ADJOURNMENT. President Moreno asked for a Motion to adjourn to a Regular Meeting to be held on March 28, 2024, at 6:00 p.m. at the regular meeting place. Director Adams made that Motion, Director Clayton Seconded and it was carried by a 4-0 vote.

ORDER OF ADJOURNMENT

This Special Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 7:24 p.m. on March 14, 2024.

Ignacio Moreno, President

Steve Brown, Secretary

2023-2024

**DEMAND REGISTER
SANTA MARIA PUBLIC AIRPORT DISTRICT**

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 072528 to 072565 and electronic payments on Pacific Premier Bank and in the total amount of \$141,869.96.

MARTIN PEHL
GENERAL MANAGER

DATE

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 072528 to 072565 and electronic payments on Pacific Premier Bank in the total amount of \$141,869.96 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

VERONEKA READE
MANAGER OF FINANCE AND ADMINISTRATION

DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF MARCH 28, 2024.

STEVE BROWN
SECRETARY

Santa Maria Public Airport District

Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
* 72528	3/22/2024	American Industrial Supply	\$55.14	Vehicle Maintenance
* 72529	3/22/2024	Armstrong's Lock and Key	\$999.63	Hangar Maintenance
* 72530	3/22/2024	AT&T	\$93.46	Telephone Service
* 72531	3/22/2024	Blueglobes, LLC	\$378.88	Lighting - Landing Area
* 72532	3/22/2024	Boyer's Diesel	\$1,158.48	Vehicle Maintenance
* 72533	3/22/2024	Brayton's Power Wash & Sweep	\$500.00	Street Sweeping
* 72534	3/22/2024	C.J. Brown & Company, CPAs	\$2,546.00	Annual Audit
* 72535	3/22/2024	City of Santa Maria-Util Div	\$4,686.77	Utilities - Water
* 72536	3/22/2024	Comcast	\$1,344.60	Cable/Internet/Digital Voice
* 72537	3/22/2024	Comcast Business	\$2,205.77	Internet Service
* 72538	3/22/2024	Consolidated Electrical Distributors, Inc.	\$503.43	Shop Supplies
* 72539	3/22/2024	Digital West	\$950.65	Network Services - Terminal
* 72540	3/22/2024	Fence Factory	\$1,052.96	Shop Supplies/Fencing and Gates
* 72541	3/22/2024	Grainger	\$306.96	Shop Supplies
* 72542	3/22/2024	Griffin Plumbing, Inc.	\$13,655.80	MHP Maintenance
* 72543	3/22/2024	Gsolutionz, Inc.	\$659.24	GPS/iCloud - Phones
* 72544	3/22/2024	Haussler, Yekaterina	\$1,676.24	Tuition Reimbursement
* 72545	3/22/2024	J B Dewar, Inc	\$781.76	Unleaded/Diesel Fuel
* 72546	3/22/2024	J.D. Humann Landscape Contr.	\$4,955.00	Landscaping - Terminal
* 72547	3/22/2024	Jack's All American Plumbing	\$466.56	Hangar Maintenance
* 72548	3/22/2024	Kimball Midwest	\$176.57	Shop Supplies
* 72549	3/22/2024	Letters, Inc.	\$99.55	Car Wash
* 72550	3/22/2024	Local Copies, Etc.	\$61.77	Resolution 928 - Carla Osborn
* 72551	3/22/2024	McMaster-Carr	\$831.33	Shop Supplies/Terminal Maintenance
* 72552	3/22/2024	Mid State Container Sales, Inc.	\$4,047.50	Doors and Air Vents installation
* 72553	3/22/2024	Mission Linen Service	\$140.42	Uniform Service
* 72554	3/22/2024	Mr. Backflow	\$675.00	Backflow Devices - Annual Testing
* 72555	3/22/2024	Napa Auto Parts	\$126.10	Vehicle Maintenance
* 72556	3/22/2024	Pacific Telemanagement Services	\$343.00	Pay Phone Svcs - Terminal
* 72557	3/22/2024	Pehl, Martin	\$621.76	Travel Reimbursement
* 72558	3/22/2024	Quadient Leasing USA, Inc.	\$440.67	Postage Machine Lease
* 72559	3/22/2024	Quinn Company	\$1,704.14	Shop Tools/Wildlife Maintenance
* 72560	3/22/2024	S Lombardi & Assoc., Inc.	\$6,900.00	Airport Advertising
* 72561	3/22/2024	Service Star	\$12,439.11	Janitorial Service
* 72562	3/22/2024	Sherwin-Williams	\$122.88	Terminal Maintenance
* 72563	3/22/2024	Smith's Alarms & Electronics Inc.	\$125.00	Electronic Security System - Repair
* 72564	3/22/2024	SMV Discovery Museum	\$2,500.00	2024 Kite Festival - Airport Advertising
* 72565	3/22/2024	VTC Enterprises	\$84.00	Trash - Paper Recycling
		Subtotal	<u>\$70,416.13</u>	

Santa Maria Public Airport District

Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
ACH	3/12/2024	CalPers	\$15,630.81	Employee Health Insurance
ACH	3/12/2024	CalPers	\$6,597.13	Employee Retirement
ACH	3/13/2024	Pacific Premier Bank	\$223.57	Analysis Activity
ACH	3/13/2024	Empower Retirement	\$5,237.84	Employee Paid Retirement
ACH	3/13/2024	De Lage Landen	\$83.74	Copier Lease
ACH	3/14/2024	Paychex	\$26,671.12	Payroll
ACH	3/14/2024	Paychex	\$7,377.25	Payroll Taxes
ACH	3/15/2024	Paychex	\$195.09	Paychex Invoice
ACH	3/15/2024	PG&E	\$1,937.51	Terminal/Admin/Hangar Electricity
ACH	3/15/2024	HR Your Way	\$2,425.00	Recruitment Services
ACH	3/15/2024	Clark Pest Control	\$3,240.75	Weed/Wildlife Abatement
ACH	3/15/2024	The Gas Company	\$1,626.83	Utilities - Gas
ACH	3/19/2024	Amazon Capital Services	\$134.05	Shop Supplies/Vehicle Maintenance
ACH	3/20/2024	Ultrex	\$15.00	Equipment Lease - Usage Charge
ACH	3/21/2024	Ready Refresh	\$58.14	Water Delivery
		Subtotal	<u>\$71,453.83</u>	
		Total	<u><u>\$141,869.96</u></u>	

Santa Maria Public Airport District

Budget vs. Actual - YTD

As of February 29, 2024

	<u>YTD</u>	<u>YTD BUD</u>	<u>VARIANCE</u>	<u>% VARIANCE</u>
61000-Landing fees	16,253.41	60,000.00	(43,746.59)	(72.9 %)
61100-Tiedowns	18,016.00	19,181.32	(1,165.32)	(6.1 %)
61200-Fuel Flowage Fees	58,578.24	75,604.00	(17,025.76)	(22.5 %)
62000-T-Hangar	306,716.00	293,263.32	13,452.68	4.6 %
62100-Corporate Hangar	209,656.00	199,162.00	10,494.00	5.3 %
62200-Owner Build Hangar	13,192.00	13,192.00	0.00	.0 %
63000-T-Hangar Storage	22,560.00	23,760.00	(1,200.00)	(5.1 %)
64100-Main Hangar	90,400.00	89,132.00	1,268.00	1.4 %
64200-Commercial Aviation	284,073.76	280,160.68	3,913.08	1.4 %
64300-Land Lease - Commercial Aviation	65,688.00	92,354.68	(26,666.68)	(28.9 %)
65000-Car Rental	136,612.91	126,988.68	9,624.23	7.6 %
65100-Terminal Space Lease	110,043.94	115,355.32	(5,311.38)	(4.6 %)
66100-Agricultural Lease	755,454.52	758,535.32	(3,080.80)	(.4 %)
66200-Non Aviation Land Leases	290,075.95	277,962.00	12,113.95	4.4 %
66300-Cell Tower Lease	40,400.00	40,400.00	0.00	.0 %
66400-Mobile Home Parks	356,471.86	358,034.68	(1,562.82)	(.4 %)
67000-Administrative Income	30,324.63	13,333.32	16,991.31	127.4 %
67210-Leo Reimbursement	3,420.00	8,600.00	(5,180.00)	(60.2 %)
69100-Interest and Investment Earnings	213,412.55	80,000.00	133,412.55	166.8 %
69110-AIP Reimbursement	6,550,374.00	4,676,400.00	1,873,974.00	40.1 %
69120-PFC Revenue	34,949.01	43,333.32	(8,384.31)	(19.3 %)
69200-Tax Revenues	1,253,928.02	1,366,750.00	(112,821.98)	(8.3 %)
Total Income	10,860,600.80	9,011,502.64	1,849,098.16	20.5 %
80000-G&A	10,719.81	10,776.68	(56.87)	(.5 %)
80001-MHP - Maintenance	24,064.94	20,476.68	3,588.26	17.5 %
80002-MHP - MHP Liability Insurance	13,437.39	9,959.32	3,478.07	34.9 %
80003-MHP - Property Management	18,800.00	18,800.00	0.00	.0 %
80004-MHP - Salaries/ Employee Related Expenses	83,194.11	83,129.32	64.79	.1 %
80005-MHP - Utilities	141,776.11	148,510.00	(6,733.89)	(4.5 %)
80100-Salaries- Administration	325,515.38	341,054.68	(15,539.30)	(4.6 %)
80101-Salaries - Maintenance & Operations	317,491.78	339,870.68	(22,378.90)	(6.6 %)
80102-Employee Benefits - Other	38,906.85	38,138.68	768.17	2.0 %
80104-Employee Benefits - Medical	167,502.91	176,777.32	(9,274.41)	(5.2 %)
80105-Medicare Tax	11,029.92	9,873.32	1,156.60	11.7 %
80106-PERS Retirement	176,040.30	214,003.32	(37,963.02)	(17.7 %)
81000-ARFF Services	450,498.10	600,000.00	(149,501.90)	(24.9 %)
81100-Electricity	154,955.48	132,702.00	22,253.48	16.8 %
81200-Natural Gas	5,841.94	10,915.36	(5,073.42)	(46.5 %)
81300-Water	72,976.95	64,984.68	7,992.27	12.3 %
81600-Communications	12,409.18	12,416.00	(6.82)	(.1 %)
81601-Communications - Alarm	9,746.62	9,242.04	504.58	5.5 %
81602-Communications - Wireless	11,777.54	11,749.32	28.22	.2 %
81603-Communications - Access Control	796.66	2,421.32	(1,624.66)	(67.1 %)
82400-Supplies Office	19,811.59	52,400.04	(32,588.45)	(62.2 %)
82410-Supplies Shop	39,481.96	23,638.00	15,843.96	67.0 %
82500-Fuel Expense	26,142.56	31,297.32	(5,154.76)	(16.5 %)
83000-Maintenance - Misc	20,370.33	7,791.36	12,578.97	161.4 %
83001-Maintenance - Lighting	5,038.48	15,104.64	(10,066.16)	(66.6 %)
83002-Maintenance - Generator	5,143.20	6,073.32	(930.12)	(15.3 %)
83003-Maintenance - Pavement	10,194.46	21,334.68	(11,140.22)	(52.2 %)
83004-Maintenance - Weed/Wildlife	38,241.08	31,771.32	6,469.76	20.4 %
83005-Maintenance - Fencing & Gates	7,954.30	8,666.64	(712.34)	(8.2 %)
83006-Maintenance - Building	46,673.59	43,818.00	2,855.59	6.5 %
83007-Maintenance - Fire Alarm	3,396.75	4,274.64	(877.89)	(20.5 %)
83008-Maintenance - Drainage	11,679.82	6,666.64	5,013.18	75.2 %
83100-Signs	12,260.09	4,666.68	7,593.41	162.7 %
84000-Equipment Lease	6,318.43	4,926.00	1,392.43	28.3 %
84500-Janitorial	92,364.00	101,601.36	(9,237.36)	(9.1 %)

84700-Landscaping	44,860.09	49,238.68	(4,378.59)	(8.9 %)
85000-Vehicle Maintenance	52,829.71	35,006.00	17,823.71	50.9 %
85400-Dues and Membership	72,727.00	48,666.68	24,060.32	49.4 %
86000-Advertising	94,887.25	180,000.00	(85,112.75)	(47.3 %)
86001-Consulting - Admin	435,604.29	287,696.68	147,907.61	51.4 %
86002-Consulting Professional	312,577.32	301,474.00	11,103.32	3.7 %
86003-Consulting - Legal	104,720.86	181,626.68	(76,905.82)	(42.3 %)
86004-Consulting - Security	231,198.36	301,333.32	(70,134.96)	(23.3 %)
86005-Bank Fees	2,560.97	333.32	2,227.65	668.3 %
86015-Depreciation - Hangar Area	51,640.02	58,224.00	(6,583.98)	(11.3 %)
86020-Depreciation - Owner Build	1,735.06	0.00	1,735.06	.0 %
86025-Depreciation - Landing Area	762,029.32	957,912.00	(195,882.68)	(20.4 %)
86035-Depreciation - FBO	12,371.90	22,401.32	(10,029.42)	(44.8 %)
86045-Depreciation - Revenue Gen Land	61,062.43	251,705.32	(190,642.89)	(75.7 %)
86055- Depreciation - Terminal Area	159,315.67	228,256.00	(68,940.33)	(30.2 %)
86100-Depreciation - Administration	(26,648.78)	138,160.00	(164,808.78)	(119.3 %)
86200-Insurance	214,042.15	292,272.68	(78,230.53)	(26.8 %)
86500-Permits	6,480.21	7,533.32	(1,053.11)	(14.0 %)
86600-Education and Recognition	16,563.20	15,514.68	1,048.52	6.8 %
86700-Business Travel	63,458.49	56,666.68	6,791.81	12.0 %
86800-Fire Fighting Training	0.00	18,000.00	(18,000.00)	(100.0 %)
87000-Bad Debt Expense	200.00	0.00	200.00	.0 %
87025-Rent Credit	32,223.00	0.00	32,223.00	.0 %
88001-Airfest Expense - Performers	75,000.00	50,000.00	25,000.00	50.0 %
88009-Airfest Expenses- Miscellaneous	1,280.68	10,000.00	(8,719.32)	(87.2 %)
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Total Expenses	5,175,271.81	6,111,852.72	(936,580.91)	(15.3 %)
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Net Income	5,685,328.99	2,899,649.92	2,785,679.07	35.8 %
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Santa Maria Public Airport District
Profit & Loss
As of February 29, 2024

	YTD	PTD	PTD AVG	% AVG/PTD
Revenues from Operations				
Landing Area				
Landing fees and tiedowns	34,269.41	3,099.00	4,283.68	138.2 %
Fuel flowage fees	58,578.24	3,284.46	7,322.28	222.9 %
Subtotal	92,847.65	6,383.46	11,605.96	181.8 %
Hangar area				
T-Hangar	306,716.00	37,798.00	38,339.50	101.4 %
Corporate T-Hangars	209,656.00	25,755.00	26,207.00	101.8 %
T-Hangar Storage Units	22,560.00	2,820.00	2,820.00	100.0 %
Owner Build Hangars	13,192.00	1,649.00	1,649.00	100.0 %
Subtotal	552,124.00	68,022.00	69,015.50	101.5 %
FBO Area				
Main Hangar	90,400.00	11,300.00	11,300.00	100.0 %
Commercial Hangars	284,073.76	36,437.70	35,509.22	97.5 %
Land Leases	65,688.00	8,211.00	8,211.00	100.0 %
Subtotal	440,161.76	55,948.70	55,020.22	98.3 %
Terminal Area				
Car Rental	136,612.91	12,361.40	17,076.61	138.1 %
Terminal Space Lease	110,043.94	14,111.26	13,755.49	97.5 %
TSA LEO Reimbursement	3,420.00	0.00	427.50	
Subtotal	250,076.85	26,472.66	31,259.60	118.1 %
Revenue generating land				
Non Aviation Land Leases	290,075.95	34,155.58	36,259.49	106.2 %
Agricultural Leases	755,454.52	96,008.36	94,431.82	98.4 %
Cell Towers	40,400.00	5,050.00	5,050.00	100.0 %
Airport Mobile Home Park	356,471.86	46,931.57	44,558.98	94.9 %
Subtotal	1,442,402.33	182,145.51	180,300.29	99.0 %
Administrative				
Badging Income			0.00	
Miscellaneous Income	30,324.63	2,240.00	3,790.58	169.2 %
Plans and Specs	0.00	0.00	0.00	
Cares Grant Revenue	0.00	0.00	0.00	
Subtotal	30,324.63	2,240.00	3,790.58	169.2 %
Total Revenue from operations	2,807,937.22	341,212.33	350,992.15	102.9 %

Santa Maria Public Airport District
Profit & Loss
As of February 29, 2024

	YTD	PTD	PTD AVG	% AVG/PTD
Operating Expenses:				
Landing Area	73,466.13	8,508.89	9,183.27	107.9 %
Hangar Area	65,767.28	10,177.03	8,220.91	80.8 %
FBO Area	61,160.75	8,393.08	7,645.09	91.1 %
Terminal Area	295,066.94	27,547.49	36,883.37	133.9 %
Revenue generating land	338,105.78	58,739.88	42,263.22	71.9 %
Salaries and Benefits	1,033,241.88	150,742.25	129,155.24	85.7 %
Utilities	79,522.29	6,177.98	9,940.29	160.9 %
Supplies	80,661.21	5,713.46	10,082.65	176.5 %
Maintenance and Repairs	77,697.47	6,824.84	9,712.18	142.3 %
Contractual Services	790,885.58	47,887.05	98,860.70	206.4 %
Real Estate Commission	0.00	0.00	0.00	
ARFF Services	450,498.10	0.00	56,312.26	
Security Services	230,830.80	7,393.13	28,853.85	390.3 %
Dues and Subscriptions	72,727.00	0.00	9,090.88	
Advertising	94,887.25	6,900.00	11,860.91	171.9 %
Depreciation	1,021,505.62	0.00	127,688.20	
Insurance	214,042.15	0.00	26,755.27	
Election Expense	0.00	0.00	0.00	
Business Travel	63,458.49	259.96	7,932.31	3051.4 %
Fire Fighting Training	0.00	0.00	0.00	
Rent Credit	32,223.00	0.00	4,027.88	
Air Show Expense	76,280.68	0.00	9,535.08	
Other Miscellaneous Expense	23,243.41	15.00	2,905.43	19369.5 %
Total Expenses	5,175,271.81	345,280.04	646,908.99	187.4 %
Operating income (loss)	(2,367,334.59)	(4,067.71)	(295,916.84)	7274.8 %
Non-Operating Revenues (Expenses):				
PFC Revenue	34,949.01	0.00	4,368.63	
Interest Income	213,412.55	24,866.98	26,676.57	107.3 %
Tax Revenues	1,253,928.02	0.00	156,741.00	
AIP Reimbursement	6,550,374.00	0.00	818,796.75	
Gain on Land Sale	0.00	0.00	0.00	
Total non-operating rev (exp)	8,052,663.58	24,866.98	1,006,582.95	4047.9 %
Net Income	5,685,328.99	20,799.27	710,666.11	3416.8 %

Santa Maria Public Airport District
Balance Sheet
As of February 29, 2024

Current Assets:	
Cash and cash equivalents	7,324,137
Restricted - cash and cash equivalents	699,779
Certificate-of-deposit	8,000
Accounts receivable - customers and tenants, net	1,779,901
Prepaid expenses and deposits	11,302,378
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Total current assets	21,114,195
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Non-current assets:	
Note receivable	0
Interest Receivable	0
Capital assets, not being depreciated	16,418,485
Depreciable capital assets	19,429,401
Deferred other post-employment benefits outflows	9,000
Deferred pension outflows	966,715
	<hr/>
Total non-current assets	36,823,601
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Total assets	57,937,796
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Current Liabilities:	
Accounts payable and accrued expenses	112,596
Accrued wages and related payables	4,101
Unearned Revenue (customer prepaid)	144,126
Hangar and other deposits	110,658
Long-term liabilities - due in one year:	
Compensated absences	36,873
Land improvements payable	13,504
	<hr/>
Total current liabilities	421,859
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Long-term liabilities - due in more than one year	
Compensated absences	110,620
Land improvements payable	76,522
Total other post-employment benefits liability	337,720
Net pension liability	2,410,249
Deferred pension inflows	151,904
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Total long term liabilities	3,087,015
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Total Liabilities	3,508,874
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Net position:	
Retained Earnings	48,743,593
Change in Net Position	5,685,329
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Total net position	54,428,922
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Total liabilities and net position	57,937,796
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DELINQUENT TENANT LIST

as of March 2024

MONTH	NAME	HANGAR	RENT	LATE FEES	DAYS DELINQUENT
Feb 23 - Mar 24	R. Chandrasena	3111-K	3,639.00		360+
Jan-Mar 24	Joel Rieman	3107-M	207.00	7.00	90
Jan-Mar 24	Joel Rieman	3031-I	246.00	8.00	90
Jan-Mar 24	Joel Rieman	3031-H	246.00	8.00	90
Mar-24	Gamble/Nguyen	3019-L	267.00	26.00	18
			TOTAL:	\$4,654.00	

J. Rieman - non-airworthy fee portion of rent is unpaid