



**SANTA MARIA PUBLIC AIRPORT DISTRICT  
BOARD OF DIRECTORS**

**Thursday  
March 25, 2021**

**Virtual Meeting  
Zoom Meeting: [Zoom.us](https://zoom.us)  
Meeting ID: [812 8065 1089](https://zoom.us/j/81280651089)  
Meeting Password: 3217  
7:00 P.M.**

**REGULAR MEETING  
A G E N D A**

*This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.*

**CALL TO ORDER**

**PLEDGE OF ALLEGIANCE**

**ROLL CALL: Brown, Engel, Rafferty, Adams, Baskett**

- 1. MINUTES OF THE REGULAR MEETING HELD MARCH 11, 2021.**
- 2. COMMITTEE REPORT(S):**
  - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)
  - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)
  - c) MARKETING & PROMOTIONS (Standing or Ad Hoc)
  - d) CITY & COUNTY LIAISON
  - e) STATE & FEDERAL LIAISON
  - f) VANDENBERG LIAISON
  - g) BUSINESS PARK COMMITTEE (Ad Hoc)
- 3. GENERAL MANAGER'S REPORT**
  - a) Monthly Activity Report
- 4. MANAGER OF FINANCE & ADMINISTRATION REPORT**

|                     |                         |
|---------------------|-------------------------|
| a) Demand Register  | c) Financial Statements |
| b) Budget to Actual | d) Budget Deviation     |

5. **DISTRICT COUNSEL’S REPORT. (Joshua George and Natalie Frye Laacke)**
6. **PUBLIC SESSION:** Statements from the public will be heard during public session. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public may use the “raise hand” feature to be put in a speaking queue. Public comment will be limited to three (3) minutes. If a speaker continues speaking after being notified of the end of their public comment period, the meeting Host will mute the speaker and move on to the next person in the queue.

**Please raise your hand in the following ways:**

**Telephone:** Press “\*9” to raise your hand and notify the meeting Host. You will be placed in the queue and unmuted, in order, so that you may provide public comment.

**Computer and Mobile:** Click the “raise hand” button to notify the Host. You will be placed in the queue and unmuted, in order, so that you may provide public comment.

7. **AUTHORIZATION FOR THE PRESIDENT AND SECRETARY TO EXECUTE THE TENTH AMENDMENT OF LEASE BETWEEN THE DISTRICT AND MALDONADO COMPANIES, LLC.**
8. **AUTHORIZATION FOR THE GENERAL MANAGER TO PURCHASE AND INSTALL A HANGAR DOOR DRIVE ASSEMBLY FOR 3105-B AIRPARK DRIVE.**
9. **DISCUSSION AND DIRECTION TO STAFF REGARDING ACCESS CONTROL AND VIDEO MONITORING SYSTEM UPGRADES.**
10. **CLOSED SESSION.** The Board will hold a Closed Session to discuss the following item(s):
  - a) **Conference with Real Property Negotiators (Chris Hastert, Tom Ross, and District Counsel) Re: APN 111-231-10, APN 111-231-11 (Gov. Code Section 54956.8)**
  - b) **Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Smith, Santa Barbara Superior Court Case No. 20CV04445.**
  - c) **Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Baskett, Santa Barbara Superior Court Case No. 20CV04444.**
11. **DIRECTORS’ COMMENTS.**
12. **ADJOURNMENT.**

MINUTES OF THE REGULAR BOARD  
MEETING OF THE BOARD OF DIRECTORS  
OF THE SANTA MARIA PUBLIC AIRPORT  
DISTRICT HELD MARCH 11, 2021

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting via a virtual meeting at 7:00 p.m. Present were Directors Brown, Engel, Rafferty, Adams and Baskett. General Manager Hastert, Manager of Finance & Administration Reade, and District Counsel George.

1. MINUTES OF THE REGULAR MEETING HELD February 25, 2021. Director Rafferty made a Motion to approve the minutes of the regular meeting held February 25, 2021. Director Adams Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".
2. COMMITTEE REPORT(S):
  - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) – The committee met to discuss a current lease with a commercial tenant.
  - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) – No meeting scheduled.
  - c) MARKETING & PROMOTIONS (Standing or Ad Hoc) – No meeting scheduled.
  - d) CITY & COUNTY LIAISON – No meeting scheduled.
  - e) STATE & FEDERAL LIAISON – No meeting scheduled.
  - f) VANDENBERG LIAISON – No meeting scheduled.
  - g) BUSINESS PARK COMMITTEE (Ad Hoc) – The committee met and discussed a current lease with a grazing tenant.
3. GENERAL MANAGER'S REPORT. Mr. Hastert had nothing to report.
4. MANAGER OF FINANCE & ADMINISTRATION REPORT.

The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.

  - a) Demand Register. The Demand Register, covering warrants 068754 through 068794 in the amount of \$245,129.77 was recommended for approval as presented. Director Baskett made a Motion to accept the Demand Register as presented. Director Rafferty Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".
5. DISTRICT COUNSEL'S REPORT. District Counsel George pulled items 10b-c from the closed session agenda.
6. PUBLIC SESSION: Statements from the public will be heard during public session. Requests requiring board action will be referred to staff and brought on the next

appropriate agenda. Members of the public may use the “raise hand” feature to be put in a speaking queue. Public comment will be limited to three (3) minutes. If a speaker continues speaking after being notified of the end of their public comment period, the meeting Host will mute the speaker and move on to the next person in the queue.

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No one requested to speak.

7. Presentation by Tom Widroe regarding U.S. Customs at the Santa Maria Airport. This item was tabled until the next meeting.
8. Discussion and direction to staff regarding efforts to reinstate user fee customs at the Santa Maria Public Airport District. Discussion was held and the Board asked to bring this item back to the next meeting.
9. Authorization for the President and Secretary to execute the Lease Agreement between the District and Gresser Farms. Director Adams made a Motion to approve. Director Rafferty Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted “Yes”.
10. CLOSED SESSION. The Board tabled closed session until the next meeting.
11. DIRECTORS’ COMMENTS: Directors Brown, Engel, Rafferty, and Adams had no comment.  
  
Director Baskett reiterated his safety concerns regarding drones.
12. ADJOURNMENT. President Brown asked for a Motion to adjourn to a Regular Meeting to be held on March 25, 2021 at 7:00 p.m. via a virtual meeting. Director Rafferty made that Motion, Director Adams Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted “Yes”.

#### ORDER OF ADJOURNMENT

This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 7:19 p.m. on March 11, 2021.

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Steve Brown, President

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Hugh Rafferty, Secretary

# Monthly Activity Report

February



AGENDA ITEM

3a

3/25/2021

## Aviation Building Information

|   | Inventory | Occupied | Available | Occupancy Rate |
|---|-----------|----------|-----------|----------------|
| T Hangars                               | 140       | 136      | 5         | 97%            |
| Corporate T Hangars                     | 8         | 8        | 0         | 100%           |
| Corporate Hangars                       | 28        | 28       | 0         | 100%           |
| Storage Units                           | 26        | 26       | 0         | 100%           |
| Owner Build                             | 23        | 23       | 0         | 100%           |
| Commercial Aviation Hangar Space (SqFt) | 107,782   | 103,360  | 4,422     | 96%            |
| Commercial Aviation Office Space (SqFt) | 28,800    | 19,449   | 9,351     | 68%            |

## Hangar Waiting List

|                              |    |
|------------------------------|----|
| T-Hangars                    | 7  |
| Corporate/Corporate T-Hangar | 14 |

## Monthly Activity

|                           | Feb-20  | Jan-21 | Feb-21 | %Change |
|---------------------------|---------|--------|--------|---------|
| Operations                | 3,389   | 2,532  | 2,445  | -25%    |
| Noise/Nuisance Complaints | 8       | 0      | 0      |         |
| Jet\100LL Fuel (Gallons)  | 207,176 | 40,547 | 57,006 | -80%    |

## Enplanments

|                       | Feb-20 | Jan-21 | Feb-21 | %Change |
|-----------------------|--------|--------|--------|---------|
| Allegiant             | 1,490  | 832    | 934    | -44%    |
| Central Coast Shuttle | 669    | 73     | 44     | -89%    |

## Airline Load Factor

|           | # of Flights | Load Factor<br>Actual<br>flights | Load Factor<br>SCHED flights |
|-----------|--------------|----------------------------------|------------------------------|
| Allegiant | 15           | 36%                              | 36%                          |

## Land Lease Information (Acres)

|                              | Inventory    | Occupied | Available |
|------------------------------|--------------|----------|-----------|
| Business Park                | 224          | 0        | 224       |
| Agriculture                  | 592.29       | 592.29   | 0         |
| Grazing                      | 511          | 511      | 0         |
| Non Aviation Land Leases     | TBD          | 48.42    |           |
| Aviation Land Leases         | TBD          | 12.22    |           |
| <b>Total Airport Acreage</b> | <b>2,550</b> |          |           |

## Mobile Home Park

|                  | Spaces Rented | Units Sold |
|------------------|---------------|------------|
| Mobile Home Park | 78            |            |

**2020-2021**

**DEMAND REGISTER  
SANTA MARIA PUBLIC AIRPORT DISTRICT**

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 068795 to 068843 and electronic payments on Pacific Premier Bank and in the total amount of \$135,809.01.

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CHRIS HASTERT  
GENERAL MANAGER

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DATE

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 068795 to 068843 and electronic payments on Pacific Premier Bank in the total amount of \$135,809.01 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

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VERONEKA READE  
MANAGER OF FINANCE AND ADMINISTRATION

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DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF MARCH 25, 2021.

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HUGH RAFFERTY  
SECRETARY

## Santa Maria Public Airport District

### Demand Register

| Check Number | Check Date | Vendor Name                | Check Amount | Description                    |
|--------------|------------|----------------------------|--------------|--------------------------------|
| * 068795     | 3/12/2021  | Adamski Moroski            | 3,587.00     | Legal Service                  |
| * 068796     | 3/12/2021  | Armstrong's Lock and Key   | 999.63       | Maintenance                    |
| * 068797     | 3/12/2021  | Berchtold Equipment        | 866.92       | Heavy Equip Maint - Mechanical |
| * 068798     | 3/12/2021  | Blueglobes, Inc.           | 241.88       | Lighting & Nav Aid Maint.      |
| * 068799     | 3/12/2021  | Bomar Security             | 5,334.80     | Security Service               |
| * 068800     | 3/12/2021  | Brayton's Power Wash       | 950.00       | Street Sweeping                |
| * 068801     | 3/12/2021  | CED                        | 21.25        | Lighting Maintenance           |
| * 068802     | 3/12/2021  | City of SM - Alarm Permit  | 14.80        | City of SM - Fire Alarm Permit |
| * 068803     | 3/12/2021  | City of Guadalupe          | 17,218.86    | Security Service               |
| * 068804     | 3/12/2021  | Clark Pest Control         | 586.00       | Weed/Vector Control            |
| * 068805     | 3/12/2021  | De Lage Landen             | 102.18       | Lease/Maint. - Copier          |
| * 068806     | 3/12/2021  | Electronic Parts Store     | 84.56        | Radio Maint.                   |
| * 068807     | 3/12/2021  | Hayward Lumber Company     | 220.74       | MHP - Maintenance              |
| * 068808     | 3/12/2021  | J B Dewar, Inc             | 3,179.06     | Fuel Expense - Gas/Diesel      |
| * 068809     | 3/12/2021  | J.D. Humann Landscape      | 4,955.00     | Landscape Maintenance          |
| * 068810     | 3/12/2021  | Letters, Inc.              | 157.69       | Auto Maintenance               |
| * 068811     | 3/12/2021  | McMasters and Carr         | 1,440.28     | Lighting & Safety              |
| * 068812     | 3/12/2021  | Mission Uniform Service    | 293.86       | Uniform Service                |
| * 068813     | 3/12/2021  | Pacific Telemanagement     | 230.92       | Pay Phone Service              |
| * 068814     | 3/12/2021  | Quinn Company              | 1,314.73     | Equipment Rental               |
| * 068815     | 3/12/2021  | Sage Institute Inc.        | 1,245.00     | Consulting Service             |
| * 068816     | 3/12/2021  | San Luis Powerhouse        | 555.00       | Generator Maintenance          |
| * 068817     | 3/12/2021  | SCS Engineers              | 370.00       | Consulting PFAS                |
| * 068818     | 3/12/2021  | Service Star               | 10,601.11    | Janitorial Service             |
| * 068819     | 3/12/2021  | Sherwin-Williams           | 131.46       | Painting Supplies              |
| * 068820     | 3/12/2021  | Smith's Alarms             | 4,478.63     | Fire Alarm Service             |
| * 068821     | 3/12/2021  | Total Compensation Systems | 1,350.00     | Consulting Services            |
| * 068822     | 3/12/2021  | Tri-Counties Plant Service | 275.00       | Interior Plants Maint.         |
| * 068823     | 3/12/2021  | Vision Communications Co   | 774.98       | Radios - Operation Vehicles    |
| * 068824     | 3/12/2021  | VTC Enterprises            | 70.00        | Trash - Paper Recycling        |

## Santa Maria Public Airport District

### Demand Register

| Check Number | Check Date | Vendor Name                    | Check Amount        | Description                            |
|--------------|------------|--------------------------------|---------------------|--|
| * 068825     | 3/12/2021  | Western Propane Service        | 37.40               | Maintenance Supplies                   |
| * 068826     | 3/12/2021  | Winema Industrial & Safety     | 90.51               | Safety Equipment                       |
| * 068827     | 3/19/2021  | Advantage Answering Plus       | 281.00              | Answering Service                      |
| * 068828     | 3/19/2021  | AT&T                           | 44.63               | Phone Service                          |
| * 068829     | 3/19/2021  | Bartlett, Pringle & Wolf       | 117.50              | Computer Support                       |
| * 068830     | 3/19/2021  | Bomar Security & Investigation | 944.00              | Security Service                       |
| * 068831     | 3/19/2021  | Central City Tool Supply       | 199.97              | Small Tools                            |
| * 068832     | 3/19/2021  | Clark Pest Control             | 330.00              | Weed/Vector Control                    |
| * 068833     | 3/19/2021  | Frontier Communications        | 198.89              | Telephone Service                      |
| * 068834     | 3/19/2021  | Hayward Lumber Company         | 71.71               | MHP - Maintenance                      |
| * 068835     | 3/19/2021  | Kaman Industrial               | 223.78              | Building Maint. - Hangars              |
| * 068836     | 3/19/2021  | McMasters and Carr             | 79.15               | Shop Supplies                          |
| * 068837     | 3/19/2021  | Mission Uniform Service        | 146.93              | Uniform Service                        |
| * 068838     | 3/19/2021  | Mr. Backflow                   | 385.00              | Maint. - Backflow Valve                |
| * 068839     | 3/19/2021  | Pathpoint                      | 1,695.60            | Airport Maintenance Service            |
| * 068840     | 3/19/2021  | Sherwin-Williams               | 151.15              | Painting Supplies                      |
| * 068841     | 3/19/2021  | WageWorks                      | 100.00              | Cafeteria Plan - Admin. Fee            |
| * 068842     | 3/19/2021  | Comcast                        | 1,235.66            | Cable/Internet /Digital Voice          |
| * 068843     | 3/19/2021  | Comcast Business               | 2,205.77            | Cable/Internet Shop                    |
|              |            |                                | <u>\$ 70,189.99</u> |  |
| ACH          | 3/9/2021   | Pacific Premier Bank Fees      | 427.95              | Credit Card Fee                        |
| ACH          | 3/9/2021   | Xerox                          | 536.53              | Copier Lease                           |
| ACH          | 3/11/2021  | CalPERS                        | 14,172.86           | Health Insurance                       |
| ACH          | 3/10/2021  | Umpqua Bank                    | 7,701.38            | Computer Serv/Fencing&Gate/Conferences |
| ACH          | 3/12/2021  | EDD                            | 1,945.29            | UI Benefit Charge                      |
| ACH          | 3/17/2021  | Mass Mutual                    | 4,088.54            | Employee Paid Retirement               |
| ACH          | 3/17/2021  | CalPERS                        | 5,440.06            | Employee Retirement                    |
| ACH          | 3/18/2021  | Paychex                        | 25,091.41           | Payroll                                |
| ACH          | 3/19/2021  | Paychex                        | 5,281.58            | Payroll Taxes                          |



## Santa Maria Public Airport District

### Demand Register

| Check<br>Number | Check Date | Vendor Name | Check Amount                | Description                 |
|-----------------|------------|-------------|-----------------------------|-----------------------------|
| ACH             | 3/19/2021  | Paychex     | 178.20                      | Paychex Invoice             |
| ACH             | 3/19/2021  | PG&E        | 26.71                       | Terminal/Admin./Main Hangar |
| ACH             | 3/19/2021  | PG&E        | 79.53                       | Terminal/Admin./Main Hangar |
| ACH             | 3/19/2021  | PG&E        | 222.87                      | Terminal/Admin./Main Hangar |
| ACH             | 3/19/2021  | PG&E        | 426.11                      | Terminal/Admin./Main Hangar |
|                 |            | Subtotal    | <u>\$ 65,619.02</u>         |                             |
|                 |            | Total       | <u><u>\$ 135,809.01</u></u> |                             |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |   | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|---|----------------------------------|----------------------------------|------------------------------------|
| 61100-052 | Landing Fees - Ameriflight              |                                  | 2,802                            | ( 2,802 )                          |
| 61100-053 | Landing Fees - U.S. Forest Service      | 26,336                           | 8,333                            | 18,003                             |
| 61100-054 | Landing Fees - Federal Express          | 2,635                            | 2,497                            | 138                                |
| 61100-055 | Landing Fees - Allegiant Air            | 6,731                            | 6,433                            | 298                                |
| 61100-062 | Landing Fees -United                    |                                  | 4,289                            | ( 4,289 )                          |
| 61100-063 | Landing Fees - United                   | 75                               |                                  | 75                                 |
| 61100-064 | Mooring Fees - Blimps                   | 150                              |                                  | 150                                |
| 61110-052 | Tiedowns - Ameriflight                  | 904                              | 904                              | -                                  |
| 61110-054 | Tiedowns - Federal Express - WestAir in | 1,336                            | 1,336                            | -                                  |
| 61130-093 | Comm Veh Access - Federal Express       | 3,856                            | 3,856                            | -                                  |
| 61130-094 | Comm Veh Access - UPS                   | 1,456                            | 1,456                            | -                                  |
| 61140-152 | Fuel Flowage Fees - Self Serve          | 686                              | 573                              | 113                                |
| 61140-154 | Fuel Flowage Fees - CC Jet Center, LLC  | 41,775                           | 22,173                           | 19,602                             |
| 62210-005 | T-Hangar 3005 Airpark                   | 14,706                           | 15,000                           | ( 294 )                            |
| 62210-009 | T-Hangar 3009 Airpark                   | 9,338                            | 9,680                            | ( 342 )                            |
| 62210-011 | T-Hangar 3011 Airpark                   | 8,442                            | 9,280                            | ( 838 )                            |
| 62210-019 | T-Hangar 3019 Airpark                   | 9,220                            | 9,280                            | ( 60 )                             |
| 62210-023 | T-Hangar 3023 Airpark                   | 8,712                            | 9,680                            | ( 968 )                            |
| 62210-027 | T-Hangar 3027 Airpark                   | 9,560                            | 9,560                            | -                                  |
| 62210-031 | T-Hangar 3031 Airpark                   | 9,560                            | 9,560                            | -                                  |
| 62210-039 | T-Hangar 3039 Airpark                   | 13,853                           | 13,860                           | ( 7 )                              |
| 62210-103 | T-Hangar 3103 Airpark                   | 14,934                           | 15,488                           | ( 554 )                            |
| 62210-107 | T-Hangar 3107 Airpark                   | 11,307                           | 11,312                           | ( 5 )                              |
| 62210-109 | T-Hangar 3109 Airpark                   | 7,884                            | 8,760                            | ( 876 )                            |
| 62210-111 | T-Hangar 3111 Airpark                   | 8,064                            | 8,064                            | -                                  |
| 62220-035 | Corporate T-Hangar 3035 Airpark         | 13,796                           | 13,796                           | -                                  |
| 62230-005 | T-Hangar Storage 3005 Airpark           | 2,040                            | 2,040                            | -                                  |
| 62230-009 | T-Hangar Storage 3009 Airpark           | 680                              | 680                              | -                                  |
| 62230-011 | T-Hangar Storage 3011 Airpark           | 720                              | 720                              | -                                  |
| 62230-019 | T-Hangar Storage 3019 Airpark           | 360                              | 360                              | -                                  |
| 62230-023 | T-Hangar Storage 3023 Airpark           | 340                              | 340                              | -                                  |
| 62230-027 | T-Hangar Storage 3027 Airpark           | 672                              | 672                              | -                                  |
| 62230-031 | T-Hangar Storage 3031 Airpark           | 672                              | 672                              | -                                  |
| 62230-035 | T-Hangar Storage 3035 Airpark           | 688                              | 688                              | -                                  |
| 62230-039 | T-Hangar Storage 3039 Airpark           | 2,040                            | 2,040                            | -                                  |
| 62230-107 | T-Hangar Storage 3107 Airpark           | 596                              | 596                              | -                                  |
| 62230-109 | T-Hangar Storage 3109 Airpark           | 296                              | 296                              | -                                  |
| 62230-111 | T-Hangar Storage 3111 Airpark           | 672                              | 672                              | -                                  |
| 62240-001 | Corporate Hangars 3001 Airpark          | 13,988                           | 15,463                           | ( 1,475 )                          |
| 62240-029 | Corporate Hangars 3029 Airpark          | 17,032                           | 17,032                           | -                                  |
| 62240-105 | Corporate Hangars 3105 Airpark          | 20,552                           | 20,552                           | ( 0 )                              |
| 62240-118 | Corporate Hangar 3043 Airpark           | 19,740                           | 19,740                           | -                                  |
| 63310-100 | Owner Build Hangar - Land (Sm)          | 2,420                            | 2,420                            | -                                  |
| 63310-101 | Owner Build Hangars - Land (Lg)         | 4,176                            | 4,176                            | -                                  |
| 64410-177 | Main Hangar - Artcraft Paints           | 16,604                           | 16,605                           | ( 1 )                              |
| 64410-178 | Main Hangar - Tricor Calif              | 547                              | 774                              | ( 228 )                            |
| 64410-180 | Main Hangar - Mike Lewis                | 1,220                            | 1,218                            | 2                                  |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |                                      | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|--------------------------------------|----------------------------------|----------------------------------|------------------------------------|
| 64410-183 | Main Hangar - S B Cellular           | 9,465                            | 9,606                            | ( 141 )                            |
| 64410-184 | Main Hangar - Plenair                | 4,656                            | 4,655                            | 1                                  |
| 64410-185 | Main Hangar - Art-Craft              | 16,272                           | 16,275                           | ( 3 )                              |
| 64420-115 | Corporate Hangar FBO 3115 Airpark    | 5,860                            | 7,965                            | ( 2,105 )                          |
| 64420-117 | Corporate Hangar FBO 3117 Liberator  | 12,384                           | 12,387                           | ( 3 )                              |
| 64420-119 | Corporate Hangar FBO 3119 Liberator  | 2,924                            | 2,922                            | 2                                  |
| 64420-121 | Corporate Hangar FBO 3121 Liberator  | 2,796                            | 2,796                            | ( 0 )                              |
| 64420-125 | Corporate Hangar FBO 3125 Liberator  | 18,289                           | 18,290                           | ( 1 )                              |
| 64420-409 | Corporate Hangar FBO 3409 Corsair    | 22,392                           | 22,392                           | -                                  |
| 64420-410 | U.S. Forest - Land Use Revenue       | 39,813                           | 13,333                           | 26,480                             |
| 64420-438 | Corporate Hangar FBO - CALSTAR       | 4,176                            | 4,178                            | ( 2 )                              |
| 64420-439 | Corporate Hangar FBO CC Jet Center   | 17,036                           | 17,036                           | -                                  |
| 64420-440 | Corporate Hangar FBO 3950 Mitchell   | 6,944                            | 6,946                            | ( 2 )                              |
| 64420-442 | Corporate Hangar FBO 3944 Mitchell   | 6,200                            | 6,200                            | 0                                  |
| 64420-443 | Corporate Hangar FBO 3940 Mitchell   | 13,340                           | 13,341                           | ( 1 )                              |
| 64420-444 | Corporate Hangar FBO Arctic Air      | 14,864                           | 14,864                           | -                                  |
| 64420-445 | CC Jet Center Self Serve             | 914                              | 700                              | 214                                |
| 64420-447 | Rotocraft Leasing - Parking Lot      | 4,648                            | 4,647                            | 1                                  |
| 64420-448 | MOF 3015/3025 Airpark Drive          | 944                              | 836                              | 108                                |
| 64420-449 | Corporate Hangar CCJC-Los Padres     | 1,332                            | 1,333                            | ( 1 )                              |
| 64420-450 | CCJC (GA Terminal)                   | 3,952                            | 4,484                            | ( 532 )                            |
| 64459-203 | Utility Reimbursement - Main Hangar  | 14,438                           | 11,325                           | 3,112                              |
| 65000-100 | Vehicle Access Fee - Uber            | 1,193                            |                                  | 1,193                              |
| 65000-200 | Vehicle Access Fee - LYFT            | 423                              |                                  | 423                                |
| 65510-251 | Terminal - TSA Lease                 | 31,233                           | 31,233                           | -                                  |
| 65510-252 | Terminal - Restaurant                | 10,268                           | 10,735                           | ( 467 )                            |
| 65510-255 | Terminal - Allegiant Air, Inc.       | 736                              | 736                              | -                                  |
| 65510-256 | Terminal -Central Coast Shuttle      | 8,716                            | 8,714                            | 2                                  |
| 65510-257 | PFC Revenue                          | 10,558                           | 29,718                           | ( 19,160 )                         |
| 65510-262 | ARINC                                | 632                              | 632                              | 0                                  |
| 65520-265 | Terminal Concessions - Avis          | 24,908                           | 22,319                           | 2,589                              |
| 65520-266 | Terminal Concessions - Budget        | 7,883                            | 6,604                            | 1,278                              |
| 65520-267 | Terminal Concessions - Hertz         | 13,267                           | 14,570                           | ( 1,304 )                          |
| 65520-274 | Terminal Vending Machines            | 130                              | 598                              | ( 468 )                            |
| 65530-217 | Adminstrative Board Room             | 170                              | 373                              | ( 203 )                            |
| 65530-307 | Other Building - Avis Service Center | 3,944                            | 3,947                            | ( 3 )                              |
| 65530-335 | Other Building                       | 120                              |                                  | 120                                |
| 65559-249 | Utility Reimbursements - Terminal    | 203                              | 908                              | ( 705 )                            |
| 65559-336 | TSA - LEO Reimbursement              | 1,920                            | 4,293                            | ( 2,373 )                          |
| 65559-337 | CARES Act Grant                      | 423,293                          | 364,667                          | 58,626                             |
| 66120-080 | Vehicle Training Area/Special Events | 13,200                           |                                  | 13,200                             |
| 66120-082 | Vehicle Storage Area                 | 190                              |                                  | 190                                |
| 66120-083 | Santa Maria Karting                  | 2,200                            | 2,200                            | -                                  |
| 66610-361 | Farm Land - Castellanos              | 48,516                           | 46,227                           | 2,289                              |
| 66610-362 | Grazing Land - R. Michel             | 336                              | 716                              | ( 380 )                            |
| 66610-364 | Master Lease - Mahoney               | 9,280                            | 10,822                           | ( 1,541 )                          |
| 66610-365 | Farm Land - Gresser                  | 182,151                          | 183,299                          | ( 1,148 )                          |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |                                   | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|-----------------------------------|----------------------------------|----------------------------------|------------------------------------|
| 66610-366 | Grazing Land - Verlade            | 1,074                            | 1,172                            | ( 98 )                             |
| 66620-201 | Airport Business Park             | 46,400                           | 46,400                           | -                                  |
| 66620-320 | Pioneer Park                      | 644                              | 644                              | -                                  |
| 66620-455 | Commercial Land - Hotel           | 48,240                           | 54,046                           | ( 5,806 )                          |
| 66620-500 | Verizon Land Lease                | 8,380                            |                                  | 8,380                              |
| 66630-381 | Village Mobile Home Park          | 154,335                          | 153,455                          | 880                                |
| 67210-910 | Use Permits - Special Events      | 150                              |                                  | 150                                |
| 67300-950 | Commercial Filming - Movie Shoots | 5,000                            |                                  | 5,000                              |
| 67910-900 | Misc.Income Operations            | ( 67 )                           |                                  | ( 67 )                             |
| 67910-924 | Misc Income - Office Fees         | 56                               |                                  | 56                                 |
| 67910-951 | Misc Income - Airport Access Card | 6,545                            | 4,826                            | 1,719                              |
| 69010-950 | Unrealized Gain on Investment     | ( 10,559 )                       |                                  | ( 10,559 )                         |
| 69010-951 | Interest Income                   | 25,404                           | 67,295                           | ( 41,891 )                         |
| 69110-937 | AIP - 37 Reimbursement            |                                  | 2,190,950                        | ( 2,190,950 )                      |
| 69310-965 | Tax Revenues                      | 63,275                           | 588,439                          | ( 525,164 )                        |
| 69510-980 | Dividends - Principal             | 59                               |                                  | 59                                 |
|           |                                   | -                                |                                  | -                                  |
|           | <b>Total Revenue</b>              | <u><u>1,699,413</u></u>          | <u><u>4,352,777</u></u>          | <u><u>( 2,653,364 )</u></u>        |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |  | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|--|----------------------------------|----------------------------------|------------------------------------|
| 71110-100 | Electricity - Landing Area             | 9,357                            | 6,751                            | 2,605                              |
| 71110-455 | Electricity - Hotel Ramp               | 447                              | 510                              | ( 63 )                             |
| 71120-150 | ARFF Services                          | 203,926                          | 270,873                          | ( 66,948 )                         |
| 71220-100 | Signs                                  | 43                               | 3,367                            | ( 3,324 )                          |
| 71310-100 | Lighting & Nav Aid Maintenance         | 5,202                            | 3,708                            | 1,493                              |
| 71323-100 | Runway Generator Maintenance           | 175                              | 1,533                            | ( 1,358 )                          |
| 71330-100 | Pavement - Runways & Taxiways          | 52                               | 4,333                            | ( 4,281 )                          |
| 71331-100 | Pavement - Ramps & Tiedowns            |                                  | 3,617                            | ( 3,617 )                          |
| 71345-100 | Weed/Wildlife Abatement                | 8,490                            | 20,623                           | ( 12,134 )                         |
| 71350-100 | Fencing & Gates                        | 1,374                            | 1,933                            | ( 559 )                            |
| 72110-200 | Electricity - Hangars                  | 8,015                            | 7,329                            | 686                                |
| 72130-200 | Water/Sewer - Hangar                   | 934                              | 902                              | 32                                 |
| 72150-200 | Emergency Phones - Hangars             | 788                              | 729                              | 59                                 |
| 72260-200 | Landscaping Hangar Area                | 2,594                            | 2,628                            | ( 33 )                             |
| 72290-200 | Miscellaneous Hangar Supplies          |                                  | 467                              | ( 467 )                            |
| 72300-200 | Building Maintenance - Hangar Area     | 6,004                            | 6,633                            | ( 629 )                            |
| 72310-200 | Lighting Maintenance - Hangars         | 2,232                            | 2,333                            | ( 102 )                            |
| 72311-200 | Janitorial Sv Hangar Area              | 4,620                            | 4,620                            | -                                  |
| 72328-200 | Fire Extinguisher Service - Hangar     |                                  | 500                              | ( 500 )                            |
| 72331-200 | Pavement - Ramp - Hangars              |                                  | 3,750                            | ( 3,750 )                          |
| 72350-200 | Fencing & Gates                        |                                  | 1,017                            | ( 1,017 )                          |
| 72445-200 | Fire Alarm Service - Hangars           | 1,001                            | 1,634                            | ( 633 )                            |
| 72480-200 | Waste Oil Removal - Hangars            | 1,215                            | 583                              | 632                                |
| 73700-721 | Owner Build - Water/Sewer              | 430                              | 318                              | 112                                |
| 73700-722 | Owner Build - Electricity              | 107                              | 83                               | 24                                 |
| 73700-723 | Owner Build - Restroom Janitorial      | 840                              | 840                              | -                                  |
| 73700-724 | Owner Build - Maintenance              |                                  | 333                              | ( 333 )                            |
| 74110-203 | Electricity - Main Hangar              | 15,823                           | 11,668                           | 4,155                              |
| 74110-204 | Utilities - 3940 Mitchell Rd.          | 146                              | 87                               | 59                                 |
| 74120-203 | Gas- Main Hangar                       | 188                              | 574                              | ( 387 )                            |
| 74130-125 | Water/Refuse - Paint Hangar            | 1,768                            | 1,640                            | 128                                |
| 74130-203 | Water/Refuse - Main Hangar             | 2,012                            | 1,752                            | 260                                |
| 74150-125 | Emergency Phone Lines - Paint Hangar   | 756                              | 801                              | ( 45 )                             |
| 74150-203 | Emergency Phone Lines - Main Hangar    | 305                              | 345                              | ( 40 )                             |
| 74260-400 | Landscaping - FBO                      | 418                              | 423                              | ( 5 )                              |
| 74300-400 | Building Maintenance - FBO Hangar Area | 1,929                            | 4,417                            | ( 2,488 )                          |
| 74311-203 | Janitorial Sv Main Hangar & FBOs       | 840                              | 840                              | -                                  |
| 74311-218 | FBO - Water/Refuse/Sewer               | 795                              | 468                              | 327                                |
| 74315-400 | Fire Sprinkler Maintenance             | 446                              | 833                              | ( 388 )                            |
| 74331-400 | Pavement - Ramps & Tiedowns            |                                  | 667                              | ( 667 )                            |
| 74340-400 | Drainage Maintenance                   |                                  | 667                              | ( 667 )                            |
| 74350-400 | Fencing & Gates                        | 2,393                            | 1,867                            | 526                                |
| 74445-125 | Fire Alarm Service - Paint Hangar      | 105                              | 140                              | ( 35 )                             |
| 74445-203 | Fire Alarm Service - Main Hangar       | 105                              | 140                              | ( 35 )                             |
| 75110-249 | Electricity - Terminal                 | 34,064                           | 32,887                           | 1,177                              |
| 75120-249 | Gas - Terminal                         | 505                              | 1,911                            | ( 1,407 )                          |
| 75130-249 | Water/Refuse/Sewer - Terminal          | 4,508                            | 5,842                            | ( 1,334 )                          |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |  | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|--|----------------------------------|----------------------------------|------------------------------------|
| 75150-249 | Emergency Phone Lines - Terminal             | 2,531                            | 2,606                            | ( 75 )                             |
| 75150-250 | Pay Phone Service - Terminal                 | 924                              | 912                              | 12                                 |
| 75150-300 | Audio & Video Monthly Charges                | 1,020                            | 1,070                            | ( 51 )                             |
| 75220-250 | Signs  | 572                              | 1,083                            | ( 512 )                            |
| 75255-250 | Janitorial Sv Terminal Area                  | 31,904                           | 31,904                           | -                                  |
| 75260-250 | Landscaping - Terminal                       | 11,387                           | 11,531                           | ( 144 )                            |
| 75300-249 | Building Maint. - Terminal                   | 6,409                            | 16,317                           | ( 9,908 )                          |
| 75300-339 | Building Maintenance - Fire Station          | 1,095                            | 1,910                            | ( 815 )                            |
| 75310-240 | Lighting Maintenance - Terminal Area Streets |                                  | 333                              | ( 333 )                            |
| 75310-249 | Lighting Maintenance - Terminal              |                                  | 1,333                            | ( 1,333 )                          |
| 75310-339 | Lighting Maintenance - Fire Station          |                                  | 33                               | ( 33 )                             |
| 75323-249 | Generator Maintenance - Terminal             | 175                              | 833                              | ( 658 )                            |
| 75323-339 | Generator Maintenance - Fire Station         | 175                              | 833                              | ( 658 )                            |
| 75333-250 | Pavement - Roads - Terminal Area             | 2,506                            | 4,667                            | ( 2,160 )                          |
| 75350-250 | Fencing & Gates - Terminal                   | 128                              | 1,517                            | ( 1,389 )                          |
| 75465-249 | Automatic Door Maintenance                   |                                  | 2,000                            | ( 2,000 )                          |
| 75475-249 | Interior Plant Service - Terminal            | 1,100                            | 1,267                            | ( 167 )                            |
| 75700-740 | Sig Items - Terminal Accessories             | 1,748                            | 4,453                            | ( 2,706 )                          |
| 76110-300 | Electric - Street Lights                     | 813                              | 670                              | 143                                |
| 76110-310 | Electric - Retention Dam Pumps               | 694                              | 1,071                            | ( 377 )                            |
| 76140-300 | Recycled Water                               |                                  | 750                              | ( 750 )                            |
| 76220-250 | Signs  | 674                              | 333                              | 341                                |
| 76260-300 | Landscaping - Revenue Generating Land        | 12,906                           | 3,781                            | 9,124                              |
| 76290-300 | South Well Repairs                           |                                  | 167                              | ( 167 )                            |
| 76310-300 | Street Light Maintenance                     |                                  | 167                              | ( 167 )                            |
| 76340-300 | Drainage Maintenance                         |                                  | 2,000                            | ( 2,000 )                          |
| 76345-300 | North Well Repairs                           |                                  | 500                              | ( 500 )                            |
| 76350-300 | Fencing & Gates                              |                                  | 833                              | ( 833 )                            |
| 76360-300 | Stormwater Retention Facilities              | 1,576                            | 1,133                            | 443                                |
| 76700-750 | MHP - Salaries/Benefits                      | 31,010                           | 31,533                           | ( 523 )                            |
| 76700-752 | MHP - Maintenance                            | 7,149                            | 10,125                           | ( 2,976 )                          |
| 76700-753 | MHP - MHP Liability Insurance                | 300                              | 2,288                            | ( 1,988 )                          |
| 76700-754 | MHP - Utilities                              | 65,154                           | 53,107                           | 12,048                             |
| 76700-755 | MHP - Property Management                    | 9,400                            | 9,400                            | -                                  |
| 76700-757 | MHP - General and Admin. Expense             | 3,784                            | 3,602                            | 182                                |
| 87010-451 | General Manager                              | 52,034                           | 54,358                           | ( 2,324 )                          |
| 87010-452 | Manager of Operations and Maintenance        | 32,335                           | 33,782                           | ( 1,447 )                          |
| 87010-453 | Manager of Finance and Administration        | 30,796                           | 32,176                           | ( 1,380 )                          |
| 87010-454 | Operations Officer                           | 18,470                           | 19,296                           | ( 825 )                            |
| 87010-455 | Administrative Assistant                     | 20,116                           | 21,712                           | ( 1,596 )                          |
| 87010-456 | Maintenance Foreman                          | 25,119                           | 25,634                           | ( 515 )                            |
| 87010-457 | Maintenance Workers III                      | 16,413                           | 5,715                            | 10,698                             |
| 87010-458 | Maintenance Worker I                         | 38,973                           | 41,078                           | ( 2,104 )                          |
| 87010-460 | Accounting Clerk                             | 18,459                           | 20,491                           | ( 2,032 )                          |
| 87010-462 | Receptionist                                 | 15,152                           | 15,257                           | ( 105 )                            |
| 87010-463 | Maintenance Worker IV                        |                                  | 12,252                           | ( 12,252 )                         |
| 87020-473 | Longevity Pay                                | 8,606                            | 8,987                            | ( 381 )                            |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |  | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|--|----------------------------------|----------------------------------|------------------------------------|
| 87030-481 | Medicare Tax                                   | 4,801                            | 4,216                            | 586                                |
| 87030-482 | Medical Insurance                              | 79,222                           | 81,342                           | ( 2,120 )                          |
| 87030-483 | Dental Insurance                               | 3,387                            | 3,582                            | ( 194 )                            |
| 87030-484 | Auto Allowance                                 | 4,405                            | 4,600                            | ( 195 )                            |
| 87030-485 | Life Insurance                                 | 1,288                            | 1,794                            | ( 507 )                            |
| 87030-486 | Disability Insurance                           | 1,922                            | 2,363                            | ( 441 )                            |
| 87030-487 | PERS Retirement                                | 80,944                           | 84,735                           | ( 3,792 )                          |
| 87030-488 | Worker's Compensation                          | 5,453                            | 9,035                            | ( 3,582 )                          |
| 87030-489 | Employee Vision Coverage                       | 469                              | 469                              | -                                  |
| 87030-495 | Unemployment Claims                            | 2,529                            |                                  | 2,529                              |
| 87110-150 | Electricity - Shop                             | 964                              | 992                              | ( 28 )                             |
| 87110-217 | Electricity - Administration Building          | 4,149                            | 4,276                            | ( 127 )                            |
| 87120-150 | Gas - Shop                                     | 84                               | 85                               | ( 1 )                              |
| 87120-217 | Gas - Administration Building                  | 107                              | 271                              | ( 164 )                            |
| 87130-150 | Water/Refuse - Shop                            | 1,133                            | 1,018                            | 114                                |
| 87130-217 | Water/Sewer - Administrative Building          | 822                              | 515                              | 307                                |
| 87130-500 | Water - Landscaping                            | 11,694                           | 6,661                            | 5,033                              |
| 87140-500 | Trash - Paper Recycling                        | 492                              | 530                              | ( 39 )                             |
| 87160-501 | Cellular Phone                                 | 3,738                            | 4,917                            | ( 1,179 )                          |
| 87160-502 | Security Phone Lines                           | 474                              | 432                              | 43                                 |
| 87160-504 | Administration Office - Monthly Service        | 2,632                            | 2,267                            | 365                                |
| 87160-505 | Administration Office - Toll Calls             | 504                              | 412                              | 92                                 |
| 87160-507 | Administration Office - Fax Line               | 642                              | 562                              | 80                                 |
| 87160-509 | Tower & Fire Station                           | 1,386                            | 1,067                            | 320                                |
| 87160-510 | Shop Phone                                     | 1,066                            | 846                              | 220                                |
| 87160-511 | Answering Service                              | 1,113                            | 1,181                            | ( 68 )                             |
| 87210-500 | Security Supplies                              |                                  | 1,133                            | ( 1,133 )                          |
| 87230-500 | Janitorial Supplies                            | 2,708                            | 4,394                            | ( 1,685 )                          |
| 87240-500 | Small Tools                                    | 1,454                            | 3,014                            | ( 1,560 )                          |
| 87260-150 | Shop Supplies                                  | 208                              | 1,517                            | ( 1,308 )                          |
| 87270-531 | Fuel Expense - Gas/Oil                         | 2,522                            | 3,267                            | ( 745 )                            |
| 87270-532 | Fuel Expense - Diesel Fuel/Oil                 | 2,179                            | 4,069                            | ( 1,889 )                          |
| 87275-500 | Solvent  | 382                              | 333                              | 49                                 |
| 87280-546 | First Aid                                      | 230                              | 265                              | ( 35 )                             |
| 87280-547 | Safety Equipment                               | 3,492                            | 1,217                            | 2,275                              |
| 87280-548 | Training Supplies                              |                                  | 200                              | ( 200 )                            |
| 87286-500 | Uniform Service                                | 2,844                            | 2,636                            | 208                                |
| 87290-500 | Sundries                                       | 938                              | 1,506                            | ( 568 )                            |
| 87300-150 | Building Maintenance - Shop                    | 1,256                            | 1,217                            | 40                                 |
| 87300-217 | Building Maintenance - Administrative Building | 992                              | 3,367                            | ( 2,375 )                          |
| 87321-150 | Equipment Maintenance - Shop                   |                                  | 250                              | ( 250 )                            |
| 87322-500 | Radio Maintenance                              |                                  | 1,018                            | ( 1,018 )                          |
| 87324-521 | Copier   | 3,149                            | 2,565                            | 584                                |
| 87324-523 | Maintenance - Postage Machine                  | 404                              | 484                              | ( 80 )                             |
| 87328-500 | Fire Extinguisher Service                      |                                  | 1,017                            | ( 1,017 )                          |
| 87360-536 | Automotive Maintenance - Mechanical            | 1,344                            | 2,667                            | ( 1,323 )                          |
| 87360-537 | Automotive Maintenance - Tires                 | 20                               | 1,333                            | ( 1,314 )                          |

**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

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|-----------|--|----------------------------------|----------------------------------|------------------------------------|
| 87370-541 | Heavy Equipment Maintenance - Mechanical | 2,098                            | 8,500                            | ( 6,403 )                          |
| 87370-542 | Heavy Equipment Maintenance - Tires      |                                  | 3,333                            | ( 3,333 )                          |
| 87370-543 | ARFF Vehicle Maintenance                 | 23,368                           | 8,500                            | 14,868                             |
| 87380-554 | Fuel System - Fire Alarm Service         | 105                              | 473                              | ( 368 )                            |
| 87400-500 | Directors Fees                           | 7,800                            | 7,000                            | 800                                |
| 87412-500 | Payroll Processing Fees                  | 2,051                            | 1,788                            | 264                                |
| 87414-500 | Annual Audit                             | 22,101                           | 9,763                            | 12,338                             |
| 87420-500 | Legal Counsel Services                   | 20,635                           | 21,910                           | ( 1,275 )                          |
| 87440-500 | Security Service                         | 83,352                           | 127,648                          | ( 44,297 )                         |
| 87443-500 | Security Sys Maint & Repairs             | 318                              | 13,000                           | ( 12,682 )                         |
| 87450-500 | Janitorial Service - Admin               | 3,780                            | 3,904                            | ( 124 )                            |
| 87470-500 | Landscaping Services                     | 1,687                            | 1,708                            | ( 21 )                             |
| 87472-500 | Landscaping Contingencies                | 276                              | 1,667                            | ( 1,391 )                          |
| 87475-500 | Internet/Web Page Maintenance            | 4,920                            | 14,480                           | ( 9,560 )                          |
| 87510-562 | Bank Charges - Service Charges           | 5,851                            | 4,463                            | 1,388                              |
| 87520-566 | Freight & Common Carrier                 |                                  | 235                              | ( 235 )                            |
| 87520-567 | Postage                                  | 600                              | 333                              | 267                                |
| 87520-568 | Printing & Stationery                    |                                  | 183                              | ( 183 )                            |
| 87520-570 | Misc. Office Supplies                    | 3,355                            | 4,554                            | ( 1,199 )                          |
| 87520-572 | Books & Publications                     | 31                               | 857                              | ( 826 )                            |
| 87530-581 | Computer Supplies                        | 2,202                            | 6,097                            | ( 3,894 )                          |
| 87530-583 | Computer Support Services                | 59,478                           | 38,319                           | 21,159                             |
| 87540-600 | Dues and Memberships                     | 2,051                            | 1,831                            | 220                                |
| 87540-601 | Dues -AAAE                               | 3,250                            | 1,367                            | 1,883                              |
| 87540-603 | Dues - SWAAAE                            | 285                              | 113                              | 172                                |
| 87540-605 | Dues - Chamber of Commerce               | 8,050                            | 2,667                            | 5,383                              |
| 87540-606 | Dues - National Notary Association       |                                  | 50                               | ( 50 )                             |
| 87540-607 | Dues - CSDA                              | 7,253                            | 2,556                            | 4,697                              |
| 87540-608 | Dues - AA AE ARDF CA Airport Storm       | 4,950                            | 1,650                            | 3,300                              |
| 87540-610 | Costco Membership                        |                                  | 55                               | ( 55 )                             |
| 87540-618 | Santa Maria Times                        |                                  | 50                               | ( 50 )                             |
| 87540-628 | Pro-rata Share of LAFCO Budget           | 2,515                            | 975                              | 1,540                              |
| 87600-596 | Advertising - Legal                      |                                  | 333                              | ( 333 )                            |
| 87600-599 | Advertising - Airport Advertising        | 16,844                           | 52,167                           | ( 35,323 )                         |
| 87610-100 | Depreciation - Landing Area              | 381,512                          | 442,850                          | ( 61,338 )                         |
| 87610-200 | Depreciation - Hangar Area               | 25,680                           | 39,878                           | ( 14,198 )                         |
| 87610-250 | Depreciation - Terminal Area             | 93,369                           | 121,922                          | ( 28,553 )                         |
| 87610-300 | Depreciation - Revenue Generating Land   | 59,833                           | 81,899                           | ( 22,066 )                         |
| 87610-400 | Depreciation - Main Hangar & FBO         | 9,419                            | 17,841                           | ( 8,422 )                          |
| 87610-500 | Depreciation - Administration            | 45,648                           | 62,154                           | ( 16,506 )                         |
| 87618-500 | Election Expense                         |                                  | 8,333                            | ( 8,333 )                          |
| 87620-692 | Emergency Exercises                      |                                  | 167                              | ( 167 )                            |
| 87630-591 | Insurance - Airport Liability            | 3,238                            | 4,317                            | ( 1,079 )                          |
| 87630-592 | Insurance - Auto, Fire, Property         | 31,218                           | 46,290                           | ( 15,072 )                         |
| 87630-595 | Insurance - General Liability            | 13,720                           | 19,592                           | ( 5,871 )                          |
| 87650-641 | Taxes - Sales                            | ( 730 )                          |                                  | ( 730 )                            |
| 87650-643 | Permits                                  | 169                              | 1,556                            | ( 1,387 )                          |



**Santa Maria Public Airport District**

**For the Two Months Ending October 31, 2020**

|           |                                     | <b>Actual<br/>YTD<br/>August</b> | <b>Budget<br/>YTD<br/>August</b> | <b>Over<br/>(Under)<br/>Budget</b> |
|-----------|-------------------------------------|----------------------------------|----------------------------------|------------------------------------|
| 87650-646 | Storm Water Permits                 |                                  | 467                              | ( 467 )                            |
| 87660-500 | Education                           | 2,676                            | 5,333                            | ( 2,657 )                          |
| 87670-500 | Business Travel & Entertainment     | 495                              | 22,123                           | ( 21,628 )                         |
| 87679-500 | Employee Recognition                | 624                              | 1,267                            | ( 642 )                            |
| 87700-791 | Training Live Burn                  |                                  | 13,383                           | ( 13,383 )                         |
| 88680-681 | SM Chamber Economic Development     | 38,000                           | 12,667                           | 25,333                             |
| 88680-685 | Museum of Flight                    |                                  | 3,333                            | ( 3,333 )                          |
| 88680-691 | Planning & Marketing                | 5,000                            | 11,667                           | ( 6,667 )                          |
| 88680-692 | Consulting Services - Aviation      | 7,150                            | 25,620                           | ( 18,470 )                         |
| 88680-693 | Consulting Services - Contingencies | 28,146                           | 55,178                           | ( 27,032 )                         |
| 88680-702 | Rent Credit - Operations            | 3,457                            |                                  | 3,457                              |
| 88700-705 | Airfest Expenses- Miscellaneous     | 141                              |                                  | 141                                |
|           | <b>Total</b>                        | <u><u>2,074,070</u></u>          | <u><u>2,512,719</u></u>          | <u><u>( 438,649 )</u></u>          |

## Santa Maria Public Airport District

**For the Month Ending October 31, 2020**

|                                | Year<br>To Date | Monthly<br>Average | Month Ending<br>10/31/20 | Percentage<br>Of Average |
|--------------------------------|-----------------|--------------------|--------------------------|--------------------------|
| Revenues from Operations:      |                 |                    |                          |                          |
| Landing area                   |                 |                    |                          |                          |
| Landing fees and tiedowns      | 43,479          | 10,870             | 4,327                    | 40%                      |
| Fuel flowage fees              | 42,461          | 10,615             | 3,854                    | 36%                      |
| Subtotal                       | 85,939          | 21,485             | 8,181                    | 38%                      |
| Hangar area                    |                 |                    |                          |                          |
| T- Hangar                      | 125,580         | 31,395             | 30,887                   | 98%                      |
| Corporate T-Hangars            | 85,108          | 21,277             | 21,154                   | 99%                      |
| T-Hangar Storage Units         | 9,776           | 2,444              | 2,444                    | 100%                     |
| Owner Build Hangars            | 6,596           | 1,649              | 1,649                    | 100%                     |
| Subtotal                       | 227,060         | 56,765             | 56,134                   | 99%                      |
| Main hangar and F.B.O. area    |                 |                    |                          |                          |
| Main Hangar                    | 63,201          | 15,800             | 15,429                   | 98%                      |
| Commercial Hangars             | 146,908         | 36,727             | 26,859                   | 73%                      |
| Land Leases                    | 31,900          | 7,975              | 7,975                    | 100%                     |
| Subtotal                       | 242,009         | 60,502             | 50,263                   | 83%                      |
| Terminal area                  |                 |                    |                          |                          |
| Car Rental                     | 47,802          | 11,951             | 3,161                    | 26%                      |
| Terminal Space Lease           | 56,022          | 14,006             | 14,045                   | 100%                     |
| TSA LEO Reimbursement          | 1,920           | 640                |                          | 0%                       |
| Subtotal                       | 105,744         | 26,436             | 17,206                   | 65%                      |
| Revenue generating land        |                 |                    |                          |                          |
| Land Lease Recreational        | 24,614          | 6,153              | 3,201                    | 52%                      |
| Agricultural Leases            | 241,357         | 60,339             | 60,333                   | 100%                     |
| Airport Business Park          | 46,400          | 11,600             | 11,600                   | 100%                     |
| Airport Hotel                  | 48,240          | 12,060             | 12,060                   | 100%                     |
| Airport Mobile Home Park       | 154,335         | 38,584             | 39,219                   | 102%                     |
| Subtotal                       | 514,947         | 128,737            | 126,412                  | 98%                      |
| Administrative                 |                 |                    |                          |                          |
| Badging Income                 | 6,545           | 1,636              | 2,285                    | 140%                     |
| Miscellaneous Income           | 5,198           | 1,733              | 10                       | 1%                       |
| Cares Grant Revenue            | 423,293         | 211,646            | 128,414                  | 61%                      |
| Subtotal                       | 435,036         | 108,759            | 130,709                  | 120%                     |
| Total revenues from operations | 1,610,735       | 402,684            | 388,904                  | 97%                      |

## Santa Maria Public Airport District

**For the Month Ending October 31, 2020**

|                                    | Year<br>To Date | Monthly<br>Average | Month Ending<br>10/31/20 | Percentage<br>Of Average |
|------------------------------------|-----------------|--------------------|--------------------------|--------------------------|
| Operating Expenses:                |                 |                    |                          |                          |
| Landing area                       | 25,139          | 6,285              | 6,488                    | 103%                     |
| Hangar area                        | 28,781          | 7,195              | 10,405                   | 145%                     |
| Main hangar and F.B.O.             | 28,028          | 7,007              | 5,670                    | 81%                      |
| Terminal area                      | 100,747         | 25,187             | 28,399                   | 113%                     |
| Revenue generating land            | 133,461         | 33,365             | 30,276                   | 91%                      |
| Payroll and Benefits               | 460,895         | 115,224            | 136,572                  | 119%                     |
| Utilities                          | 31,000          | 7,750              | 7,475                    | 96%                      |
| Supplies                           | 16,958          | 4,240              | 4,111                    | 97%                      |
| Maintenance and Repairs            | 32,734          | 8,183              | 2,591                    | 32%                      |
| Contractual Services               | 207,194         | 51,798             | 31,949                   | 62%                      |
| ARFF Services                      | 203,926         | 101,963            | 212,819                  | 209%                     |
| Security Services                  | 83,352          | 20,838             | 6,791                    | 33%                      |
| Office Supplies                    | 6,188           | 1,547              | 2,234                    | 144%                     |
| Dues and Subscriptions             | 28,354          | 7,089              | 12,913                   | 182%                     |
| Advertising                        | 16,844          | 4,211              | 4,264                    | 101%                     |
| Depreciation                       | 615,461         | 615,461            |                          | 0%                       |
| Insurance                          | 48,176          | 24,088             |                          | 0%                       |
| Business Travel and Entertainment  | 495             | 247                |                          | 0%                       |
| Air Show Expense                   | 141             | 141                | 141                      | 100%                     |
| Other Miscellaneous Expense        | 6,196           | 1,549              | 2,771                    | 179%                     |
| Total Expenses                     | 2,074,070       | 518,517            | 505,868                  | 98%                      |
| Operating income (loss)            | (463,335)       | (115,834)          | (116,964)                | 101%                     |
| Non-Operating Revenues (Expenses): |                 |                    |                          |                          |
| PFC Revenue                        | 10,558          | 3,519              |                          | 0%                       |
| Loss on Investment                 | (10,559)        | (10,559)           |                          | 0%                       |
| Interest income                    | 25,404          | 6,351              | 2,687                    | 42%                      |
| Tax revenues                       | 63,275          | 21,092             | 58,195                   | 276%                     |
| Miscellaneous income               |                 |                    |                          |                          |
| Total non-operating rev (exp)      | 88,678          | 22,169             | 60,882                   | 275%                     |
| Net Income                         | (374,657)       | (93,664)           | (56,081)                 | 60%                      |

**Santa Maria Public Airport District**  
**Statement of Net Position**  
**October 31, 2020**

**Current assets:**

|  |           |
|--|-----------|
| Cash and cash equivalents                        | 1,701,552 |
| Restricted - cash and cash equivalents           | 5,073,255 |
| Certificate-of-deposit                           | 8,000     |
| Accounts receivable - customers and tenants, net | 159,611   |
| Prepaid expenses and deposits                    | 266,943   |

|                             |                  |
|-----------------------------|------------------|
| <b>Total current assets</b> | <b>7,209,361</b> |
|-----------------------------|------------------|

**Non-current assets:**

|  |            |
|--|------------|
| Note receivable                                  | 154,414    |
| Interest Receivable                              | 7,254      |
| Capital assets, not being depreciated            | 6,843,943  |
| Depreciable capital assets                       | 23,983,454 |
| Deferred other post-employment benefits outflows | 7,387      |
| Deferred pension outflows                        | 410,884    |

|                          |            |
|--------------------------|------------|
| Total non-current assets | 31,407,336 |
|--------------------------|------------|

|                     |                   |
|---------------------|-------------------|
| <b>Total assets</b> | <b>38,616,697</b> |
|---------------------|-------------------|

**Current liabilities:**

|  |         |
|--|---------|
| Accounts payable and accrued expenses    | 62,817  |
| Accrued wages and related payables       | 6,414   |
| Unearned Revenue (customer prepaid)      | 244,655 |
| Hangar and other deposits                | 110,096 |
| Long-term liabilities - due in one year: |         |
| Compensated absences                     | 31,142  |
| Land improvements payable                | 20,934  |

|                           |         |
|---------------------------|---------|
| Total current liabilities | 476,058 |
|---------------------------|---------|

**Long-term liabilities - due in more than one year**

|  |           |
|--|-----------|
| Compensated absences                           | 93,426    |
| Land improvements payable                      | 118,627   |
| Total other post-employment benefits liability | 279,903   |
| Net pension liability                          | 1,894,820 |
| Deferred pension inflows                       | 119,557   |

|                             |           |
|-----------------------------|-----------|
| Total long term liabilities | 2,506,333 |
|-----------------------------|-----------|

|                          |                  |
|--------------------------|------------------|
| <b>Total liabilities</b> | <b>2,982,391</b> |
|--------------------------|------------------|

**Net position:**

|                        |            |
|------------------------|------------|
| Retained Earnings      | 36,008,963 |
| Change in Net Position | (374,657)  |

|                           |                   |
|---------------------------|-------------------|
| <b>Total net position</b> | <b>35,634,306</b> |
|---------------------------|-------------------|

|   |                   |
|---|-------------------|
| <b>Total liabilities and net position</b> | <b>38,616,697</b> |
|---|-------------------|



**MEMORANDUM**

Santa Maria Public Airport District

March 25, 2021

TO: Board of Directors

FROM: Manager of Finance and Administration

SUBJECT: Budget Deviation #1 for 2020-2021 Budget

It is recommended that the 2020 - 2021 Budget be amended to include the following changes:

| Expenses |           |  | Proposed<br>Budget<br>Amount | Current<br>Budget<br>Amount | Increase/<br>(Decrease) |
|----------|-----------|--|------------------------------|-----------------------------|-------------------------|
| 1.)      | 75310-240 | Lighting Maintenance - Terminal Area Streets | 16,348                       | 1,000                       | 15,348                  |
| 2.)      | 76260-300 | Landscaping - Revenue Generating Land        | 16,640                       | 11,344                      | 5,296                   |
| 3.)      | 22000-010 | Landscaping Upgrades                         | 20,000                       | 30,000                      | (10,000)                |
| 4.)      | 87030-495 | Unemployment Claims                          | 4,474                        |                             | 4,474                   |
| 5.)      | 87422-501 | Real Estate Commission                       | 60,636                       |                             | 60,636                  |
| 6.)      | 88680-702 | Rent Credit - Operations                     | 9,897                        |                             | 9,897                   |
| Total    |           |  | 127,995                      | 42,344                      | 85,651                  |

- 1.) The 480v wiring in the North Terminal parking lot had deteriorated posing a high public safety hazard. Lighting was replaced and a 2 pole fuse holders were installed.
- 2.) Landscape upgrades did not qualify as an asset and are being transferred to an expense item.
- 3.) Decreasing the capital budget and increasing the operating budget.
- 4.) Employee resigned and was granted unemployment.
- 5.) The timing of this payment was unknown and therefore not included in the budget.
- 6.) A rent credit was granted to the Museum of flight.

---

Veroneka Reade, Manager of Finance and Administration

Recommended: \_\_\_\_\_  
Chris Hastert, General Manager

Approved Board Meeting  
of March 25, 2021 \_\_\_\_\_  
Hugh Rafferty, Secretary

## TENTH AMENDMENT OF GROUND LEASE - AIRCRAFT SERVICE CENTER

RE: Ground Lease – Aircraft Service Center dated March 11, 1999, between SANTA MARIA PUBLIC AIRPORT DISTRICT and ARCTIC AIR SERVICE, INC., a California corporation, assigned by ARCTIC AIR SERVICE to ARCTICA JET, LLC, a California limited liability company, and subsequently by ARCTICA JET, LLC to MALDONADO COMPANIES, LLC, a California limited liability company covering land at the Santa Maria Public Airport (“Lease”).

The undersigned, SANTA MARIA PUBLIC AIRPORT DISTRICT ("District") and MALDONADO COMPANIES, LLC ("Tenant") do hereby agree to amend the above-referenced Lease effective March 25, 2021, as follows:

1. Extension of Term. District grants Tenant a twenty (20) year extension of the Lease, commencing November 1, 2040, and expiring on October 31, 2060. This extension is contingent upon Tenant completing facility improvements adding value to the facility totaling a minimum of \$485,200.00. General maintenance shall not be considered as an improvement to meet this requirement. All qualified improvements shall be completed with 5 years of the execution of this amendment, detailed receipts shall be submitted to the District as proof of investment. Any improvements not listed below as pre-qualified improvements must be approved by the General Manager in writing. Should Tenant invest less than \$485,200 in qualified improvements, the term shall be reduced by one (1) year for each increment of \$24,260 with the reduction of the extension of term rounded up to the nearest year (example- improvements total \$30,000 less than minimum = 2 years reduced from term (\$30,000/\$24,260= 1.2 years, rounded up to a two (2) year reduction in the extended term)).

Pre-qualified improvements:

200 KW – 200,000 WATT solar system installed on 15,000 square foot of roof – Est. \$450,000  
Conversion of all interior and exterior lighting – Est. \$42,000  
Zero water landscaping (synthetic turf, rock to match existing landscape plans) Est. \$28,000

All of the terms, covenants, conditions, provisions and agreements of said Lease, as amended, shall remain in full force and effect.

Dated: March 25, 2021

SANTA MARIA PUBLIC AIRPORT DISTRICT

Approved as to content for District:

\_\_\_\_\_  
General Manager

By: \_\_\_\_\_  
Steve Brown, President

Approved as to form for District:

By: \_\_\_\_\_  
Hugh Rafferty, Secretary

\_\_\_\_\_  
District Counsel

MALDONADO COMPANIES, LLC., a California Limited Liability Company

By: \_\_\_\_\_  
Abel Maldonado, Manager

# ***Precision Door Drive, LLC.***

## **Quotation**

|                                |
|--------------------------------|
| <b>Quote Prepared For:</b>     |
| <b>Company:ER Door Service</b> |
| <b>Contact:Everett</b>         |

|                          |  |                           |              |
|--------------------------|--|---------------------------|--------------|
| <b>Project Number:</b>   |  | <b>PDD Quote Number:</b>  | 4069         |
| <b>Project Location:</b> |  | <b>Quote Date:</b>        | 02/24/21     |
| <b>Payment Terms:</b>    | 50% w/ Purchase Order<br>25% w/ Approval Drawings<br>25% At Shipment | <b>Quote Expires on:</b>  | 04/24/21     |
| <b>Freight Terms:</b>    | FOB:CA   | <b>Quote Prepared By:</b> | Brian Ehmcke |
|                          |  |                           |              |

## **Project Schedule**

This quote will be to cover (1) one opening with a total opening of 60 feet wide x 16 tall consisting of (2) two leaves door system one way with an existing push pull pick-up bracket system. To run on 230V 3 phase or 480v 3 phase power.

Precision Door Drive will SUPPLY ONLY:

| Description   | Qty               |
|---|-------------------|
| Model K0332, Motor drive exterior <u>pneumatic tire</u> operator with overhead UL listed draped tray flex power feed cable. | 1                 |
| <b>TOTAL PRICE OF OPERATOR</b>  | <b>\$8,200.00</b> |

A Drive unit will consist of

- One (1) pneumatic tire motor/gearbox drive assemblies on the driven leaf.
- One control panel on driven leaf with reversing starter, relays, timers, overloads, power disconnect switch with overload-phase loss-short circuit protection, constant pressure push buttons (open and close).
- Pre-wired low voltage limit switches.
- Pre-wired low voltage 90db horn and Xenon strobe light.
- UL listed draped flex power cable to length.

Note, operators will be carted for exporting. A standard freight charge is included in this estimate. Charges may vary depending on additional services requested/ required.

**This quote doesn't include Safety Edge protection on the doors.** Precision Door Drive LLC.  
**STRONGLY RECOMMENDS** use of a Safety Edge device. The Safety Edge system must be designed and supplied by Precision Door Drive.

WARRANTY- 1 year warranty on materials and internal wiring on parts provided by Precision Door Drive LLC. proven to be defective.  
If extended warranty is desired, please contact us.

NOTE:

- 1) Any and all adjustments to electrical components to insure proper operation of the hangar door system shall be done by the electrical contractor and all conduit, junction boxes and wiring unless noted, will be supplied by others. Electrical contractor must supply a 230V 3 phase or 480v 3 phase feed to the door.
- 2) Rubber tire to run on an unpainted floor surface.

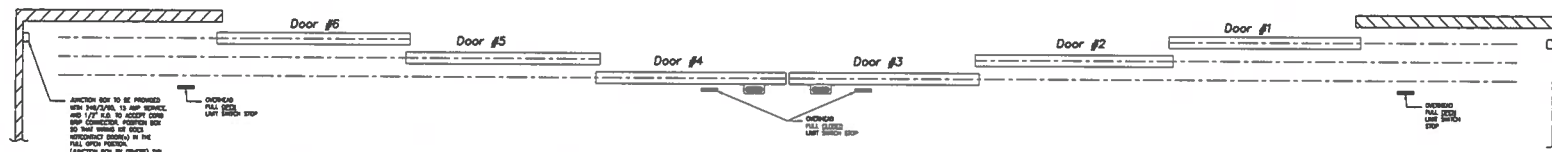
A service charge of 1 1/2% from Net. 30 invoice date will be added to all accounts not paid within 45 days.

I would like to take this opportunity to thank you for your interest in our products and allowing us to provide you with our quote on this project. Please feel free to contact me with any further questions or concerns. 262-884-6800 or [briane@precisiondoordrive.com](mailto:briane@precisiondoordrive.com). Also we will be contacting you on how we will integrate our operator to your door system.

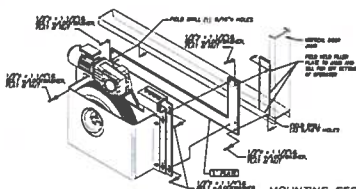
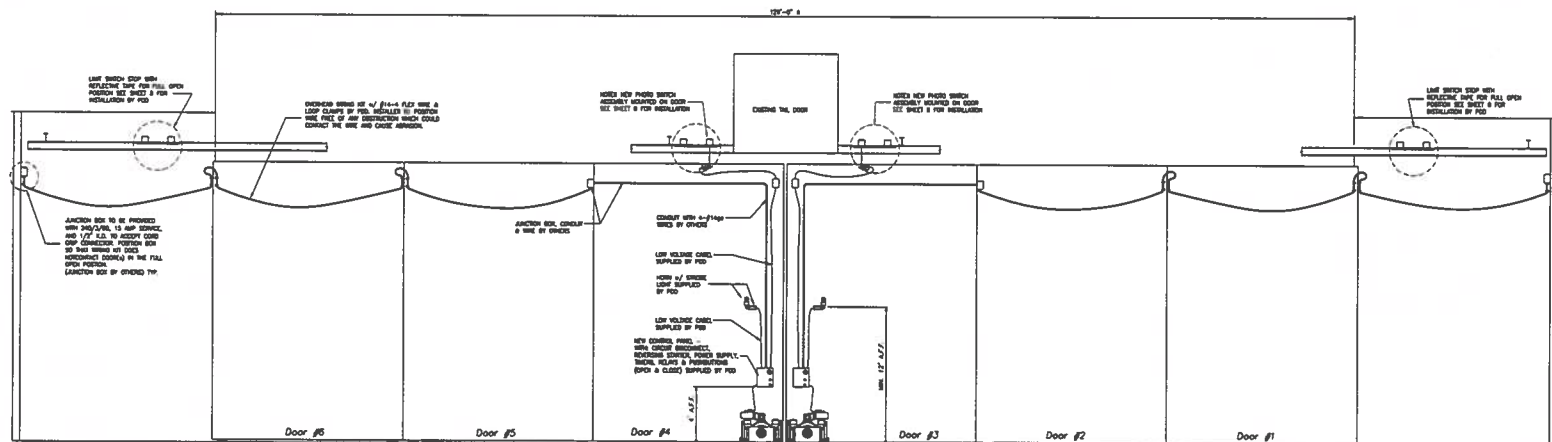
Sincerely,  
Brian Ehmcke  
Precision Door Drive LLC.  
4005 Quick Drive  
Franksville, WI 53126







**Operator Installation Plan View**  
Viewed From Inside Hangar



**OPERATOR MOUNTING DETAIL**

**MOUNTING SEQUENCE**

- 1) REMOVE 1/2\"/>

**Operator Installation Layout**  
Viewed From Inside Of Building

- OPERATION NOTES:**
- 1) WHEN DEPRESSING ANY BUTTON (HOME RIGHT, HOME LEFT) THERE WILL BE A FIVE SECOND DELAY BEFORE DOOR MOVEMENT.
  - 2) HOME AND STROBE LIGHT WILL SOUND AS LONG AS BUTTONS ARE DEPRESSSED.
  - 3) ALL BUTTONS ARE OF A CONSTANT PRESSURE TYPE. PRESSURE MUST BE MAINTAINED FOR DOOR MOVEMENT.
  - 4) DOORS WILL SLOW DOWN AND STOP IN THEIR FULL OPEN AND CLOSED POSITION AUTOMATICALLY.

| GENERAL NOTES   |  |
|---|--|
| NOTE: FIELD INSTALLATION NOT BY P.D.O.  |  |
| 1.) INSTALLER IS TO FOLLOW ALL NATIONAL AND/OR LOCAL ELECTRICAL CODES AS THEY APPLY, UPON INSTALLATION.   |  |
| 2.) ALL WIRES, CONDUIT & JUNCTION BOXES ARE BY OTHERS UNLESS NOTED OTHERWISE.   |  |
| 3.) SIZE, QUANTITY & TYPE OF WIRES & CONDUIT THAT MAY BE INDICATED ARE PURELY SUGGESTION.   |  |
| 4.) ALL ELECTRICAL COMPONENTS ARE TO BE INSTALLED PRIOR TO INSTALLATION OF CONDUIT & WIRE.  |  |
| 5.) ANY & ALL ADJUSTMENTS TO ELECTRICAL COMPONENTS TO ASSURE PROPER OPERATION OF THE HANGAR DOOR SYSTEM, SHALL BE DONE BY THE ELECTRICAL CONTRACTOR UNLESS SPECIFIED OTHERWISE. |  |

| NO. | REVISION | DATE      |
|-----|----------|-----------|
| 1   | REVISED  | 8/27/2012 |
| 2   | REVISED  | 8/27/2012 |
| 3   | REVISED  | 8/27/2012 |
| 4   | REVISED  | 8/27/2012 |
| 5   | REVISED  | 8/27/2012 |
| 6   | REVISED  | 8/27/2012 |
| 7   | REVISED  | 8/27/2012 |

|                      |
|----------------------|
| 8/27/2012            |
| DESIGNED BY<br>REE   |
| CHECKED BY<br>N.T.S. |
| DATE<br>8/27/12      |
| SHEET<br>7           |

