

SANTA MARIA PUBLIC AIRPORT DISTRICT BOARD OF DIRECTORS

Thursday February 25, 2021 Virtual Meeting
Zoom Meeting: Zoom.us
Meeting ID: 812 8065 1089
Meeting Password: 3217

7:00 P.M.

REGULAR MEETING A G E N D A

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Brown, Engel, Rafferty, Adams, Baskett

- 1. MINUTES OF THE REGULAR MEETING HELD FEBRUARY 11, 2021.
- 2. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc)
 - d) CITY & COUNTY LIAISON
 - e) STATE & FEDERAL LIAISON
 - f) VANDENBERG LIAISON
 - g) BUSINESS PARK COMMITTEE (Ad Hoc)
- 3. GENERAL MANAGER'S REPORT
 - a) Monthly Activity Report
- 4. MANAGER OF FINANCE & ADMINISTRATION REPORT
 - a) Demand Register

c) Financial Statements

b) Budget to Actual

- 5. DISTRICT COUNSEL'S REPORT. (Joshua George and Natalie Frye Laacke)
- 6. PUBLIC SESSION: Statements from the public will be heard during public session. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public may use the "raise hand" feature to be put in a speaking queue. Public comment will be limited to three (3) minutes. If a speaker continues speaking after being notified of the end of their public comment period, the meeting Host will mute the speaker and move on to the next person in the queue.

Please raise your hand in the following ways:

Telephone: Press "*9" to raise your hand and notify the meeting Host. You will be placed in the queue and unmuted, in order, so that you may provide public comment.

Computer and Mobile: Click the "raise hand" button to notify the Host. You will be placed in the queue and unmuted, in order, so that you may provide public comment.

- 7. AUTHORIZATION FOR TWO STAFF MEMBERS AND TWO COMMUNITY MEMBERS TO ATTEND THE ANNUAL MEAD & HUNT AIR SERVICE CONFERENCE TO BE HELD MARCH 30th, THROUGH APRIL 1st, 2021 VIRTUALLY.
- 8. AUTHORIZATION FOR THE PRESIDENT AND SECRETARY TO EXECUTE THE FOURTH AMENDMENT OF LEASE BETWEEN THE DISTRICT AND GRESSER FARMS.
- 9. AUTHORIZATION FOR THE PRESIDENT AND SECRETARY TO EXECUTE THE TWENTY-SECOND AMENDMENT OF LEASE BETWEEN THE DISTRICT AND CJJ FARMS.
- 10. RESOLUTION 894. A RESOLUTION OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT SUPPORTING THE NOMINATION OF DIRECTOR RAFFERTY FOR THE CALIFORNIA SPECIAL DISTRICTS ASSOCIATION BOARD OF DIRECTORS.
- 11. CLOSED SESSION. The Board will hold a Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators (Chris Hastert, Tom Ross, and District Counsel) Re: APN 111-231-10, APN 111-231-11, and APN 111-231-17 (Gov. Code Section 54956.8)
 - b) Conference with Real Property Negotiators (Chris Hastert and District Counsel) Re: 4000 S. Blosser Road, Space 14 (Gov. Code Section 54956.8)
 - c) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Smith, Santa Barbara Superior Court Case No. 20CV04445
 - d) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Baskett, Santa Barbara Superior Court Case No. 20CV04444

- 12. DIRECTORS' COMMENTS.
- 13. ADJOURNMENT.

MINUTES OF THE REGULAR BOARD MEETING OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT HELD FEBRUARY 11, 2021

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting via a virtual meeting at 7:00 p.m. Present were Directors Brown, Engel, Rafferty, Adams and Baskett. General Manager Hastert, Manager of Finance & Administration Reade, and District Counsel George.

- 1. MINUTES OF THE REGULAR MEETING HELD January 28, 2021. Director Rafferty made a Motion to approve the minutes of the regular meeting held January 28, 2021. Director Adams Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".
- 2. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) No meeting scheduled.
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) No meeting scheduled.
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc) No meeting scheduled.
 - d) CITY & COUNTY LIAISON No meeting scheduled.
 - e) STATE & FEDERAL LIAISON No meeting scheduled.
 - f) VANDENBERG LIAISON No meeting scheduled.
 - g) BUSINESS PARK COMMITTEE (Ad Hoc) No meeting scheduled.
- 3. GENERAL MANAGER'S REPORT. Mr. Hastert updated the Board on a current project.
- 4. MANAGER OF FINANCE & ADMINISTRATION REPORT.

The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.

- a) Demand Register. The Demand Register, covering warrants 068650 through 068715 in the amount of \$345,487.31 was recommended for approval as presented. Director Adams made a Motion to accept the Demand Register as presented. Director Engel Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".
- 5. DISTRICT COUNSEL'S REPORT. Nothing to report.
- 6. PUBLIC SESSION: Statements from the public will be heard during public session. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public may use the "raise hand" feature to be put in a speaking queue. Public comment will be limited to three (3) minutes. If a speaker

continues speaking after being notified of the end of their public comment period, the meeting Host will mute the speaker and move on to the next person in the queue.

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No one requested to speak.

- 7. Authorization for tuition reimbursement for one staff member. Director Baskett made a Motion to approve. Director Rafferty Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".
- 8. Discussion and direction to staff regarding the Main Hangar located at 3203 Lightning Street. Discussion was held and direction was given to meet at the committee level.
- 9. Authorization for the President and Secretary to execute the Amendment to Services Agreement between the District and Comcast for services at the Mobile Home Park. Director Rafferty made a Motion to approve. Director Engel Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".
- 10. CLOSED SESSION. At 7:21 p.m. the Board went into Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators (Chris Hastert, Tom Ross, and District Counsel) Re: APN 111-231-10 and APN 111-231-11 (Gov. Code Section 54956.8)
 - b) Conference with Legal Counsel-Anticipated Litigation. Significant exposure to litigation pursuant to Paragraph (2) of subdivision (d) of Section 54956.9: (Number of cases: 1)
 - c) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Baskett, Santa Barbara Superior Court Case No. 20CV04444
 - d) Conference with Legal Counsel-Existing Litigation pursuant to Paragraph (1) of subdivision (d) of Section 54956.9-SMPAD v. Smith, Santa Barbara Superior Court Case No. 20CV04445

At 7:35 p.m., the Board and staff reconvened to Open Public Session.

There were no reportable actions.

10. DIRECTORS' COMMENTS: Directors Brown and Adams had no comment.

Director Engel notified the Board he dropped off a bill for reimbursement.

Director Rafferty has been scheduled for his second vaccine.

Director Baskett asked for an update on Customs. He also stated that we should prepare for the threat of drones and become energy independent.

11. ADJOURNMENT. President Brown asked for a Motion to adjourn to a Regular Meeting to be held on February 25, 2021 at 7:00 p.m. via a virtual meeting. Director Engel made that Motion, Director Adams Seconded and it was carried by the following roll call vote. Directors Brown, Engel, Rafferty, Adams and Baskett voted "Yes".

ORDER OF ADJOURNMENT

This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 7:39 p.m. on February 11, 2021.

Steve Brown, President
Hugh Rafferty, Secretary

Monthly Activity Report

January

Aviation Building Information



3a 2/25/2021

AGENDA ITEM

	Inventory	Occupied	Available	Occupancy Rate
T Hangars	140	136	4	97%
Corporate T Hanagars	8	8	0	100%
Corprate Hangars	28	28	0	100%
Storage Units	26	26	0	100%
Owner Build	23	23	0	100%
Commercial Aviation Hangar Space (SqFt)	107,782	103,360	4,422	96%
Commercial Aviation Office Space (SqFt)	28,800	19,449	9,351	68%

Hangar Waiting List

T-Hangars 7
Corporate/Corporate T-Hangar 13

Monthly Activity

	Jan-20	Dec-20	Jan-21	%Change
Operations	3,055	2,577	2,532	-16%
Noise/Nuisance Complaints	0	0	0	
Jet\100LL Fuel (Gallons)	71,612	55,776	40,547	-22%

Enplanments

	Jan-20	Dec-20	Jan-21	%Change
Allegiant	1,726	898	832	-52%
Central Coast Shuttle	925	252	73	-92%

Airline Load Factor

		Load Factor	Load Factor
	# of Flights	Actual flights	SCHD flights
Allegiant	20	27%	27%

Land Lease Information (Acres)

_	Inventory	Occupied	Available
Business Park	224	0	224
Agriculture	592.29	592.29	0
Grazing	511	511	0
Non Aviation Land Leases	TBD	48.42	
Aviation Land Leases	TBD	12.22	
Total Airport Acreage	2,550		

Mobile Home Park

	Spaces Rented	Units Sold
Mobile Home Park	78	_

DEMAND REGISTER SANTA MARIA PUBLIC AIRPORT DISTRICT

Full consideration has been received by the Santa Ma each demand, numbers 068716 to 068753 and ele Premier Bank and in the total amount of \$104,299.87.	*
CHRIS HASTERT GENERAL MANAGER	DATE
The undersigned certifies that the attached register Santa Maria Public Airport District for each do 068753 and electronic payments on Pacific Premier \$104,299.87 has been approved as being in conforming the Santa Maria Public Airport District and for payment.	emand, numbers 068716 to Bank in the total amount of ity with the budget approved
VERONEKA READE MANAGER OF FINANCE AND ADMINISTRATIO	DATE ON
THE BOARD OF DIRECTORS OF THE SANTA DISTRICT APPROVED PAYMENT OF THE AT THE MEETING OF FEBRUARY 25, 2021.	
HUGH RAFFERTY SECRETARY	

Demand Register

	Check Number	Check Date	Vendor Name	Check Amount	Description
*	068716	2/12/2021	Bedford Enterprises	293.63	Trash Removal
*	068717	2/12/2021	Chris Burkhardt	631.00	Tenant Refund
*	068718	2/12/2021	Comcast	1,235.66	Cable/Internet /Digital Voice
*	068719	2/12/2021	Electronic Parts Store	37.56	Fencing & Gates
*	068720	2/12/2021	Groveman Hiete LLP	2,860.00	Legal Counsel Service
*	068721	2/12/2021	Hayward Lumber Company	31.53	MHP - Maintenance
*	068722	2/12/2021	J C Beasley Enterprises	308.75	Fencing & Gates
*	068723	2/12/2021	Keylock Security Specialists	5,016.94	Maint Acess Control System
*	068724	2/12/2021	Lowe's	224.57	Fencing & Gates
*	068725	2/12/2021	Mission Uniform Service	864.68	Uniform Service
*	068726	2/12/2021	Carla Osborn	1,287.00	Education Reimbursement
*	068727	2/12/2021	Pacific Telemanagement	230.92	Pay Phone Service
*	068728	2/12/2021	Service Star	11,416.51	Janitorial Service
*	068729	2/12/2021	Smith's Alarms & Electronics In	630.00	Fire Alarm Service
*	068730	2/22/2021	ADB SAFEGATE Americas	169.67	Lighting & Nav Aid Maint.
*	068731	2/22/2021	Advantage Answering Plus	296.00	Answering Service
*	068732	2/22/2021	Aflac	277.56	Voluntary Ins Employee
*	068733	2/22/2021	Berchtold Equipment	288.19	Heavy Equip Maint - Mechanical
*	068734	2/22/2021	BMI PacWest	308.15	Buildg. Maint Terminal
*	068735	2/22/2021	Bomar Security	944.00	Security Service
*	068736	2/22/2021	Central City Tool Supply	65.22	Small Tools
*	068737	2/22/2021	CED	125.55	Lighting Maintenance
*	068738	2/22/2021	City of Santa Maria	405.48	Water Invoice
*	068739	2/22/2021	Clark Pest Control	586.00	Weed/Vector Control
*	068740	2/22/2021	De Lage Landen	102.18	Lease/Maint Copier
*	068741	2/22/2021	Emergency Repair Door	634.45	Door Repairs - Terminal
*	068742	2/22/2021	Engel & Gray, Inc.	1,022.69	Replace window
*	068743	2/22/2021	Frontier Communications	198.89	Telephone Service
*	068744	2/22/2021	Home Depot	438.49	Building Maintenance
*	068745	2/22/2021	LSC Communications	32.00	Publications

Demand Register

	Check Number	Check Date	Vendor Name	Che	eck Amount	Description
*	068746	2/22/2021	Mission Uniform Service		246.93	Uniform Service
*	068747	2/22/2021	Napa Auto Parts		163.85	Auto parts
*	068748	2/22/2021	Next Day Signs		153.23	Signs
*	068749	2/22/2021	SB County Air Pollution		1,377.93	Permits
*	068750	2/22/2021	SM Valley Chamber		45.00	Dues & Memberships
*	068751	2/22/2021	South Coast Emergency Vehicle		285.58	Heavy Equip.Maint Mechanical
*	068752	2/22/2021	United Refrigeration, Inc.		71.41	Building Maint Terminal
*	068753	2/22/2021	WageWorks		100.00	Cafeteria Plan - Admin. Fee
				\$	33,407.20	•
	ACH	2/9/2021	PG&E		8,410.14	Terminal/Admin./Main Hangar
	ACH	2/9/2021	PG&E		6,628.16	Terminal/Admin./Main Hangar
	ACH	2/11/2021	CalPERS		14,172.86	Health Insurance
	ACH	2/12/2021	PG&E		36.16	Terminal/Admin./Main Hangar
	ACH	2/12/2021	PG&E		89.73	Terminal/Admin./Main Hangar
	ACH	2/12/2021	PG&E		211.34	Terminal/Admin./Main Hangar
	ACH	2/12/2021	PG&E		394.40	Terminal/Admin./Main Hangar
	ACH	2/16/2021	CalPERS		5,664.70	Employee Retirement
	ACH	2/18/2021	Mass Mutual		4,088.54	Employee Paid Retirement
	ACH	2/18/2021	Paychex		25,520.70	Payroll
	ACH	2/19/2021	Paychex		178.20	Paychex Invoice
	ACH	2/19/2021	Paychex		5,497.74	Payroll Taxes
			Subtotal	\$	70,892.67	•
						_
			Total	\$	104,299.87	:

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
61100-052	Landing Fees - Ameriflight		4,203	(4,203)
61100-053	Landing Fees - U.S. Forest Service	26,336	12,500	13,836
61100-054	Landing Fees - Federal Express	4,471	3,746	725
61100-055	Landing Fees - Allegiant Air	8,674	9,649	(975)
61100-062	Landing Fees -United (Skywest)		6,433	(6,433)
61100-063	Landing Fees - United Express (WS)	75		75
61100-064	Mooring Fees - Blimps	150		150
61110-052	Tiedowns - Ameriflight	1,356	1,356	-
61110-054	Tiedowns - Federal Express - WestAir in	2,004	2,004	-
61130-093	Comm Veh Access - Federal Express	5,784	5,784	-
61130-094	Comm Veh Access - UPS	2,184	2,184	-
61140-152	Fuel Flowage Fees - Self Serve	1,004	859	145
61140-154	Fuel Flowage Fees - CC Jet Center, LLC	48,190	33,259	14,931
62210-005	T-Hangar 3005 Airpark	22,164	22,500	(336)
62210-009	T-Hangar 3009 Airpark	13,694	14,520	(826)
62210-011	T-Hangar 3011 Airpark	12,873	13,920	(1,047)
62210-019	T-Hangar 3019 Airpark	13,665	13,920	(255)
62210-023	T-Hangar 3023 Airpark	13,068	14,520	(1,452)
62210-027	T-Hangar 3027 Airpark	14,340	14,340	-
62210-031	T-Hangar 3031 Airpark	14,340	14,340	-
62210-039	T-Hangar 3039 Airpark	20,783	20,790	(7)
62210-103	T-Hangar 3103 Airpark	22,264	23,232	(968)
62210-107	T-Hangar 3107 Airpark	16,963	16,968	(5)
62210-109	T-Hangar 3109 Airpark	11,607	13,140	(1,533)
62210-111	T-Hangar 3111 Airpark	11,730	12,096	(366)
62220-035	Corporate T-Hangar 3035 Airpark	20,267	20,694	(427)
62230-005	T-Hangar Storage 3005 Airpark	3,060	3,060	-
62230-009	T-Hangar Storage 3009 Airpark	1,020	1,020	-
62230-011	T-Hangar Storage 3011 Airpark	1,080	1,080	-
62230-019	T-Hangar Storage 3019 Airpark	540	540	-
62230-023	T-Hangar Storage 3023 Airpark	510	510	-
62230-027	T-Hangar Storage 3027 Airpark	1,008	1,008	-
62230-031 62230-035	T-Hangar Storage 3031 Airpark T-Hangar Storage 3035 Airpark	1,008	1,008	-
62230-039	T-Hangar Storage 3039 Airpark	1,032 3,060	1,032 3,060	-
62230-107	T-Hangar Storage 3107 Airpark	3,000 894	3,000 894	-
62230-107	T-Hangar Storage 3109 Airpark	444	444	_
62230-109	T-Hangar Storage 3111 Airpark	1,008	1,008	_
62240-001	Corporate Hangars 3001 Airpark	21,720	23,195	(1,475)
62240-029	Corporate Hangars 3029 Airpark	25,548	25,548	(1,473)
62240-105	Corporate Hangars 3105 Airpark	30,828	30,828	(0)
62240-118	Corporate Hangar 3043 Airpark	29,610	29,610	-
63310-100	Owner Build Hangar - Land (Sm)	3,630	3,630	_
63310-101	Owner Build Hangars - Land (Lg)	6,264	6,264	-
64410-177	Main Hangar - Artcraft Paints	24,905	24,907	(2)
64410-178	Main Hangar - Tricor Calif	820	1,162	(342)
64410-180	Main Hangar - Mike Lewis	1,830	1,827	3
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Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
64410-183	Main Hangar - S B Cellular	14,096	14,409	(313)
64410-184	Main Hangar - Plenaire	6,984	6,982	2
64410-185	Main Hangar - Art-Craft Suites 119-128	24,409	24,413	(4)
64420-115	Corporate Hangar FBO 3115 Airpark	9,410	11,947	(2,537)
64420-117	Corporate Hangar FBO 3117 Liberator	18,576	18,580	(4)
64420-119	Corporate Hangar FBO 3119 Liberator	4,386	4,384	2
64420-121	Corporate Hangar FBO 3121 Liberator	4,194	4,194	(0)
64420-125	Corporate Hangar FBO 3125 Liberator	27,434	27,435	(1)
64420-409	Corporate Hangar FBO 3409 Corsair	33,588	33,588	-
64420-410	U.S. Forest - Land Use Revenue	39,813	20,000	19,813
64420-438	Corporate Hangar FBO - CALSTAR	6,264	6,267	(3)
64420-439	Corporate Hangar FBO CC Jet Center	25,554	25,554	-
64420-440	Corporate Hangar FBO 3950 Mitchell	10,416	10,418	(2)
64420-442	Corporate Hangar FBO 3944 Mitchell	9,300	9,299	1
64420-443	Corporate Hangar FBO 3940 Mitchell	20,010	20,011	(1)
64420-444	Corporate Hangar FBO Arctic Air	22,296	22,296	-
64420-445	CC Jet Center Self Serve	1,339	1,050	289
64420-447	Rotocraft Leasing - Parking Lot	6,972	6,970	2
64420-448	MOF 3015/3025 Airpark Drive	1,416	1,254	162
64420-449	CC Jet Center-Los Padres Disp	1,998	1,999	(1)
64420-450	CCJC (GA Terminal)	6,108	6,726	(618)
64459-203	Utility Reimbursement - Main Hangar	20,956	16,988	3,968
65000-100	Vehicle Access Fee - Uber	1,633		1,633
65000-200	Vehicle Access Fee - LYFT	623		623
65510-251	Terminal - TSA Lease	46,850	46,850	-
65510-252	Terminal - Restaurant	15,402	16,102	(700)
65510-255	Terminal - Allegiant Air, Inc.	1,104	1,104	-
65510-256	Terminal -Central Coast Shuttle	13,074	13,072	2
65510-257	PFC Revenue	22,121	44,577	(22,456)
65510-262	ARINC	948	948	0
65520-265	Terminal Concessions - Avis	43,112	33,478	9,634
65520-266	Terminal Concessions - Budget	14,601	9,906	4,695
65520-267	Terminal Concessions - Hertz	11,829	21,855	(10,027)
65520-274	Terminal Vending Machines	314	898	(584)
65530-217	Other Building - Administrative Board Room	250	560	(310)
65530-307	Other Building - Avis Service Center	5,916	5,921	(5)
65530-335	Other Building - Cessna Pilots Assoc.	120	4.000	120
65559-249	Utility Reimbursements - Terminal	204	1,363	(1,159)
65559-336	TSA - LEO Reimbursement CARES Act Grant	3,540	6,440	(2,900)
65559-337		474,859	547,000	(72,141)
66120-080	Vehicle Training Area/Special Events	14,300		14,300
66120-082	Vehicle Storage Area	680 3 500	2 200	680
66120-083	Santa Maria Karting	3,500	3,300	200
66610-361	Farm Land - Castellanos	72,774 504	69,341	3,434
66610-362	Grazing Land - R. Michel	504 13.046	1,074	(570)
66610-364	Master Lease - Mahoney Brothers - CJJ	13,046 274,087	16,232	(3,186)
66610-365	Farm Land - Gresser	274,087	274,948	(861)

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
66610-366	Grazing Land - Verlade	1,612	1,758	(146)
66620-201	Airport Business Park	69,600	69,600	-
66620-320	Pioneer Park	966	966	-
66620-455	Commercial Land - Hotel	72,360	81,068	(8,708)
66620-500	Verizon Land Lease	12,000		12,000
66630-381	Village Mobile Home Park	238,845	230,183	8,662
67210-910	Use Permits - Special Events	150		150
67300-950	Commercial Filming - Movie Shoots	5,000		5,000
67910-900	Misc. Income Operations	(32)		(32)
67910-924	Misc. Income - Office	56		56
67910-951	Misc. Income - Airport Access Card	7,850	7,239	611
69010-950	Unrealized Gain on Investment	(10,559)		(10,559)
69010-951	Interest Income	36,224	100,942	(64,719)
69110-937	AIP - 37 Reimbursement		3,286,425	(3,286,425)
69310-965	Tax Revenues	1,031,779	882,659	149,120
69510-980	Ordinary Dividends	118		118
	Total Revenue	3,284,681	6,529,166	(3,244,485)

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
71110-100	Electricity - Landing Area	12,775	10,127	2,648
71110-455	Electricity - Hotel Ramp	685	765	(80)
71120-150	ARFF Services	203,926	406,310	(202,384)
71220-100	Signs	43	5,050	(5,007)
71310-100	Lighting & Nav Aid Maintenance	5,771	5,562	209
71323-100	Runway Generator Maintenance	1,155	2,300	(1,145)
71330-100	Pavement - Runways & Taxiways	490	6,500	(6,010)
71331-100	Pavement - Ramps & Tiedowns		5,425	(5,425)
71345-100	Weed/Wildlife Abatement	11,879	30,935	(19,056)
71350-100	Fencing & Gates	1,374	2,900	(1,526)
72100-200	Electricity - Hangars	1,661		1,661
72110-200	Electricity - Hangars	11,157	10,994	163
72130-200	Water/Sewer - Hangar	1,395	1,352	43
72150-200	Emergency Phones - Hangars	1,273	1,093	179
72260-200	Landscaping Hangar Area	3,892	3,942	(50)
72290-200	Miscellaneous Hangar Supplies		700	(700)
72300-200	Building Maintenance - Hangar Area	6,072	9,950	(3,878)
72310-200	Lighting Maintenance - Hangars	3,056	3,500	(444)
72311-200	Janitorial Sv Hangar Area	6,930	6,930	-
72328-200	Fire Extinguisher Service - Hangar		750	(750)
72331-200	Pavement - Ramp - Hangars		5,625	(5,625)
72350-200	Fencing & Gates		1,525	(1,525)
72445-200	Fire Alarm Service - Hangars	1,594	2,452	(858)
72480-200	Waste Oil Removal - Hangars	1,390	875	515
73700-721	Owner Build - Water/Sewer	631	477	154
73700-722	Owner Build - Electricity	150	125	25
73700-723	Owner Build - Restroom Janitorial	1,260	1,260	- (====)
73700-724	Owner Build - Maintenance	04.000	500	(500)
74110-203	Electricity - Main Hangar	21,886	17,502	4,384
74110-204	Utilities - 3940 Mitchell Rd.	201	131	70
74120-203	Gas- Main Hangar	600	862	(262)
74130-125	Water/Refuse - Paint Hangar	2,839	2,460	378
74130-203	Water/Refuse - Main Hangar	3,022	2,629	394
74150-125	Emergency Phone Lines - Paint Hangar	1,136	1,201	(65)
74150-203	Emergency Phone Lines - Main Hangar	427	517	(90)
74260-400	Landscaping - FBO	627	635	(8)
74300-400	Building Maintenance - FBO Hangar Area	2,529	6,625	(4,096)
74311-203	Janitorial Sv Main Hangar & FBOs	1,260	1,260 702	400
74311-218 74315-400	Customs - Water/Refuse/Sewer	1,111 446	1,250	409
74313-400	Fire Sprinkler Maintenance	440	1,000	(804)
74331-400	Pavement - Ramps & Tiedowns	1,357	1,000	(1,000) 357
74340-400	Drainage Maintenance Fencing & Gates	2,553	2,800	(247)
74445-125	-	2,333	2,800	(247)
74445-125 74445-203	Fire Alarm Service - Paint Hangar Fire Alarm Service - Main Hangar	210	210	<u>-</u>
74445-203 75110-249	Electricity - Terminal	45,625	49,330	(3,705)
75110-249 75120-249	Gas - Terminal	1,750	2,867	(1,117)
10120-243	Ods (Gillina)	1,730	2,007	(1,111)

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
75130-249	Water/Refuse/Sewer - Terminal	6,978	8,763	(1,784)
75150-249	Emergency Phone Lines - Terminal	3,790	3,909	(118)
75150-250	Pay Phone Service - Terminal	1,386	1,368	18
75150-300	Audio & Video Monthly Charges	1,440	1,605	(166)
75220-250	Signs	634	1,625	(991)
75255-250	Janitorial Sv Terminal Area	48,126	47,856	270
75260-250	Landscaping - Terminal	17,143	17,296	(153)
75300-249	Building Maint Terminal	11,031	24,475	(13,444)
75300-339	Building Maintenance - Fire Station	2,397	2,865	(468)
75310-240	Lighting Maintenance - Terminal Area Streets	_,00.	500	(500)
75310-249	Lighting Maintenance - Terminal		2,000	(2,000)
75310-339	Lighting Maintenance - Fire Station		50	(50)
75323-249	Generator Maintenance - Terminal	1,069	1,250	(181)
75323-339	Generator Maintenance - Fire Station	962	1,250	(288)
75333-250	Pavement - Roads - Terminal Area	4,852	7,000	(2,148)
75350-250	Fencing & Gates - Terminal	128	2,275	(2,148)
75465-249	Automatic Door Maintenance Service - Terminal		3,000	(3,000)
75475-249	Interior Plant Service - Terminal	1,650	1,900	`(²⁵⁰)
75700-740	Sig Items - Terminal Accessories	4,211	6,680	(2,469)
76110-300	Electric - Street Lights	1,204	1,005	` ´199 [´]
76110-310	Electric - Retention Dam Pumps	996	1,607	(610)
76140-300	Recycled Water		1,125	(1,125)
76220-250	Signs	674	500	` 174 [°]
76260-300	Landscaping - Revenue Generating Land	14,773	5,672	9,101
76290-300	South Well Repairs		250	(250)
76310-300	Street Light Maintenance		250	(250)
76340-300	Drainage Maintenance	1,196	3,000	(1,804)
76345-300	North Well Repairs		750	(750)
76350-300	Fencing & Gates	2,150	1,250	900
76360-300	Stormwater Retention Facilities	2,364	1,700	664
76700-750	MHP - Salaries/ Employee Related Expenses	47,440	47,300	140
76700-752	MHP - Maintenance	9,495	15,188	(5,692)
76700-753	MHP - MHP Liability Insurance	7,089	3,432	3,657
76700-754	MHP - Utilities	98,054	79,660	18,394
76700-755	MHP - Property Management	14,100	14,100	-
76700-757	MHP - General and Admin. Expense	4,528	5,403	(874)
87010-451	General Manager	77,122	81,536	(4,415)
87010-452	Manager of Operations and Maintenance	47,926	50,673	(2,747)
87010-453	Manager of Finance and Administration	45,644	48,264	(2,620)
87010-454	Operations Officer	27,376	28,944	(1,568)
87010-455	Administrative Assistant	29,815	32,568	(2,753)
87010-456	Maintenance Foreman	36,950	38,451	(1,501)
87010-457	Maintenance Workers III	16,413	8,572	7,841
87010-458	Maintenance Worker I	58,132	61,617	(3,485)
87010-460	Accounting Clerk	27,502	30,737	(3,235)
87010-462	Receptionist	22,458	22,886	(428)
87010-463	Maintenance Worker IV	8,934	18,379	(9,444)

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
87020-473	Longevity Pay	12,757	13,480	(724)
87030-481	Medicare Tax	6,915	6,324	` 592 [°]
87030-482	Medical Insurance	120,872	122,014	(1,141)
87030-483	Dental Insurance	5,149	5,373	(224)
87030-484	Auto Allowance	6,528	6,900	(372)
87030-485	Life Insurance	1,949	2,692	(743)
87030-486	Disability Insurance	2,910	3,544	(634)
87030-487	PERS Retirement	97,525	127,103	(29,577)
87030-488	Worker's Compensation	10,907	13,553	(2,646)
87030-489	Employee Vision Coverage	704	704	-
87030-495	Unemployment Claims	2,529		2,529
87110-150	Electricity - Shop	1,499	1,488	10
87110-217	Electricity - Administration Building	4,967	6,413	(1,447)
87120-150	Gas - Shop	134	128	° 6
87120-217	Gas - Administration Building	342	406	(64)
87130-150	Water/Refuse - Shop	1,691	1,527	`164 [´]
87130-217	Water/Sewer - Administrative Building	1,209	772	437
87130-500	Water - Landscaping	17,183	9,992	7,191
87140-500	Trash - Paper Recycling	632	795	(164)
87160-501	Cellular Phone	5,253	7,375	(2,122)
87160-502	Security Phone Lines	666	648	` [′] 19
87160-504	Administration Office - Monthly Service	3,651	3,400	250
87160-505	Administration Office - Toll Calls	708	617	91
87160-507	Administration Office - Fax Line	901	843	58
87160-509	Tower & Fire Station	2,033	1,600	433
87160-510	Shop Phone	1,496	1,269	227
87160-511	Answering Service	1,697	1,772	(74)
87210-500	Security Supplies		1,700	(1,700)
87230-500	Janitorial Supplies	3,562	6,591	(3,029)
87240-500	Small Tools	3,100	4,521	(1,421)
87260-150	Shop Supplies	1,481	2,275	(794)
87270-531	Fuel Expense - Gas/Oil	6,416	4,901	1,515 [°]
87270-532	Fuel Expense - Diesel Fuel/Oil	2,253	6,103	(3,850)
87275-500	Solvent	382	500	(118)
87280-546	First Aid	230	397	(167)
87280-547	Safety Equipment	4,938	1,825	3,113 [°]
87280-548	Training Supplies		300	(300)
87286-500	Uniform Service	4,335	3,953	381
87290-500	Sundries	1,747	2,259	(512)
87300-150	Building Maintenance - Shop	1,543	1,825	(282)
87300-217	Building Maintenance - Admin	1,887	5,050	(3,163)
87321-150	Equipment Maintenance - Shop	68	375	(307)
87322-500	Radio Maintenance	1,700	1,527	` 173 [°]
87324-521	Copier	4,410	3,847	563
87324-523	Maintenance - Postage Machine	807	726	81
87328-500	Fire Extinguisher Service		1,525	(1,525)
87360-536	Automotive Maintenance - Mechanical	2,247	4,000	(1,753)

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
87360-537	Automotive Maintenance - Tires	1,006	2,000	(994)
87370-541	Heavy Equipment Maintenance - Mechanical	5,688	12,750	(7,062)
87370-542	Heavy Equipment Maintenance - Tires	146	5,000	(4,854)
87370-543	ARFF Vehicle Maintenance	24,651	12,750	11,901
87380-554	Fuel System - Fire Alarm Service	210	710	(500)
87400-500	Directors Fees	10,300	10,500	(200)
87412-500	Payroll Processing Fees	2,801	2,681	120 [°]
87414-500	Annual Audit	25,829	14,644	11,185
87420-500	Legal Counsel Services	32,246	32,865	(619)
87440-500	Security Service	153,716	191,473	(37,756)
87443-500	Security Sys Maint & Repairs	11,488	19,500	(8,012)
87450-500	Janitorial Service - Admin	5,670	5,856	(186)
87470-500	Landscaping Services	2,530	2,562	(32)
87472-500	Landscaping Contingencies	3,355	2,500	855
87475-500	Internet/Web Page Maintenance	7,376	21,720	(14,344)
87510-562	Bank Charges - Service Charges	8,795	6,695	2,100
87520-566	Freight & Common Carrier		353	(353)
87520-567	Postage	985	500	485
87520-568	Printing & Stationery		275	(275)
87520-570	Misc. Office Supplies	3,968	6,831	(2,863)
87520-572	Books & Publications	93	1,286	(1,193)
87530-581	Computer Supplies	2,625	9,145	(6,520)
87530-583	Computer Support Services	71,090	57,478	13,612
87540-600	Dues and Memberships	2,811	2,747	65
87540-601	Dues -AAAE	3,250	2,050	1,200
87540-603	Dues - SWAAAE	285	170	115
87540-605	Dues - Chamber of Commerce	8,050	4,000	4,050
87540-606	Dues - National Notary Association		75	(75)
87540-607	Dues - CA Special Districts Association	7,253	3,834	3,419
87540-608	Dues - AAAE ARDF CA Airport Storm	4,950	2,475	2,475
87540-610	Costco Membership	240	83	158
87540-618	Santa Maria Times		75	(75)
87540-628	Pro-rata Share of LAFCO Budget	2,515	1,463	1,052
87600-596	Advertising - Legal	440	500	(60)
87600-599	Advertising - Airport Advertising	29,175	78,250	(49,075)
87610-100	Depreciation - Landing Area	761,035	664,275	96,760
87610-200	Depreciation - Hangar Area	51,164	59,817	(8,653)
87610-250	Depreciation - Terminal Area	186,226	182,883	3,343
87610-300	Depreciation - Revenue Generating Land	119,187	122,849	(3,662)
87610-400	Depreciation - Main Hangar & FBO	21,493	26,762	(5,269)
87610-500	Depreciation - Administration	92,552	93,231	(679)
87618-500	Election Expense		12,500	(12,500)
87620-692	Emergency Exercises	a	250	(250)
87630-591	Insurance - Airport Liability	6,475	6,475	(0)
87630-592	Insurance - Auto, Fire, Property	63,636	69,436	(5,799)
87630-595	Insurance - General Liability	27,441	29,387	(1,947)
87650-641	Taxes - Sales	(730)		(730)

Account Number	Account Title	Actual YTD August	Budget YTD August	Over (Under) Budget
87650-643	Permits	2,360	2,334	26
87650-646	Storm Water Permits		700	(700)
87660-500	Education	2,676	8,000	(5,324)
87670-500	Business Travel & Entertainment	519	33,185	(32,666)
87670-501	AAAE Annual Conference	50		50
87679-500	Employee Recognition	777	1,900	(1,123)
87700-791	Sig Items - Training Live Burn		20,074	(20,074)
88680-681	SM Chamber Economic Development	38,000	19,000	19,000
88680-685	Museum of Flight		5,000	(5,000)
88680-691	Planning & Marketing	12,039	17,500	(5,461)
88680-692	Consulting Services - Aviation Related	8,609	38,430	(29,821)
88680-693	Consulting Services - Contingencies	44,320	82,767	(38,446)
88680-702	Rent Credit - Operations	5,067		5,067
88700-705	Airfest Expenses- Miscellaneous	141		141
	Total	3,304,968	3,769,078	(464,111)

Santa Maria Public Airport District Net Income Statement For the Month Ending December 31, 2020

Landing area Landing fees and tiedowns S1,034 8,506 3,163 37% Fuel flowage fees 49,195 8,199 3,347 41% Subtotal 100,229 16,705 6,510 39% Hangar area T- Hangar 187,491 31,249 30,803 99% Corporate T-Hangars 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main Hangar and F.B.O. area Main Hangar 34,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area Car Rental and Ground Transportation Terminal Space Lease 33,868 13,978 13,923 100% Terminal Space Lease 33,840 708 Terminal Island 159,518 26,586 22,862 86% Revenue generating land Land Lease Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1% Total revenues from operations 2,205,117 367,519 267,863 73%		Year To Date	Monthly Average	Month Ending 12/31/20	Percentage Of Average
Landing fees and tiedowns 51,034 8,506 3,163 37% Fuel flowage fees 49,195 8,199 3,347 41% Subtotal 100,229 16,705 6,510 39% Hangar area 187,491 31,249 30,803 99% Corporate T-Hangars 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area 340,002 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 72,110 12,018 8,939 74% TSA LEO Reimbursement 3,540 708 13,923 100%	Revenues from Operations:				
Fuel flowage fees 49,195 8,199 3,347 41% Subtotal 100,229 16,705 6,510 39% Hangar area 187,491 31,249 30,803 99% Corporate T-Hangars 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 100% Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area 49,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Commercial Hangars 201,224 33,537 27,473 82% Subtotal 343,074 57,179 50,600 88% Terminal area 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86%	Landing area				
Subtotal 100,229 16,705 6,510 39% Hangar area 187,491 31,249 30,803 99% T- Hangar 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main Hangar and F.B.O. area Main Hangar 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 22,810 22,862 86% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Revenue generating land 2,444 2,956 56% Agricult	Landing fees and tiedowns	51,034	8,506	3,163	37%
Hangar area T- Hangar 187,491 31,249 30,803 99% Corporate T-Hangars 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area Main Hangar 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Card Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 TSA LEO Reimbursement 3,540 708 TSA LEO Reimbursement 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 110% Airport Hotel 72,360 12,060 110% Airport Hotel 74,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Fuel flowage fees	49,195	8,199	3,347	41%
T- Hangar 187,491 31,249 30,803 99% Corporate T-Hangars 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area 40,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 2 2,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Revenue generating land 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333	Subtotal _	100,229	16,705	6,510	39%
Corporate T-Hangars 127,973 21,329 21,219 99% T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area 40,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 201,224 33,537 27,473 82% Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Revenue generating land 31,446 5,241 2,956 56% Airport Business Park 69,600 11,600 11,600	Hangar area				
T-Hangar Storage Units 14,664 2,444 2,444 100% Owner Build Hangars 9,894 1,649 1,649 100% Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 2 27,110 12,018 8,939 74% Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Revenue generating land 31,446 5,241 2,956 56% Airport Business Park 69,600 11,600 11,600 10% Airport Hotel 72,360 12,060	T- Hangar	187,491	31,249	30,803	99%
Owner Build Hangars Subtotal 9,894 340,022 1,649 56,670 1,649 56,115 100% 99% Main hangar and F.B.O. area Main Hangar 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 2 27,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708	Corporate T-Hangars	127,973	21,329	21,219	99%
Subtotal 340,022 56,670 56,115 99% Main hangar and F.B.O. area 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 2 2 2 2 2 3 3 3 3 3 1 0 8 8 3 6 3 1 0 8 8 3 6 8 3 6 8 8 3 9 7 4% 4	T-Hangar Storage Units	14,664	2,444	2,444	100%
Main hangar and F.B.O. area 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 708 708 708 708 708 708 708 708 708 708 708 708 708 708 709 709 709 709 70% 80% 70% 70% 70% 70% 70% 70% 70% 70%	Owner Build Hangars	9,894	1,649	1,649	100%
Main Hangar 94,000 15,667 15,152 97% Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Subtotal 159,518 26,586 22,862 86% Revenue generating land Land Lease Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Su	Subtotal	340,022	56,670	56,115	99%
Commercial Hangars 201,224 33,537 27,473 82% Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area 72,110 12,018 8,939 74% Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708<	Main hangar and F.B.O. area				_
Land Leases 47,850 7,975 7,975 100% Subtotal 343,074 57,179 50,600 88% Terminal area Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Subtotal 159,518 26,586 22,862 86% Revenue generating land Land Lease Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% <td>Main Hangar</td> <td>94,000</td> <td>15,667</td> <td>15,152</td> <td>97%</td>	Main Hangar	94,000	15,667	15,152	97%
Subtotal 343,074 57,179 50,600 88% Terminal area Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Subtotal 159,518 26,586 22,862 86% Revenue generating land Land Lease Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative 8adging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% <td>Commercial Hangars</td> <td>201,224</td> <td>33,537</td> <td>27,473</td> <td>82%</td>	Commercial Hangars	201,224	33,537	27,473	82%
Terminal area Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 22,862 86% Subtotal 159,518 26,586 22,862 86% Revenue generating land 31,446 5,241 2,956 56% Agricultural Leases Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 <td< td=""><td>Land Leases</td><td>47,850</td><td>7,975</td><td>7,975</td><td>100%</td></td<>	Land Leases	47,850	7,975	7,975	100%
Car Rental and Ground Transportation 72,110 12,018 8,939 74% Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 <td>Subtotal</td> <td>343,074</td> <td>57,179</td> <td>50,600</td> <td>88%</td>	Subtotal	343,074	57,179	50,600	88%
Terminal Space Lease 83,868 13,978 13,923 100% TSA LEO Reimbursement 3,540 708 708 708 708 86% Subtotal 159,518 26,586 22,862 86% 86% Revenue generating land 31,446 5,241 2,956 56% 46% 56% 46%	Terminal area				_
TSA LEO Reimbursement 3,540 708 Subtotal 159,518 26,586 22,862 86% Revenue generating land 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Car Rental and Ground Transportation	72,110	12,018	8,939	74%
Subtotal 159,518 26,586 22,862 86% Revenue generating land 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Terminal Space Lease	83,868	13,978	13,923	100%
Revenue generating land Land Lease Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	TSA LEO Reimbursement	3,540	708		
Land Lease Recreational 31,446 5,241 2,956 56% Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Subtotal	159,518	26,586	22,862	86%
Agricultural Leases 362,023 60,337 60,333 100% Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative 8adging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Revenue generating land				_
Airport Business Park 69,600 11,600 11,600 100% Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative 8adging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Land Lease Recreational	31,446	5,241	2,956	56%
Airport Hotel 72,360 12,060 12,060 100% Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative 8 8 102% 100% <td< td=""><td>Agricultural Leases</td><td>362,023</td><td>60,337</td><td>60,333</td><td>100%</td></td<>	Agricultural Leases	362,023	60,337	60,333	100%
Airport Mobile Home Park 238,845 39,807 44,209 111% Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Airport Business Park	69,600	11,600	11,600	100%
Subtotal 774,273 129,046 131,158 102% Administrative Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Airport Hotel	72,360	12,060	12,060	100%
Subtotal 774,273 129,046 131,158 102% Administrative T,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Airport Mobile Home Park	238,845	39,807	44,209	111%
Badging Income 7,850 1,308 585 45% Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Subtotal	774,273	129,046	131,158	
Miscellaneous Income 5,292 1,323 34 3% Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Administrative				
Cares Grant Revenue 474,859 158,286 0% Subtotal 488,001 81,333 619 1%	Badging Income	7,850	1,308	585	45%
Subtotal 488,001 81,333 619 1%	Miscellaneous Income	5,292	1,323	34	3%
Subtotal 488,001 81,333 619 1%	Cares Grant Revenue	474,859	158,286		0%
Total revenues from operations 2,205,117 367,519 267,863 73%	Subtotal	488,001	81,333	619	1%
	Total revenues from operations	2,205,117	367,519	267,863	73%

Santa Maria Public Airport District Net Income Statement For the Month Ending December 31, 2020

Operating Expenses:

Landing area	34,171	5,695	3,655	64%
Hangar area	40,460	6,743	7,035	104%
Main hangar and F.B.O.	40,414	6,736	5,800	86%
Terminal area	153,173	25,529	24,130	95%
Revenue generating land	204,064	34,011	45,880	135%
Payroll and Benefits	667,017	111,169	106,659	96%
Utilities	44,063	7,344	5,914	81%
Supplies	28,443	4,741	7,114	150%
Maintenance and Repairs	44,365	7,394	4,457	60%
Contractual Services	284,448	47,408	47,183	100%
ARFF Services	203,926	101,963		0%
Security Services	153,716	25,619	26,406	103%
Office Expenses	7,671	1,278	1,064	83%
Dues and Subscriptions	29,354	4,892	760	16%
Advertising	29,615	4,936	8,566	174%
Depreciation	1,231,657	615,829	616,196	100%
Insurance	97,552	32,517	49,376	152%
Business Travel and Entertainment	569	142	24	17%
Air Show Expense	141	141		0%
Other Miscellaneous Expense	10,150	1,692	1,263	75%
Total Expenses	3,304,968	550,828	961,481	175%
Operating income (loss)	(1,099,851)	(183,308)	(693,619)	378%
Non-Operating Revenues (Expenses):				
PFC Revenue	22,121	3,687	2,638	72%
Interest income	25,664	4,277	8,211	192%
Tax revenues	1,031,779	206,356	692,966	336%
Miscellaneous income				
Total non-operating rev (exp)	1,079,564	179,927	703,815	391%
Net Income	(20,287)	(3,381)	10,197	-302%
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Santa Maria Public Airport District Statement of Net Position December 31, 2020

Current assets:	
Cash and cash equivalents	2,728,460
Restricted - cash and cash equivalents	5,073,255
Certificate-of-deposit	8,000
Accounts receivable - customers and tenants, net	74,510
Prepaid expenses and deposits	211,913
Total current assets	8,096,139
Non-current assets:	
Note receivable	156,276
Interest Receivable	12,768
Capital assets, not being depreciated	6,568,280
Depreciable capital assets	23,650,211
Deferred other post-employment benefits outflows Deferred pension outflows	7,387 410,884
Deferred pension outflows	410,004
Total non-current assets	30,805,807
	
Total assets	38,901,946
Current liabilities:	
Accounts payable and accrued expenses	84,597
Accrued wages and related payables	4,748
Unearned Revenue (customer prepaid)	157,103
Hangar and other deposits	112,488
Long-term liabilities - due in one year:	24 4 4 2
Compensated absences Land improvements payable	31,142 20,323
Land improvements payable	
Total current liabilities	410,400
Long-term liabilities - due in more than one year	
Compensated absences	93,426
Land improvements payable	115,163
Total other post-employment benefits liability	279,903
Net pension liability	1,894,820
Deferred pension inflows	119,557
Total long term liabilities	2,502,870
Total liabilities	2,913,269
Net position:	
Retained Earnings	36,008,963
Change in Net Position	(20,287)
Total net position	35,988,676
Total liabilities and net position	38,901,946

PUBLIC AIRPORT DISTRICT

February 25, 2021

Board of Directors Santa Maria Public Airport District 3217 Terminal Drive Santa Maria, CA 93455

Subject: AUTHORIZATION FOR TWO STAFF MEMBERS AND TWO COMMUNITY MEMBERS TO ATTEND THE ANNUAL MEAD & HUNT AIR SERVICE CONFERENCE TO BE HELD MARCH 30th, THROUGH APRIL 1st, 2021 VIRTUALLY.

Summary

Pursuant to our ongoing efforts to regain air service with a major hub carrier, and upon the recommendation of our Air Service Consultant, we request approval to attend the Mead and Hunt Air Service Conference.

Budget

		Attendees	Days	Rate	Total
Fees:	Registration	4		\$750.00	\$3,000.00
	Total:				\$3,000.00

Overall Impact:

Approved 2020-2021 Budget for Business Travel	\$66,370.00
Previously Approved Business Travel	519.00
Current Balance for Business Travel	\$65,851.00
Amount of this Request	\$3,000.00
Balance Remaining if Approved	\$62,851.00

Recommendation

Staff recommends the board authorize this conference in an attempt to maintain and improve air service.

Please let me know if you have any questions:

Sincerely,

Chris Hastert, CM General Manager

FOURTH AMENDMENT OF LEASE

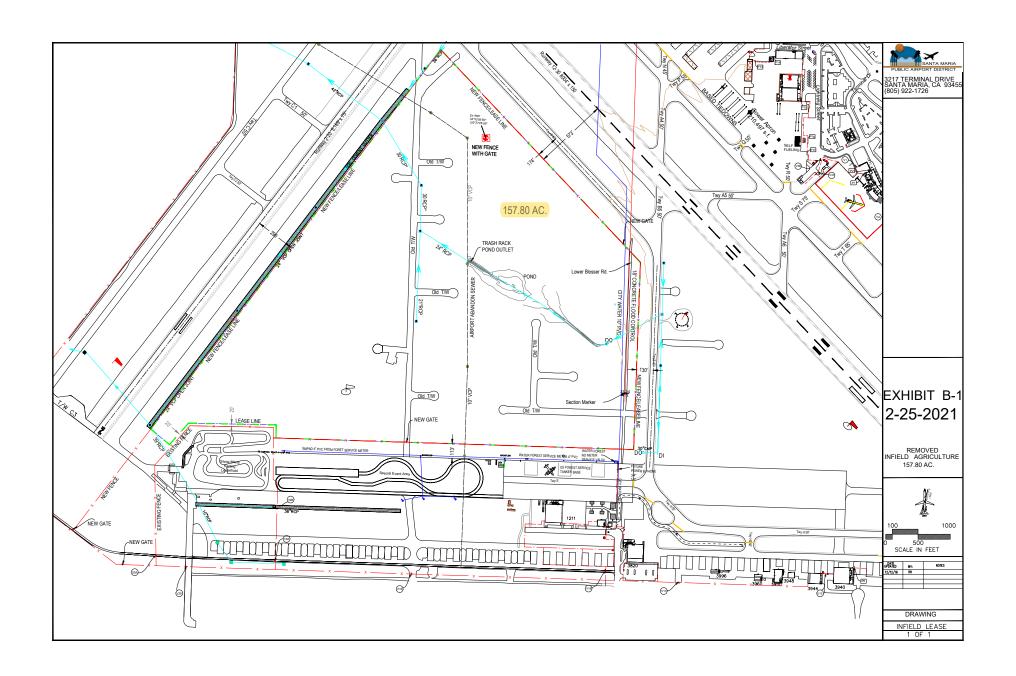
RE: Land Lease (Farming) dated September 1, 2010 between SANTA MARIA PUBLIC AIRPORT DISTRICT and GRESSER, INC., a California corporation, covering land at the Santa Maria Public Airport (the "Lease").

The undersigned SANTA MARIA PUBLIC AIRPORT DISTRICT ("District") and GRESSER, INC., a California corporation ("Tenant") do hereby agree to amend the Lease effective February 27, 2020, as follows:

- 1. Effective March 11, 2021 the Premises is decreased by 157.8 acres, from 607 acres to a total of 449.2 acres. The removed 157.8 acres are depicted on Exhibit "B-1" dated February 25, 2021, attached and incorporated by this reference.
- 2. <u>Term.</u> The term of this Lease shall be extended for an additional five (5) year period commencing retroactively on September 1, 2020 and ending on August 31, 2025, unless sooner terminated pursuant to the terms of this Lease; provided, District reserves the right to terminate this Lease on one (1) year's written notice in accordance with the provisions of Paragraph 25, <u>District's Right to Early Termination</u>. This Lease shall automatically be extended in one (1) year increments, unless either party provides notice to the other party of its intent to cancel at least two (2) years prior to the Lease's expiration, as it may be extended, up to a maximum of five (5) times (expiring August 31, 2030, at the latest).

All of the terms, covenants, conditions, provisions and agreements of said Lease, as amended herein, shall remain in full force and effect.

Dated: February 25, 2021	DISTRICT:
APPROVED AS TO CONTENT FOR DISTRICT:	SANTA MARIA PUBLIC AIRPORT DISTRICT
General Manager	STEVE BROWN., President
APPROVED AS TO FORM FOR DISTRICT:	HUGH RAFFERTY, Secretary
District Counsel	TENANT:
	GRESSER, INC., a California corporation
	President



TWENTY SECOND AMENDMENT OF LEASE

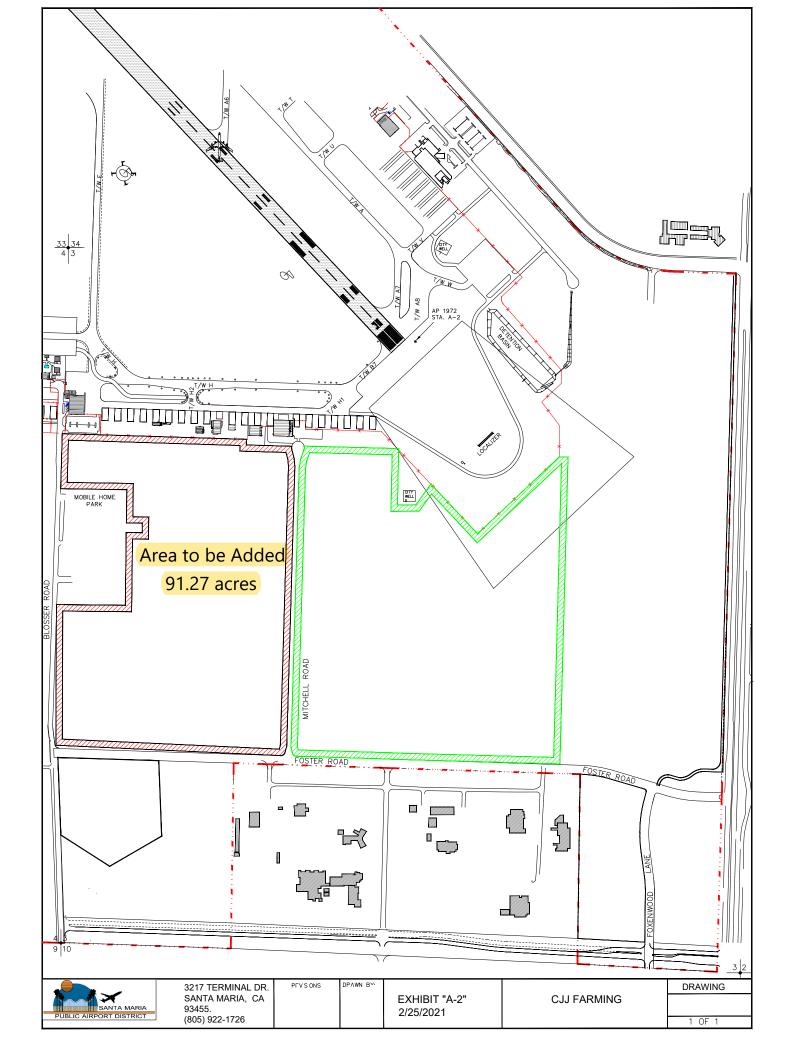
Re: Land Lease (Farming) dated April 13, 2000, commencing retroactively on April 1, 2000 between SANTA MARIA PUBLIC AIRPORT DISTRICT and CJJ FARMING, a California corporation, covering land at the Santa Maria Public Airport, as extended ("Lease")

The undersigned, SANTA MARIA PUBLIC AIRPORT DISTRICT, ("District") and CJJ FARMING, a California corporation ("Tenant") do hereby agree to amend the above-referenced Lease effective immediately, as follows:

- 1. <u>Premises.</u> Effective May 16, 2021 the Premises is increased by 91.27 acres, from 247.8 acres to a total of 339.07 acres. The additional 91.27 acres are depicted on Exhibit "A-2" dated February 25, 2021, attached, and incorporated by this reference.
- 2. Rent for the additional 91.27 acres of land for agricultural/farming shall be at the rate of \$0 (100% discount for improvements and continued short term site maintenance) per acre.
- 3. <u>Term.</u> The additional 91.27 acres of land shall terminate in conjunction with the previously granted one (1) year extension of the Lease, expiring on December 31, 2021.

All of the terms, covenants, conditions, and provisions and agreements of said Lease, as amended, shall remain in full force and effect.

Dated: February 25, 2021		
Approved as to content for District:	SANTA MARIA PUBLIC AIRPORT DISTRICT	
General Manager	Steve Brown, President	
Approved as to form for District:		
	Hugh Rafferty, Secretary	
District Counsel	CJJ FARMING, a California corporation	
	Juan Cisneros, General Manager	
	Jesus Cisneros, Secretary	



RESOLUTION 894

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT SUPPORTING THE NOMINATION OF DIRECTOR RAFFERTY FOR THE CALIFORNIA SPECIAL DISTRICTS ASSOCIATION BOARD OF DIRECTORS

WHEREAS, being a member district of the California Special Districts Association (CSDA), the Board of Directors of the Santa Maria Public Airport District does encourage and support the participation of its members in CSDA affairs; and

WHEREAS, Hugh Rafferty has served as President, Vice President, and Secretary of the Santa Maria Public Airport District Board of Directors with over ten years of experience; and

WHEREAS, Hugh Rafferty has served as President of the Santa Barbara County Chapter of the Special District's Association and volunteers his time generously; and

WHEREAS, Hugh Rafferty has indicated a desire to serve as a member of the CSDA Board for the Coastal Network

NOW, THEREFORE BE IT RESOLVED that the Board of Directors of the Santa Maria Public Airport District does place its full and unreserved support in the nomination of Hugh Rafferty for the CSDA Board position representing the Coastal Network.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of Santa Maria Public			
Airport District held	on held February 25, 2	2021, on Motion of	, seconded by
	and carried by the following	lowing roll call vote:	
AYES:	(names)		
NOES:	(names)		
ABSENT:	(names)		
ABSTAIN:	(names)		
		Steve Brown, President	
ATTEST:			

Hugh Rafferty, Secretary