

# BID PROPOSAL

FOR

**US Customs Upgrades: Building & Site Civil: 3335 Corsair Circle**

To the Honorable Board of Directors  
Santa Maria Public Airport  
3217 Terminal Drive  
Santa Maria, California 93455

Pre Con Industries, Inc.

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**Name of Contractor Submitting Bid**

1000011236

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**State D.I.R. Registration Number**

Ladies and Gentlemen:

The undersigned, as bidder, hereby declares that he has carefully examined the site of the herein proposed work, the Notice Inviting Sealed Bids, the proposed form of Contract and all documents referred to therein as Contract Documents, including the plans and specifications, the bid security form for check or bond, and form of the performance bond and payment bond; that the only persons or parties interest in this proposal as principals are those named herein, and he proposes and agrees that if this proposal is accepted, that he will contract with the Santa Maria Public Airport District, in the form of the contract, within 10 days of the date of mailing of the award of the contract and the contract for execution, to provide all necessary labor, machinery, tools, apparatus, and other means of construction, and to do, perform and complete all the work and furnish and install all equipment, supplies and materials specified in the contract and plans and specifications, in the manner and time therein prescribed, and according to the requirements of the Engineer and the Board of Directors of the Santa Maria Public Airport District as therein set forth, all within **150 Calendar days** after receipt of Notice to Proceed, and that he will take in full payment therefore the unit prices set forth in the following Bid Schedule, commencing on the next page:

(At a minimum, bidder to submit pages 11 – 23, complete, along with Bid Bond documents)

**BID SCHEDULE**  
**US Customs Upgrades: Building & Site Civil**

| ITEM #           | QTY | UNIT | ITEM DESCRIPTION                                                                                 | SPEC # | Unit Price<br>(IN FIGURES)                  | TOTAL<br>(IN FIGURES) |
|------------------|-----|------|--------------------------------------------------------------------------------------------------|--------|---------------------------------------------|-----------------------|
| 1                | 1.0 | LS   | Mobilization, Airfield Safety & Security                                                         | Part 2 | \$ 25,000.00                                | \$ 25,000.00          |
| 2                | 1.0 | LS   | Building Upgrades                                                                                | Part 3 | \$ 699,000.00                               | \$ 699,000.00         |
| 3                | 1.0 | LS   | Site Civil                                                                                       | Part 4 | \$ 148,000.00                               | \$ 148,000.00         |
| TOTAL BID AMOUNT |     |      | <u>Eight hundred seventy two thousand and zero cents</u><br><hr/><br><hr/><br>(Written in Words) |        | \$ 872,000.00<br><hr/> (Written in Figures) |                       |

LS = Lump Sum      EA = Each      SF = Square Foot      LF = Lineal Feet  
 SY = Square Yard    CY = Cubic Yard    TON = Ton            T&M = Time and Materials

Total Bid Amount (written in figures): \$ 872,000.00.

Total Bid Amount (written in words), is Eight hundred seventy two thousand Dollars, and zero Cents. In the event of discrepancy between unit pricing and total pricing, unit pricing shall prevail. In the event of discrepancy between words and figures, the words shall prevail.

**LOWEST RESPONSIBLE BIDDER.** In selecting the lowest responsible bidder, consideration will be given not only to the financial standing, but also to the general competence of the bidder for the performance of the work covered by the proposal. To receive favorable consideration, a bidder may be required to present evidence that he has successfully performed similar work of comparable magnitude or submit other evidence satisfactory to the District that he or his associates are personally competent to manage the proposed undertaking and to carry it forward to a successful conclusion. Professional integrity and honesty of purpose shall be essential requirements. Each bidder must furnish, if required, a record of past performance and experience and show that his organization, capital and equipment are adequate for the successful prosecution of the required work and its completion within the time specified.

All blank spaces in this Bid Proposal form must be fully and correctly filled in where indicated for each and every item. Bidder must state prices (written in ink, both in words and figures) for each item in the above Bid Schedule. In case of a discrepancy between the words and figures, the words (unless obviously incorrect) shall prevail. The undersigned bidder has checked carefully all words and figures on the above Bid Schedule and understands that the District will not be responsible for any errors or omissions on the part of the bidder in making up his bid.

ESTIMATED QUANTITIES. The undersigned understands that the quantities given are approximate only, being given as a basis for the comparison of bids, and the Santa Maria Public Airport District does not, expressly or by implication, agree that the actual amount of work will correspond therewith, but reserves the right to increase or decrease the amount of any portion of the work, or to omit portions of the work, as may be deemed necessary or advisable by the Engineer without claim for damage or loss of anticipated profit and that the payment will be made only on the basis of the actual quantities or work performed.

ADDENDA: Addenda No.(s) 1, 2 issued by the District amending, modifying, or supplementing the specifications, special provisions, or contract documents were taken into consideration in making this bid. The undersigned bidder has ascertained from District just prior to submitting this bid that he has received all addenda issued, if any.

INTERESTED PRINCIPALS: The names of all persons interested in the foregoing proposal as principals are as follows:

John Amburgey, President; James Amburgey, Vice President  
\_\_\_\_\_  
\_\_\_\_\_

If the bidder or other interested persons is a corporation, state legal name of corporation and state of incorporation, also names, titles, and business address of president and manager thereof; if partnership, state full firm name and name and post office address of each partner; if individual, state first, middle, and last name in full and post office address. (If space is insufficient, use reverse side.)

Pre Con Industries, Inc.; California; John Amburgey, President; James Amburgey, Vice President  
725 Oak Street, Santa Maria, CA 93454  
\_\_\_\_\_  
\_\_\_\_\_

BID SECURITY FORM: A  cashier's check  certified check  bid bond properly made payable to Santa Maria Public Airport District, for the sum of 10% of total bid amount

\_\_\_\_\_ Dollars (\$10% of total bid amount), which amount is not less than ten percent (10%) of the total amount of this bid, is attached hereto and is given as a guarantee that the undersigned will execute the agreement and furnish the required bonds if awarded the contract and, in case of failure to do so within the time provided, the  proceeds of said check shall be forfeited to the District,  surety's liability to the District for forfeiture of the face amount of the bond shall be considered as established.

ACCEPTANCE: It is understood and agreed that this bid may be accepted by the District at any time within thirty (30) calendar days after the bid opening date. Airport District reserves the right to reject any or all bids or to waive any informalities in the bidding. The basis of selection will be the lowest responsible bid when comparing the total bid amount of each bidding contractor.

SUBCONTRACTOR SCHEDULE: A completed and signed subcontractor schedule required by the California Subletting and Subcontracting Fair Practices Act is attached hereto and made a part hereof.

**FIRM/LICENSE INFORMATION**

LICENSE: The undersigned is licensed in accordance with the laws of the State of California providing for the registration of contractors.

Contractor's License No: 809679 Type of License: B, C-9

If sole proprietorship, name of individual contractor: \_\_\_\_\_  
(print or type)

Signature of owner: \_\_\_\_\_

Business address: \_\_\_\_\_

or

If partnership, name of firm: \_\_\_\_\_

Business address: \_\_\_\_\_

Signature, title, and address of members signing on behalf of the partnership:

Name: \_\_\_\_\_ Title \_\_\_\_\_

Address: \_\_\_\_\_

Name: \_\_\_\_\_ Title \_\_\_\_\_

Address: \_\_\_\_\_

Name: \_\_\_\_\_ Title \_\_\_\_\_

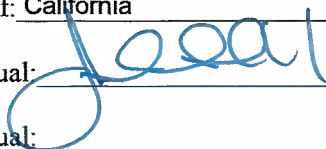
Address: \_\_\_\_\_

or

If corporation, name of corporation: Pre Con Industries, Inc.

Business address: 725 Oak Street, Santa Maria, CA 93454

Corporation organized under the laws of the State of: California

Signature of corporate officer or authorized individual: 

Signature of corporate officer or authorized individual: \_\_\_\_\_

The undersigned hereby certifies that this proposal is genuine and not sham or collusive or made in the interest or in behalf of any person not herein named, and the undersigned has not directly or indirectly induced or solicited any other bidder to put in a sham bid, or any other person, firm, or corporation to refrain from bidding; the undersigned has not in any manner sought by collusion to secure for himself an advantage over any other bidder.

In conformance with current statutory requirements of Section 1860, et seq. of the California Labor Code, the undersigned confirms the following as his certification:

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for worker's compensation or to undertake self-insurance in accordance with the provisions before commencing the performance of the work of this contract.

NOW, in compliance with the Notice Inviting Bids and all the provisions herein before stipulated, the undersigned, with full cognizance thereof, hereby proposes to perform the entire work for the prices set forth in the Bid Schedule upon which award of contract is made.

Dated this February day of 21, 2024.

Type or print legal name: John Amburgey

Authorized signature: 

Title: President

Authorized signature: \_\_\_\_\_

Title: \_\_\_\_\_

Address of bidder for notices: 725 Oak Street, Santa Maria, CA 93454

Telephone: 805-345-3147

**SUBCONTRACTOR SCHEDULE**

(Do not detach from bid)

**SUBCONTRACTOR SCHEDULE REQUIRED BY CALIFORNIA  
SUBLETTING AND SUBCONTRACTING FAIR PRACTICES ACT  
(Public Contract Code Sections 4100-4113)**

**(To be submitted with Bid Proposal)**

The undersigned bidder certifies that he has used the bids of the following subcontractors in making up his bid and that the subcontractors listed will be used for the work on which they bid.

| <u>Item or Portion of work to be done by subcontractor</u> | <u>Subcontractors name under which licensed and contractors license number</u> | <u>Location of place of business</u> |
|------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------|
| <u>Tiling</u>                                              | <u>J. Dean Ballard &amp; Sons 297024</u>                                       | <u>Fresno, CA</u>                    |
| <u>Painting</u>                                            | <u>California Pro Painting, Inc. 799671</u>                                    | <u>Santa Maria, CA</u>               |
| <u>Signage</u>                                             | <u>Signs of Success, Inc. 781521</u>                                           | <u>Santa Maria, CA</u>               |
| <u>Fire Sprinkler</u>                                      | <u>Whittle Fire Protection 677813</u>                                          | <u>Nipomo, CA</u>                    |
| <u>HVAC</u>                                                | <u>Dahl Air Conditioning, Inc. 393444</u>                                      | <u>Buellton, CA</u>                  |
| <u>Electrical</u>                                          | <u>Smith MEP 420418</u>                                                        | <u>Santa Maria, CA</u>               |
| <u>Site work, fire line</u>                                | <u>Butch Pope Engineering 740160</u>                                           | <u>Nipomo, CA</u>                    |
| <u>Concrete</u>                                            | <u>Garibay Concrete Company 1027475</u>                                        | <u>Santa Maria, CA</u>               |
| <u>Asphalt, pavement markings</u>                          | <u>Toste Construction, Inc. 879465</u>                                         | <u>Arroyo Grande, CA</u>             |

(if above space is insufficient, use reverse side)

The foregoing is submitted by the bidder in accordance with the California Subletting and Subcontracting Fair Practices Act, and the bidder, if awarded the contract, agrees to fully and promptly comply with such Act. Bidder certifies and warrants that all subcontractors listed above are, and when performing their subcontracts will be, duly licensed by the State of California to perform the work or services to be done by the subcontractor.

Name of Bidder: Pre Con Industries, Inc.

Authorized Signature By: 

Title of Signer: President

**SUBCONTRACTOR SCHEDULE**

(Do not detach from bid)

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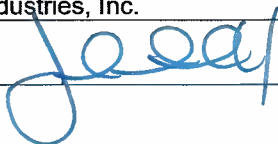
The undersigned bidder certifies that he has used the bids of the following subcontractors in making up his bid and that the subcontractors listed will be used for the work on which they bid.

| Item or Portion of work to be done by subcontractor | Subcontractors name under which licensed and contractors license number | Location of place of business |
|-----------------------------------------------------|-------------------------------------------------------------------------|-------------------------------|
| Plumbing                                            | Smith MEP 420418                                                        | Santa Maria, CA               |
|                                                     |                                                                         |                               |
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Name of Bidder: Pre Con Industries, Inc.

Authorized Signature By: 

Title of Signer: President

**BID BOND**

KNOW ALL MEN BY THESE PRESENTS:

That we, Pre Con Industries, Inc. as principal and Great American Insurance Company surety, are held and firmly bound unto SANTA MARIA PUBLIC AIRPORT DISTRICT, hereinafter referred to as "Owner", in the sum of Ten Percent of Total Amount Bid Dollars (\$ (10%) of Total Bid Amount), to be paid to the said Owner, its successors, and assigns; for which payment, well and truly to be made, we bind ourselves, our heirs, executors, administrators, successors, and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH,

That if the certain proposal of the above bounden Pre Con Industries, Inc. for construction US Customs Upgrades: Building & Site Civil, 3335 Corsair Circle Building upgrades/renovation as specifically set forth in documents entitled US Customs Upgrades: Building & Site Civil all in accordance with the specifications and drawings on file in the offices of Santa Maria Airport District is not withdrawn within the period of forty-five (45) days after the date set for the opening of bids, unless otherwise required by law, and notwithstanding the award of the contract to another bidder, and that if said proposal is accepted by the Owner through action of its legally constituted contracting authorities and if the above bound Pre Con Industries, Inc. his heirs, executors, administrators, successors and assigns, shall duly enter into and execute a contract for such construction and shall execute and deliver the required Performance and Payment Bonds and proof of insurance coverage within ten (10) days (not including Sundays and holidays) after the date of notification by and from the said Owner that the said contract is ready for execution, then this obligation shall become null and void; otherwise it shall be and remain in full force and virtue.

IN WITNESS WHEREOF, we hereunto set our hands and seals this

14th day of February, 2024

Great American Insurance Company

By: Kevin P. Reed

Kevin P. Reed, Attorney-in-Fact

Pre Con Industries, Inc.

By: John H. Amburgey

John H. Amburgey-President

(NOTE: The standard printed bond form of any bonding company acceptable to the owner may be used in lieu of the foregoing approved sample bond form provided the security stipulations protecting the owner are not in any way reduced by use of the surety company's printed standard form.)



CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

CIVIL CODE § 1189

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California )

County of Orange )

On 2/14/2024 before me, Jessica Tinoco Garcia, Notary Public

Date

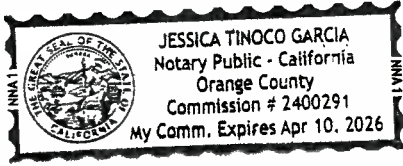
Here Insert Name and Title of the Officer

Personally appeared Kevin P. Reed Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature Jessica Tinoco Garcia Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document Document Date

Number of Pages Signer(s) Other Than Named Above

Capacity(ies) Claimed by Signer(s)

- Signer's Name
Corporate Officer—Title(s)
Partner Limited General
Individual Attorney in Fact
Trustee Guardian or Conservator
Other

- Signer's Name
Corporate Officer—Title(s)
Partner Limited General
Individual Attorney in Fact
Trustee Guardian or Conservator
Other

Signer Is Representing

Signer Is Representing

**GREAT AMERICAN INSURANCE COMPANY®**

**Administrative Office: 301 E 4TH STREET • CINCINNATI, OHIO 45202 • 513-369-5000 • FAX 513-723-2740**

The number of persons authorized by this power of attorney is not more than **FOUR**

No. 0 14866

**POWER OF ATTORNEY**

**KNOW ALL MEN BY THESE PRESENTS:** That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below, each individually if more than one is named, its true and lawful attorney-in-fact, for it and in its name, place and stead to execute on behalf of the said Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed under this authority shall not exceed the limit stated below.

| Name                | Address               | Limit of Power |
|---------------------|-----------------------|----------------|
| KEVIN P. REED       | ALL OF                | ALL            |
| MARCUS A. REED      | SANTA ANA, CALIFORNIA | \$100,000,000  |
| JON ROSBURG         |                       |                |
| KAITLYN TRAYAN REED |                       |                |

This Power of Attorney revokes all previous powers issued on behalf of the attorney(s)-in-fact named above.

IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this **22ND** day of **OCTOBER**, 2020

Attest

GREAT AMERICAN INSURANCE COMPANY



*Stephen C. Beraha*

Assistant Secretary

*Mark V. Vicario*

Divisional Senior Vice President

MARK VICARIO (877-377-2405)

STATE OF OHIO, COUNTY OF HAMILTON - ss:

On this **22ND** day of **OCTOBER**, 2020, before me personally appeared **MARK VICARIO**, to me known, being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is a Divisional Senior Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.



**SUSAN A KOHORST**  
Notary Public  
State of Ohio  
My Comm. Expires  
May 18, 2025

*Susan A. Kohorst*

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated June 9, 2008.

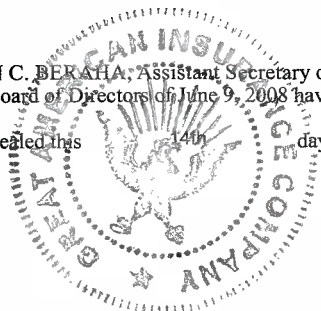
*RESOLVED: That the Divisional President, the several Divisional Senior Vice Presidents, Divisional Vice Presidents and Divisional Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.*

*RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract of suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.*

**CERTIFICATION**

I, **STEPHEN C. BERAHA**, Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Attorney and the Resolutions of the Board of Directors of June 9, 2008 have not been revoked and are now in full force and effect.

Signed and sealed this **24th** day of **February**, 2024



*Stephen C. Beraha*

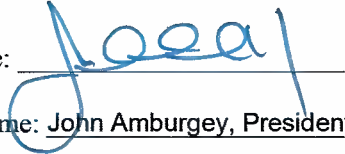
Assistant Secretary

**NONCOLLUSION DECLARATION**

I, John Amburgey, declare that I am of President,  
(name)

the party making the foregoing bid, that the bid is not made in interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; that the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury that the foregoing is true and correct and that this declaration is executed this February day of 21, 2024, at Santa Maria, California.

Signature:   
Typed name: John Amburgey, President