

EXHIBIT 15-H DBE INFORMATION —GOOD FAITH EFFORTS

DBE Information - Good Faith Efforts

(Exhibit H, Page 1 of 3)

Federal-aid Project No. N/A

Bid Opening Date FEBRUARY 21, 2024

The District established a Disadvantaged Business Enterprise (DBE) goal of 8.75% for this project. The information provided herein shows that a good faith effort was made.

Lowest, second lowest and third lowest bidders shall submit the following information to document adequate good faith efforts. Bidders should submit the following information even if the “Local Agency Bidder DBE Commitment” form indicates that the bidder has met the DBE goal. This will protect the bidder’s eligibility for award of the contract if the administering agency determines that the bidder failed to meet the goal for various reasons, e.g., a DBE firm was not certified at bid opening, or the bidder made a mathematical error.

Submittal of only the “Local Agency Bidder DBE Commitment” form may not provide sufficient documentation to demonstrate that adequate good faith efforts were made.

The following items are listed in the Section entitled “Submission of DBE Commitment” of the Special Provisions:

- A. The names and dates of each publication in which a request for DBE participation for this project was placed by the bidder (please attach copies of advertisements or proofs of publication):

Publications	Dates of Advertisement
<u>N/A - emailed companies directly</u>	

- B. The names and dates of written notices sent to certified DBEs soliciting bids for this project and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):

Names of DBEs Solicited	Date of Initial Solicitation	Follow Up Methods and Dates
<u>Elevating Sales Corp</u>	<u>2/19/24</u>	<u>referred to another company</u>
<u>Toro Global, LLC</u>	<u>2/20/24</u>	<u>Phone call 2/20/24 to confirm DBE status & ability to supply materials</u>

(Exhibit H, Page 2 of 3)

- C. The items of work which the bidder made available to DBE firms including, where appropriate, any breaking down of the contract work items (including those items normally performed by the bidder with its own forces) into economically feasible units to facilitate DBE participation. It is the bidder's responsibility to demonstrate that sufficient work to facilitate DBE participation was made available to DBE firms.

Items of Work	Bidder Normally Performs Item (Y/N)	Breakdown of Items	Amount (\$)	Percentage Of Contract
Material supply	N	Insulation, compound, fasteners	\$8000.00	8.9%

- D. The names, addresses and phone numbers of rejected DBE firms, the reasons for the bidder's rejection of the DBEs, the firms selected for that work (please attach copies of quotes from the firms involved), and the price difference for each DBE if the selected firm is not a DBE:

Names, addresses and phone numbers of rejected DBEs and the reasons for the bidder's rejection of the DBEs:

Did not find any other DBE firms

Names, addresses and phone numbers of firms selected for the work above:

Toro Global, LLC
25672 Taladro Circle, Ste B
Mission Viejo, CA 92691

- E. Efforts made to assist interested DBEs in obtaining bonding, lines of credit or insurance, and any technical assistance or information related to the plans, specifications and requirements for the work which was provided to DBEs:

NIA

(Exhibit H, Page 3 of 3)

- F. Efforts made to assist interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services, excluding supplies and equipment the DBE subcontractor purchases or leases from the prime contractor or its affiliate:

NIA

- G. The names of agencies, organizations or groups contacted to provide assistance in contacting, recruiting and using DBE firms (please attach copies of requests to agencies and any responses received, i.e., lists, Internet page download, etc.):

Name of Agency/Organization	Method/Date of Contact	Results
State of CA	E-mailed 2/12/04	No reply

H. Any additional data to support a demonstration of good faith efforts (use additional sheets if necessary):

The website link to the state of CA
DBE directory shows "Content Not Available."
See attached

NOTE: USE ADDITIONAL SHEETS OF PAPER IF NECESSARY.

To be submitted with the bid, or no later than 4 pm the 3rd business day following the bid opening.

BID SECURITY FORM

(Check To Accompany Bid)

(Note: The following form shall be used in case check accompanies bid:)

Accompanying this proposal is a *Certified Cashier's check payable to the order of SANTA MARIA PUBLIC AIRPORT DISTRICT, hereinafter referred to as "Owner", for _____ Dollars (\$ _____), this amount being ten percent (10%) of the total amount of the bid. The proceeds of this check shall become the property of said Owner, provided this proposal shall be accepted by the said Owner through action of its legally constituted contracting authorities and the undersigned shall fail to execute a contract and furnish the required Performance and Payment Bonds and proof of insurance coverage within the stipulated time; otherwise, the check shall be returned to the undersigned. The proceeds of this check shall also become the property of the Owner if the undersigned shall withdraw his bid within the period of 45 days after the date set for the opening thereof, unless otherwise required by law, and notwithstanding the award of the contract to another bidder.

Bidder

*Delete the inapplicable word

(Note: If the bidder desires to use a bond instead of check, the Bid Bond form on the following pages shall be executed--the sum of this bond shall be not less than ten percent (10%) of the total amount of the bid.)

Josh Paulson

From: Brian Carcerano <brian@mydvbe.com>
Sent: Monday, February 19, 2024 1:33 PM
To: Josh Paulson
Subject: RE: DBE requirement

Hi Josh,

We don't. you can reach out to our partner, Toro Global LLC for a DBE supplier.

Gloria Zamora
gloria@toroglobal.com

Best,

Brian Carcerano
Business Development Manager



Cell: 949-463-3879
Elevating Sales Corp.
DVBE Cert# (1785259) – SB Micro Cert# (1785259) – VON# (1785259)
<https://mydvbe.com/>
<http://dvbeforms.com/>

It is easier to let you know what we can't supply:

- We don't supply guns and ammunition not a licensed gun dealer.
- We don't supply food (except pallets of bottled water and Gatorade.)
- We don't supply medicine as we are not a pharmacy.
- We don't quote vehicles that require a license plate and registration (we do quote Utility Golf cart and tractor equipment such as John Deere [or other brands] products.)
- We don't supply rentals (fences, toilets, equipment, etc.)
- We don't quote software as we are not an authorized licensed software dealer.
- We don't quote service requests as we are not a contractor.

- ***If our emails are going to your spam folder, please add my email address to your contacts and/or to your safe list to prevent this. Thank you.***

From: Josh Paulson <josh@quaglinoroofing.com>
Sent: Monday, February 19, 2024 12:58 PM
To: Brian Carcerano <brian@mydvbe.com>
Subject: DBE requirement

Hi Brian-

Do you qualify as DBE as well? Or would you happen to know of any different DBE companies that can provide roofing materials?

Thank you



Josh Paulson

Estimator

P: [805.543.0560](tel:805.543.0560) | F: [805.543.0679](tel:805.543.0679)

[815 Fiero Lane, San Luis Obispo, CA 93401](mailto:josh@quaglinoroofing.com)

www.quaglino.com

ABOVE ALL, A GOOD ROOF



****Please note my email address has changed to: josh@quaglinoroofing.com**

Please update your address book with this change to ensure timely delivery.

Josh Paulson

From: Gloria Zamora <gloria@toroglobal.com>
Sent: Tuesday, February 20, 2024 2:27 PM
To: Josh Paulson
Subject: Re: DBE project
Attachments: TG Estimators Calculator & Sliding Scale.pdf

Hi Josh,

Yes, I need to update my website. I can certainly work on supplies and materials for your project. Below is a bit of information on Toro Global LLC. I've also attached our sliding scale to help you with your estimate. Feel free to call me at 310-779-4070. Our certification numbers are on the sliding scale document at the top.

Best Regards,
Gloria

Toro Global LLC (certified MBE, DBE, WBE) supplies most industrial and construction-related materials throughout the state of California. We understand you may have suppliers you prefer to work with but also are expected to meet certification requirements/incentives that suppliers may not have, we have a solution to help you. If you have a DBE/MBE/WBE/SBE subcontractor who may only meet a portion of the DBE/MBE/WBE/SBE requirement amount, we can act as a filler for the remaining amount.

To give you cost control of your project, we provide you with a Sliding Margin Scale chart allowing you to easily estimate the cost of your project pre-bid saving you time and money.

**We also hold our WOSB/EDWOSB certifications for federally funded projects.*

Our simple process



Steps After Award -

1. We connect with your supplier/vendor to set up a job account and take care of the purchasing and logistics on your behalf.
2. We continue doing transactions until you meet the required DBE/MBE/WBE %age or amount for the project and will notify you once you have.
3. We'll send all paid invoices to you and all unconditional and conditional releases so you can put us in your closeout documents and get paid your retainer.

Thank you and we look forward to working with you, feel free to reach out at the number below.
Gloria

gloria zamora

President

Toro Global LLC

WOSB/MBE/SBE certified

M: 310.779.4070 | gloria@toroglobal.com

www.toroglobal.com



From: Josh Paulson <josh@quaglinoroofing.com>

Sent: Tuesday, February 20, 2024 11:26 AM

To: Gloria Zamora <gloria@toroglobal.com>

Subject: DBE project

Hi Gloria-

I got your email from Brian Carcerano from Elevating Sales Corp. I'm currently bidding a re-roof project that has a DBE participation goal (the project is in Santa Barbara County). I have had a hard time finding any DBE companies in my industry. I looked at your website and doesn't appear that you offer any products that we would need, but I thought I would check in with you on if you know of any DBE companies that are roofing suppliers, whether it's equipment or materials. Or do you offer a service where we can purchase material from a supplier through you?

Thank you



Josh Paulson

Estimator

P: 805.543.0560 | F: 805.543.0679

815 Fiero Lane, San Luis Obispo, CA 93401

www.quaglino.com

ABOVE ALL, A GOOD ROOF

Quaglino
ROOFING

****Please note my email address has changed to: josh@quaglinoroofing.com**

Please update your address book with this change to ensure timely delivery.

Josh Paulson

From: Josh Paulson
Sent: Monday, February 19, 2024 1:18 PM
To: info-d5@dot.ca.gov
Subject: DBE participation

Hi- I'm trying to find a list of DBE companies for a project I am bidding with a DBE participation goal. The directory webpage appears to be under construction. Is it possible to get that list for SLO and Santa Barbara counties sent to me?

Thank you



Josh Paulson

Estimator

P: 805.543.0560 | F: 805.543.0679

815 Fiero Lane, San Luis Obispo, CA 93401

www.quaglino.com



*****Please note my email address has changed to:josh@quaglinoroofing.com
Please update your address book with this change to ensure timely delivery.***



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