

## BID PROPOSAL

FOR

**US Customs Upgrades: Building & Site Civil: 3335 Corsair Circle**

To the Honorable Board of Directors  
Santa Maria Public Airport  
3217 Terminal Drive  
Santa Maria, California 93455

Newton Construction & Management, Inc.

**Name of Contractor Submitting Bid**

1000001399

**State D.I.R. Registration Number**

Ladies and Gentlemen:

The undersigned, as bidder, hereby declares that he has carefully examined the site of the herein proposed work, the Notice Inviting Sealed Bids, the proposed form of Contract and all documents referred to therein as Contract Documents, including the plans and specifications, the bid security form for check or bond, and form of the performance bond and payment bond; that the only persons or parties interest in this proposal as principals are those named herein, and he proposes and agrees that if this proposal is accepted, that he will contract with the Santa Maria Public Airport District, in the form of the contract, within 10 days of the date of mailing of the award of the contract and the contract for execution, to provide all necessary labor, machinery, tools, apparatus, and other means of construction, and to do, perform and complete all the work and furnish and install all equipment, supplies and materials specified in the contract and plans and specifications, in the manner and time therein prescribed, and according to the requirements of the Engineer and the Board of Directors of the Santa Maria Public Airport District as therein set forth, all within **150 Calendar days** after receipt of Notice to Proceed, and that he will take in full payment therefore the unit prices set forth in the following Bid Schedule, commencing on the next page:

(At a minimum, bidder to submit pages 11 – 23, complete, along with Bid Bond documents)

**BID SCHEDULE**  
**US Customs Upgrades: Building & Site Civil**

ITEM #	QTY	UNIT	ITEM DESCRIPTION	SPEC #	Unit Price (IN FIGURES)	TOTAL (IN FIGURES)
1	1.0	LS	Mobilization, Airfield Safety & Security	Part 2	\$ 20,000	\$ 20,000.00
2	1.0	LS	Building Upgrades	Part 3	\$ 150,000	\$ 150,000.00
3	1.0	LS	Site Civil	Part 4	\$ 524,000	\$ 524,000.00
TOTAL BID AMOUNT			Six hundred and ninety-four thousand dollars (Written in Words)		\$ 694,000.00 (Written in Figures)	

LS = Lump Sum      EA = Each      SF = Square Foot      LF = Lineal Feet  
 SY = Square Yard      CY = Cubic Yard      TON = Ton      T&M = Time and Materials

Total Bid Amount (written in figures): \$ 694,000.00

Total Bid Amount (written in words), is Six hundred and ninety-four thousand dollars Dollars, and zero Cents. In the event of discrepancy between unit pricing and total pricing, unit pricing shall prevail. In the event of discrepancy between words and figures, the words shall prevail.

**LOWEST RESPONSIBLE BIDDER.** In selecting the lowest responsible bidder, consideration will be given not only to the financial standing, but also to the general competence of the bidder for the performance of the work covered by the proposal. To receive favorable consideration, a bidder may be required to present evidence that he has successfully performed similar work of comparable magnitude or submit other evidence satisfactory to the District that he or his associates are personally competent to manage the proposed undertaking and to carry it forward to a successful conclusion. Professional integrity and honesty of purpose shall be essential requirements. Each bidder must furnish, if required, a record of past performance and experience and show that his organization, capital and equipment are adequate for the successful prosecution of the required work and its completion within the time specified.

All blank spaces in this Bid Proposal form must be fully and correctly filled in where indicated for each and every item. Bidder must state prices (written in ink, both in words and figures) for each item in the above Bid Schedule. In case of a discrepancy between the words and figures, the words (unless obviously incorrect) shall prevail. The undersigned bidder has checked carefully all words and figures on the above Bid Schedule and understands that the District will not be responsible for any errors or omissions on the part of the bidder in making up his bid.

ESTIMATED QUANTITIES. The undersigned understands that the quantities given are approximate only, being given as a basis for the comparison of bids, and the Santa Maria Public Airport District does not, expressly or by implication, agree that the actual amount of work will correspond therewith, but reserves the right to increase or decrease the amount of any portion of the work, or to omit portions of the work, as may be deemed necessary or advisable by the Engineer without claim for damage or loss of anticipated profit and that the payment will be made only on the basis of the actual quantities or work performed.

ADDENDA: Addenda No.(s) 1, 2 issued by the District amending, modifying, or supplementing the specifications, special provisions, or contract documents were taken into consideration in making this bid. The undersigned bidder has ascertained from District just prior to submitting this bid that he has received all addenda issued, if any.

INTERESTED PRINCIPALS: The names of all persons interested in the foregoing proposal as principals are as follows:

Eric Newton  
\_\_\_\_\_  
\_\_\_\_\_

If the bidder or other interested persons is a corporation, state legal name of corporation and state of incorporation, also names, titles, and business address of president and manager thereof; if partnership, state full firm name and name and post office address of each partner; if individual, state first, middle, and last name in full and post office address. (If space is insufficient, use reverse side.)

Newton Construction & Management, Inc. CA Corporation  
Eric, President  
2436 Broad Street San Luis Obispo CA 93401

BID SECURITY FORM: A  cashier's check  certified check  bid bond properly made payable to Santa Maria Public Airport District, for the sum of 10% of bid

\_\_\_\_\_ Dollars (\$ 10% \_\_\_\_\_), which amount is not less than ten percent (10%) of the total amount of this bid, is attached hereto and is given as a guarantee that the undersigned will execute the agreement and furnish the required bonds if awarded the contract and, in case of failure to do so within the time provided, the  proceeds of said check shall be forfeited to the District,  surety's liability to the District for forfeiture of the face amount of the bond shall be considered as established.

ACCEPTANCE: It is understood and agreed that this bid may be accepted by the District at any time within thirty (30) calendar days after the bid opening date. Airport District reserves the right to reject any or all bids or to waive any informalities in the bidding. The basis of selection will be the lowest responsible bid when comparing the total bid amount of each bidding contractor.

SUBCONTRACTOR SCHEDULE: A completed and signed subcontractor schedule required by the California Subletting and Subcontracting Fair Practices Act is attached hereto and made a part hereof.

**FIRM/LICENSE INFORMATION**

LICENSE: The undersigned is licensed in accordance with the laws of the State of California providing for the registration of contractors.

Contractor's License No: 783608 Type of License: B C10 A C16

If sole proprietorship, name of individual contractor: \_\_\_\_\_  
(print or type)

Signature of owner: \_\_\_\_\_

Business address: \_\_\_\_\_

or

If partnership, name of firm: \_\_\_\_\_

Business address: \_\_\_\_\_

Signature, title, and address of members signing on behalf of the partnership:

Name: \_\_\_\_\_ Title \_\_\_\_\_

Address: \_\_\_\_\_

Name: \_\_\_\_\_ Title \_\_\_\_\_

Address: \_\_\_\_\_

Name: \_\_\_\_\_ Title \_\_\_\_\_

Address: \_\_\_\_\_

or

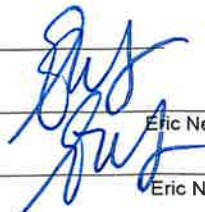
If corporation, name of corporation: Newton Construction & Management, Inc.

Business address: 2436 Broad Street San Luis Obispo CA 93401

Corporation organized under the laws of the State of: California

Signature of corporate officer or authorized individual: \_\_\_\_\_  
Eric Newton, President

Signature of corporate officer or authorized individual: \_\_\_\_\_  
Eric Newton, Secretary



The undersigned hereby certifies that this proposal is genuine and not sham or collusive or made in the interest or in behalf of any person not herein named, and the undersigned has not directly or indirectly induced or solicited any other bidder to put in a sham bid, or any other person, firm, or corporation to refrain from bidding; the undersigned has not in any manner sought by collusion to secure for himself an advantage over any other bidder.

In conformance with current statutory requirements of Section 1860, et seq. of the California Labor Code, the undersigned confirms the following as his certification:

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for worker's compensation or to undertake self-insurance in accordance with the provisions before commencing the performance of the work of this contract.

NOW, in compliance with the Notice Inviting Bids and all the provisions herein before stipulated, the undersigned, with full cognizance thereof, hereby proposes to perform the entire work for the prices set forth in the Bid Schedule upon which award of contract is made.

Dated this 21 day of February, 2024.

Type or print legal name: Eric Newton

Authorized signature: 

Title: President

Authorized signature: 

Title: Secretary

Address of bidder for notices: 2436 Broad Street

San Luis Obispo CA 93401

Telephone: 805-544-5583

**SUBCONTRACTOR SCHEDULE**

(Do not detach from bid)

**SUBCONTRACTOR SCHEDULE REQUIRED BY CALIFORNIA  
SUBLETTING AND SUBCONTRACTING FAIR PRACTICES ACT  
(Public Contract Code Sections 4100-4113)**

**(To be submitted with Bid Proposal)**

The undersigned bidder certifies that he has used the bids of the following subcontractors in making up his bid and that the subcontractors listed will be used for the work on which they bid.

Item or Portion of work to be done by subcontractor	Subcontractors name under which licensed and contractors license number	Location of place of business
Electric	JMG Electric LLC 1073259	Lompoc CA
HVAC	JMA Mechanical Corp 1108160	Lompoc CA
Tile	J Dean Bollard and Sons Tile & Marble Co 297024	Fresno CA
Painting	New Generation Painting Inc. 1025955	Santa Maria CA
Plumbing	Sena Plumbing, Inc. 1075331	Santa Maria CA
Slurry Seal	Asphalt Maintenance Co of CA 610610	Visalia CA
Pavement Markings	Toste Construction Inc 879465	Arroyo Grande CA
Demo	David Construction & Management 1035969	San Luis Obispo CA
Fire Sprinklers	Deep Blue Integration Inc. 943465	San Luis Obispo CA

(if above space is insufficient, use reverse side)

The foregoing is submitted by the bidder in accordance with the California Subletting and Subcontracting Fair Practices Act, and the bidder, if awarded the contract, agrees to fully and promptly comply with such Act. Bidder certifies and warrants that all subcontractors listed above are, and when performing their subcontracts will be, duly licensed by the State of California to perform the work or services to be done by the subcontractor.

Name of Bidder: Newton Construction & Management, Inc.

Authorized Signature By:  \_\_\_\_\_

Title of Signer: President

**SUBCONTRACTOR SCHEDULE**

(Do not detach from bid)

**SUBCONTRACTOR SCHEDULE REQUIRED BY CALIFORNIA  
SUBLETTING AND SUBCONTRACTING FAIR PRACTICES ACT  
(Public Contract Code Sections 4100-4113)**

**(To be submitted with Bid Proposal)**

The undersigned bidder certifies that he has used the bids of the following subcontractors in making up his bid and that the subcontractors listed will be used for the work on which they bid.

Item or Portion of work to be done by subcontractor	Subcontractors name under which licensed and contractors license number	Location of place of business
Drywall / Acoustical Ceiling	ADS Construction, Inc. 929656	Santa Maria CA

(if above space is insufficient, use reverse side)

The foregoing is submitted by the bidder in accordance with the California Subletting and Subcontracting Fair Practices Act, and the bidder, if awarded the contract, agrees to fully and promptly comply with such Act. Bidder certifies and warrants that all subcontractors listed above are, and when performing their subcontracts will be, duly licensed by the State of California to perform the work or services to be done by the subcontractor.

Name of Bidder: Newton Construction & Management, Inc.  
Authorized Signature By:   
Title of Signer: President

BID BOND

KNOW ALL BY THESE PRESENTS, That we, NEWTON CONSTRUCTION & MANAGEMENT, INC.

of 2436 BROAD STREET SAN LUIS OBISPO, CA 93401 (hereinafter called the Principal),

as Principal, and NATIONWIDE MUTUAL INSURANCE COMPANY

(hereinafter called the Surety), as Surety are held and firmly bound unto SANTA MARIA AIRPORT PUBLIC DISTRICT

(hereinafter called the Obligee) in the penal sum of TEN PERCENT OF AMOUNT BID

Dollars (\$ 10% )

for the payment of which the Principal and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, That WHEREAS, the Principal has submitted or is about to submit a proposal to the Obligee on a contract for US CUSTOMS UPGRADES: BUILDING SITE CIVIL

NOW, THEREFORE, If the said Contract be timely awarded to the Principal and the Principal shall, within such time as may be specified, enter into the Contract in writing, and give bond, if bond is required, with surety acceptable to the Obligee for the faithful performance of the said Contract, then this obligation shall be void; otherwise to remain in full force and effect.

Signed and sealed this 20TH day of FEBRUARY, 2024.

Lacee Nowak Witness

NEWTON CONSTRUCTION & MANAGEMENT, INC. (Seal) Principal  
ERIC NEWTON, PRESIDENT PRESIDENT Title

\_\_\_\_\_  
Witness

NATIONWIDE MUTUAL INSURANCE COMPANY  
By BRITTON CHRISTIANSEN Attorney-in-Fact



**Power of Attorney**

KNOW ALL MEN BY THESE PRESENTS THAT:

Nationwide Mutual Insurance Company, an Ohio corporation

hereinafter referred to severally as the "Company" and collectively as "the Companies" does hereby make, constitute and appoint:

BRITTON CHRISTIANSEN; KEVIN VEGA; PHILIP E VEGA;

each in their individual capacity, its true and lawful attorney-in-fact, with full power and authority to sign, seal, and execute on its behalf any and all bonds and undertakings, and other obligatory instruments of similar nature, in penalties not exceeding the sum of

**UNLIMITED**

and to bind the Company thereby, as fully and to the same extent as if such instruments were signed by the duly authorized officers of the Company; and all acts of said Attorney pursuant to the authority given are hereby ratified and confirmed.

This power of attorney is made and executed pursuant to and by authority of the following resolution duly adopted by the board of directors of the Company:

"RESOLVED, that the president, or any vice president be, and each hereby is, authorized and empowered to appoint attorneys-in-fact of the Company, and to authorize them to execute and deliver on behalf of the Company any and all bonds, forms, applications, memorandums, undertakings, recognizances, transfers, contracts of indemnity, policies, contracts guaranteeing the fidelity of persons holding positions of public or private trust, and other writings obligatory in nature that the business of the Company may require; and to modify or revoke, with or without cause, any such appointment or authority; provided, however, that the authority granted hereby shall in no way limit the authority of other duly authorized agents to sign and countersign any of said documents on behalf of the Company."

"RESOLVED FURTHER, that such attorneys-in-fact shall have full power and authority to execute and deliver any and all such documents and to bind the Company subject to the terms and limitations of the power of attorney issued to them, and to affix the seal of the Company thereto; provided, however, that said seal shall not be necessary for the validity of any such documents."

This power of attorney is signed and sealed under and by the following bylaws duly adopted by the board of directors of the Company.

Execution of Instruments. Any vice president, any assistant secretary or any assistant treasurer shall have the power and authority to sign or attest all approved documents, instruments, contracts, or other papers in connection with the operation of the business of the company in addition to the chairman of the board, the chief executive officer, president, treasurer or secretary; provided, however, the signature of any of them may be printed, engraved, or stamped on any approved document, contract, instrument, or other papers of the Company.

IN WITNESS WHEREOF, the Company has caused this instrument to be sealed and duly attested by the signature of its officer the 20th day of August, 2021.

Antonio C. Albanese, **Vice President** of Nationwide Mutual Insurance Company

**ACKNOWLEDGMENT**

STATE OF NEW YORK COUNTY OF NEW YORK: ss

On this 20th day of August, 2021, before me came the above-named officer for the Company aforesaid, to me personally known to be the officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, deposes and says, that he is the officer of the Company aforesaid, that the seal affixed hereto is the corporate seal of said Company, and the said corporate seal and his signature were duly affixed and subscribed to said instrument by the authority and direction of said Company.



Stephanie Rubino McArthur  
Notary Public, State of New York  
No. 02MC6270117  
Qualified in New York County  
Commission Expires October 19, 2024

Notary Public  
My Commission Expires  
October 19, 2024

**CERTIFICATE**

I, Laura B. Guy, Assistant Secretary of the Company, do hereby certify that the foregoing is a full, true and correct copy of the original power of attorney issued by the Company; that the resolution included therein is a true and correct transcript from the minutes of the meetings of the boards of directors and the same has not been revoked or amended in any manner; that said Antonio C. Albanese was on the date of the execution of the foregoing power of attorney the duly elected officer of the Company, and the corporate seal and his signature as officer were duly affixed and subscribed to the said instrument by the authority of said board of directors; and the foregoing power of attorney is still in full force and effect.

IN WITNESS WHEREOF, I have hereunto subscribed my name as Assistant Secretary, and affixed the corporate seal of said Company this 20th day of FEBRUARY, 2024.

Assistant Secretary

**CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

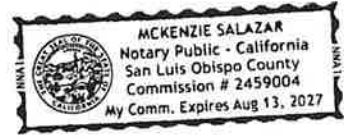
A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California )  
County of SAN LUIS OBISPO )  
On FEB 20 2024 before me, McKENZIE SALAZAR, NOTARY PUBLIC  
Date Here Insert Name and Title of the Officer  
personally appeared BRITTON CHRISTIANSEN  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature *Msalazar*  
Signature of Notary Public

Place Notary Seal Above

**OPTIONAL**

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

**Description of Attached Document**

Title or Type of Document: \_\_\_\_\_ Document Date: \_\_\_\_\_  
Number of Pages: \_\_\_\_\_ Signer(s) Other Than Named Above: \_\_\_\_\_

**Capacity(ies) Claimed by Signer(s)**

Signer's Name: \_\_\_\_\_  
 Corporate Officer — Title(s): \_\_\_\_\_  
 Partner —  Limited  General  
 Individual  Attorney in Fact  
 Trustee  Guardian or Conservator  
 Other: \_\_\_\_\_  
Signer Is Representing: \_\_\_\_\_

Signer's Name: \_\_\_\_\_  
 Corporate Officer — Title(s): \_\_\_\_\_  
 Partner —  Limited  General  
 Individual  Attorney in Fact  
 Trustee  Guardian or Conservator  
 Other: \_\_\_\_\_  
Signer Is Representing: \_\_\_\_\_

STATE OF CALIFORNIA  
DEPARTMENT OF INSURANCE  
SAN FRANCISCO

AMENDED

Certificate of Authority

THIS IS TO CERTIFY, That, pursuant to the Insurance Code of the State of California,

NATIONWIDE MUTUAL INSURANCE COMPANY

of COLUMBUS, OHIO, organized under the laws of OHIO, subject to its Articles of Incorporation or other fundamental organizational documents, is hereby authorized to transact within this State, subject to all provisions of this Certificate, the following classes of insurance: FIRE, MARINE, SURETY, DISABILITY, PLATE GLASS, LIABILITY, WORKMEN'S COMPENSATION, COMMON CARRIER LIABILITY, BOILER AND MACHINERY, BURCLARY, SPRINKLER, TEAM AND VEHICLE, AUTOMOBILE, AIRCRAFT and MISCELLANEOUS insurance, as such classes are now or may hereafter be defined in the Insurance Laws of the State of California.

THIS CERTIFICATE is expressly conditioned upon the holder hereof now and hereafter being in full compliance with all, and not in violation of any, of the applicable laws and lawful requirements made under authority of the laws of the State of California as long as such laws or requirements are in effect and applicable, and as such laws and requirements now are, or may hereafter be changed or amended.

IN WITNESS WHEREOF, effective as of the 18TH day of APRIL, 19 72, I have hereunto set my hand and caused my official seal to be affixed this 18TH day of APRIL, 19 72.



RICHARDS D. BARGER  
Insurance Commissioner

JOHN J. FABER  
Deputy

By

NOTICE:

Qualification with the Secretary of State must be accomplished as required by the California Corporations Code promptly after issuance of this Certificate of Authority. Failure to do so will be a violation of Ins. Code Sec. 701 and will be grounds for revoking this Certificate of Authority pursuant to the covenants made in the application therefor and the conditions contained herein.



February 22, 2024

ATTN: Mr. John Smith  
Owner Representative  
Santa Maria Public Airport District  
3217 Terminal Drive  
Santa Maria, CA 93455

VIA: EMAIL([john@tartaglia-engineering.com](mailto:john@tartaglia-engineering.com))

**Project: US Customs Upgrade: Building & Site Civil  
Santa Maria, CA**

**RE: Clarification of Bid Schedule Items**

Dear Mr. Tartaglia,

Please consider this letter as a clarification of the bid schedule submitted to public purchase on the above referenced project. The bid schedule was submitted with the following items:

Item #1 - LS - Mobilization	\$ 20,000
Item #2 - LS - Building Upgrades	\$150,000
Item #3 - LS - Site Civil	<u>\$524,000</u>
TOTAL - LS -	\$694,000

In the last minute chaos of trying to get the final numbers compiled from our subcontractors, attempting to provide the most competitive bid for a public agency, and the data entry to upload all the number and information into the Public Purchase website, Item # 2 and 3 were transposed. The following would be the intended submission:

Item #1 - LS - Mobilization	\$ 20,000
Item #2 - LS - Building Upgrades	\$524,000
Item #3 - LS - Site Civil	<u>\$150,000</u>
TOTAL - LS -	\$694,000

Newton Construction can perform the work for the total amount specified in their bid proposal and stands by our bid submission even if the above clarification is not accepted.


This information provided is for clerical clarification only. Furthermore, this clerical clarification would provide no material advantage to any bidder and/or change the outcome of the bid results. In legal terms, this would be deemed as a minor bid irregularity and not, by any means, grounds for a non-responsive bid. The District has the right to waive any minor bid irregularities to award the contract. Awards should be viewed in light of the public interest utilizing the low bidder.

Newton Construction has a long history of successful public work projects throughout the Central Coast of California, including the Santa Maria Pubic Airport District. We pride ourselves in our timely completion, partnering attitude, and fiscal responsibility to our pubic agencies on all our

projects. We await the scheduling to award this project and look forward to working with the District towards the successful completion of this project.

If you should have any additional questions or concerns, please feel free to contact this office at any time.

NEWTON CONSTRUCTION & MANAGEMENT, INC.



Eric Newton  
Principal