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SANTA MARIA PUBLIC AIRPORT DISTRICT BOARD OF DIRECTORS

Thursday January 25, 2018

Administration Building Airport Boardroom 7:00 P.M.

REGULAR MEETING A G E N D A

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Rafferty, Adams, Engel, Brown, Baskett

- 1. MINUTES OF THE REGULAR MEETING HELD DECEMBER 14, 2017.
- 2. MINUTES OF THE REGULAR MEETING HELD JANUARY 11, 2018.
- 3. COMMITTEE REPORT(S):
 - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)
 - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)
 - c) MARKETING & PROMOTIONS (Standing or Ad Hoc)
 - d) CITY & COUNTY LIAISON
 - e) STATE & FEDERAL LIAISON
 - f) VANDENBERG LIAISON
 - g) BUSINESS PARK COMMITTEE (Ad Hoc)
- 4. GENERAL MANAGER'S REPORT
 - a) Monthly Activity Report

5. MANAGER OF FINANCE & ADMINISTRATION REPORT

- a) Demand Register
- b) Budget Report
- c) Budget Deviation
- 6. DISTRICT COUNSEL'S REPORT. (Joshua George and Natalie Frye Laacke)
- 7. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
- 8. PRESENTATION OF THE ANNUAL AUDIT BY JEFF PALMER OF FEDAK & BROWN LLP.
- 9. AUTHORIZATION FOR THE PRESIDENT AND SECRETARY TO EXECUTE THE FOURTH AMENDMENT OF LEASE BETWEEN THE DISTRICT AND COASTAL VALLEY AVIATION.
- 10. DISCUSSION AND DIRECTION TO STAFF REGARDING WORKERS' COMPENSATION RESOLUTION FOR GOVERNING BODY MEMBER.
- 11. CLOSED SESSION. The Board will hold a Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators (Chris Hastert, Tom Ross and District Counsel) Re: 1424 Fairway Dr. (Gov. Code Section 54956.8).
- 12. DIRECTORS' COMMENTS.
- 13. ADJOURNMENT.

1 2 3 4 5		MINUTES OF THE REGULAR BOARD MEETING OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT HELD DECEMBER 14, 2017
6 7 8 9 10		The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular place at 7:00 p.m. Present were Directors Rafferty, Adams, Engel, Brown and Baskett, General Manager Hastert, Manager of Finance & Administration Reade and District Counsel George.
11 12 13 14	1.	Organizational meeting of the Board of Directors-Election of Officers pursuant to Article 1, Section 5 of the Official Administrative Code of the District. President Engel called the meeting to order and introduced Agenda item 1. Director Engel proceeded with a Motion for the following slate nomination:
15 16 17 18 19		Director Rafferty for President, Director Adams for Vice-President, Director Engel for Secretary and Director Brown for Vice-Secretary. Director Baskett will hold the position of Director.
20		Director Rafferty Seconded and it was carried by a 5-0 vote.
21 22	2.	Appointment of Members to Committees and Assignment to Liaison Positions.
23 24 25 26		President Rafferty announced the 2018 Board of Directors Committee and Liaison Appointments as follows:
27 28 29 30 31 32 33		Aviation Support & Planning: Directors Brown & Rafferty Administration & Financial: Directors Rafferty & Adams Marketing & Promotion: Directors Adams & Brown Business Park: Directors Engel & Adams City & County Liaison: Directors Engel & Rafferty State & Federal Liaison: Directors Brown & Rafferty Vandenberg Liaison: Directors Rafferty & Baskett
34 35 36 37	3.	MINUTES OF THE SPECIAL MEETING HELD November 30, 2017. Director Brown made a Motion to approve the Special Meeting Minutes held November 30, 2017 as presented. Director Adams Seconded and it was carried by a 5-0 vote.
38 39	4.	COMMITTEE REPORT(S):
40 41 42		 a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) –No meeting scheduled.
43 44 45 46		 b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) – No meeting scheduled.
46 47 48 49		 MARKETING & PROMOTIONS (Standing or Ad Hoc) – No meeting scheduled.
49 50 51		 city & COUNTY LIAISON – A committee meeting will be held on December 20th.

1 2 3		 e) STATE & FEDERAL LIAISON – Director Baskett attended a meeting with the FAA to discuss the ramp and taxiway project.
4		f) VANDENBERG LIAISON – No meeting scheduled.
5 6		g) BUSINESS PARK COMMITTEE (Ad Hoc) – No meeting scheduled.
7 8 9 10 11	5.	GENERAL MANAGER'S REPORT. General Manager Hastert notified the Board the Tanker Base has been reactivated for the Thomas Fire. He updated the Board on the details for the upcoming air show and how the International Council of Air Shows conference went.
12 13	6.	MANAGER OF FINANCE & ADMINISTRATION REPORT.
14 15 16 17		The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.
17 18 19 20 21 22 23		a) Demand Register. The Demand Register, covering warrants 064716 through 064777 in the amount of \$212,077.96 was recommended for approval as presented. Director Baskett made a Motion to accept the Demand Register as presented. Director Engel Seconded and it was carried by a 5-0 vote. Director Brown has requested that late fees be separated out if we have any.
24		b) Information on Credit Card Fees. Information was given to Directors.
25 26 27	7.	DISTRICT COUNSEL'S REPORT. District Counsel George refreshed the Board on the Brown Act, specifically the limitation of email communications.
28 29 30 31 32 33 34 35 36 37	8.	PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a five- minute time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
38 39		No one requested to speak.
40 41 42 43 44	9.	Discussion and direction to staff on increasing participation in Board Meetings. Director Engel made a Motion to keep the Board packet off the website in an effort to gain community participation. Director Adams Seconded and it was carried by a 4-1 vote. Director Baskett opposed.
45 46 47 48 49 50	10.	Authorization for the President and Secretary to execute the Sixteenth Amendment of Land Lease between the District and CJJ Farming. Director Baskett made a Motion to approve. Director Adams Seconded and it was carried by a 5-0 vote.

1 2	11.	CLOSED SESSION. At 7:32 p.m. the Board went into Closed Session to discuss the following item(s):					
3 4 5 6		 a) Conference with Legal Counsel-Pending litigation pursuant to Government Code Section 54956.9(d)(4): 1 case SMPAD v. David Baskett. 					
7		At 7:55 p.m., the Board and staff reconvened to Open Public Session.					
8 9		There were no reportable actions.					
10 11 12	12.	DIRECTORS' COMMENTS: Director Brown would like to see an agenda item added to get the non-airworthy aircraft cleaned up.					
13 14 15		Director Baskett has asked Director Engel for an apology regarding a comment he made over the summer.					
16 17 18 19		Director Adams commented on recent articles discussing Russian Aircraft and the affiliation with Director Baskett. He also suggested that Director Baskett resign from the Board due to conflict of interest caused by that affiliation.					
20 21 22		Director Engel asked District Counsel George a question regarding the FedEx property. He is excited for the Air Show and hopes that it is a success.					
23 24 25		Director Rafferty thanked the board for their support in him becoming Board President and wished everyone a Merry Christmas.					
26 27 28 29 30	13.	ADJOURNMENT. President Rafferty asked for a Motion to adjourn to a Regular Meeting to be held on December 28, 2017 at 7:00 p.m. at the regular meeting place. Director Adams made that Motion, Director Engel Seconded and the Motion was carried by a 5-0 vote.					
31 32		ORDER OF ADJOURNMENT					
33 34 35 36		This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 8:03 p.m. on December 14, 2017.					
37							
38							
39		Hugh Rafferty, President					
40							
41 42		Carl Engel, Secretary					

1 2 3 4 5		MINUTES OF THE REGULAR BOARD MEETING OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT HELD JANUARY 11, 2018
6 7 8 9		The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular place at 7:00 p.m. Present were Directors Rafferty, Adams, Engel, Brown and Baskett, General Manager Hastert, Manager of Finance & Administration Reade and District Counsel Frye Laacke.
10 11 12 13	1.	MINUTES OF THE REGULAR MEETING HELD December 14, 2017. Director Rafferty noted that due to a typographical error on the agenda this item will be tabled until the next board meeting.
14 15	2.	COMMITTEE REPORT(S):
16 17 18 19 20		 a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) –The committee met and discussed the cleanup of non-airworthy aircraft in the tie-down areas.
20 21 22 23		 b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) – No meeting scheduled.
24 25 26		 MARKETING & PROMOTIONS (Standing or Ad Hoc) – No meeting scheduled.
27 28 29		 cITY & COUNTY LIAISON – Mr. Hastert updated the Board on the items discussed at the quarterly City meeting.
30 31		e) STATE & FEDERAL LIAISON – No meeting scheduled.
32		f) VANDENBERG LIAISON – No meeting scheduled.
33 34		g) BUSINESS PARK COMMITTEE (Ad Hoc) – No meeting scheduled.
35 36 37 38 39 40 41	3.	GENERAL MANAGER'S REPORT. General Manager Hastert notified the Board of the items discussed at the Chamber Transportation Committee meeting. He will be meeting with SkyWest Airlines on the 18 th and the Small Community Air Service Development Grant has been extended another year. The TSA precheck mobile unit will be returning on January 22 nd .
42	4.	MANAGER OF FINANCE & ADMINISTRATION REPORT.
43 44 45 46		The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.
47 48 49 50 51		 a) Demand Register. The Demand Register, covering warrants 064778 through 064900 in the amount of \$341,407.05 was recommended for approval as presented. Director Baskett made a Motion to accept the Demand Register as presented. Director Engel Seconded and it was carried by a 5-0 vote.

1 2		b) Quarterly Investment Report. Received and filed.
3 4 5	5.	DISTRICT COUNSEL'S REPORT. District Counsel Frye Laacke announced that she will be attending the upcoming SWAAAE conference in Monterey, CA.
6 7 8 9 10 11 12 13 14 15	6.	PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a five- minute time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
16 17 18		Tom Widroe, a consultant requested to speak during agenda item 7, the U.S. Customs Memorandum of Agreement.
19 20 21 22 23 24 25	7.	Authorization for the President to execute a Memorandum of Agreement between the District and U.S. Customs and Boarder Protection to reestablish user-fee customs operations at the Santa Maria Airport. Discussion was held between staff and the Directors. Mr. Widroe updated the Board on the process required and the progress the airport has made. Director Baskett made a Motion to approve. Director Adams Seconded and it was carried by a 5-0 vote.
26 27 28 29 30	8.	Discussion and direction to staff regarding non-airworthy aircraft stored in the tie down areas. Discussion was held and the Board directed staff to proceed with cleanup and implementing new policy. Director Baskett made a Motion to approve. Director Engel Seconded and it was carried by a 5-0 vote.
31 32 33	9.	Authorization for the General Manager to dispose of the 2001 Ford Explorer vin #1FMZU73E62UB25491. Director Adams made a Motion to approve. Director Brown Seconded and it was carried by a 5-0 vote.
34 35 36 37 38 39	10.	Authorization for the President and Secretary to execute a three-year contract between the District and Bomar Security for professional security services at the Santa Maria Airport. Director Baskett made a Motion to approve. Director Engel Seconded and it was carried by a 5-0 vote.
40		RECESS: At 7:32 p.m.
41 42 43		Return to OPEN SESSION: At 7:37 p.m. The Board and staff reconvened to Open Session.
44 45 46	11.	CLOSED SESSION. At 7:37 p.m. the Board went into Closed Session to discuss the following item(s):
47 48 49 50 51		 a) Conference with Real Property Negotiators (Chris Hastert, Tom Ross and District Counsel) Re: 1424 Fairway Dr. (Gov. Code Section 54956.8).

1		At 7:47 p.m., the Board and staff reconvened to Open Public Session.					
2 3		There were no reportable actions.					
4 5 6	12.	DIRECTORS' COMMENTS: Director Brown enjoyed the meeting with Phil Kirkham of Coastal Valley Aviation.					
7 8 9		Director Baskett handed out t meeting.	two items to be included in the minutes f	for this			
10 11		Director Engel would like to see other areas of the airfield cleaned up.					
12 13		Director Adams is happy to h	ear the non-airworthy aircraft will be clea	aned up.			
14 15 16		Director Rafferty thanked our guests for attending and Director Brown for a productive committee meeting.					
17 18 19 20 21 22	13.	Meeting to be held on Januar	Rafferty asked for a Motion to adjourn y 25, 2018 at 7:00 p.m. at the regular m lotion, Director Engel Seconded and the	eeting place.			
23 24			ORDER OF ADJOURNMENT				
25 26 27 28			Meeting of the Board of Directors of the District is hereby adjourned at 7:52 p.m				
29							
30 31			Hugh Rafferty, President				
32			right talloity, i toolaont				
33							
34			Carl Engel, Secretary				

5 August 2017

Updated 11 January 2018

The Santa Maria Airport Future

By David E. Baskett, Director

The following are my personal views:

The Santa Maria Public Airport District is fortunate to have a large land area, good facilities, an excellent General Manager, an active fire base and multiple streams of income with a good balance sheet, excellent regulatory compliance with high operational and financial audit grades.

Where do we go from here?

Airline Service: This has been a long-term disappointment despite recently providing more than \$1.7 million in subsidies for the limited service received.

The demographics are such that Santa Maria has the airline passenger usage of a town of about 20,000.

We are missing a major part of our citizens.

I see four ways to grow that:

1. The shift of Mokulele from LAX to Burbank and the South West Airline connections that should have create some new traffic to a less troubled airport has not worked.

- 2. Offer our citizens who often travel overnight to Fresno to catch a 6 AM flight to Mexico, a similar service here. Will require the completion and further development of the Customs Facility.
- 3. After the US Customs facility is reopened and some additional business aircraft begin to use it, it can be expanded to handle direct charter flights from Mexico with possible scheduled service to follow. In addition, it opens up the possibility of an international food processing facility, which already has reported local investor interest.
- 4. A community based, scheduled air taxi service to Sacramento with weekend flights to Reno/Tahoe. Preliminary work has been done.
- 5. A possible bulk cargo air service and facility that can deliver the wonderful, locally grown, fresh produce to far away populations with fewer transfer points and faster delivery to kitchens.

Flight Training: The airport began as a military pilot training base and had a commercial flight school several years ago, but now has none. We currently have a national shortage of pilots affecting all phases of aviation. It is time to support a new flight school that can teach not only with traditional airplanes but include helicopters, commercial drones, search and rescue and amphibious aircraft operations with needed mechanic and technician training to keep them running.

Facilities: Our physical plant ranges from old and neglected, to old and maintained, to an updated terminal and the low-cost owner built hangars with resulted in little capital cost to the airport. Major upgrade work is being done on ramps and systems to take advantage of the excellent, longer runway that now supports the larger firefighting aircraft and can handle all medium and most large jet airliners.

My view is to further "polish it up" by the following:

1. A phased rehab of the historical main hangar that was built in WWII but allowed to decay.

- 2. The addition of more owner built hangars on the East side now that the airport owned hangars are full again. The owner built ones are among the best on the airport.
- 3. The building of a "Fire Camp" bunk house and center on the West side to better host the state and federal fire crews that are growing-in-size and are needed for longer periods of time. Perhaps it can be done in cooperation with the Radisson.
- 4. Fix up the older Airport owned south side hangars that have been neglected and need to be kept from sinking below a non- recovery point.

Energy: We pay some of the highest electrical rates in the nation but have unused land that is being lost to the ever-increasing encroachment of "endangered species" that in my view are often used for political purposes.

The vulnerability of the grid is well established (even Atlanta Airport recently lost power) and our airport may well become a critical nexus if we are attacked by outside forces or internal saboteurs.

Why not use the low value land areas to generate enough power and storage to make the airport independent?

With low temperature geo thermal, small inflow radial wind turbines and the now very low cost solar with megawatt sized, low maintenance, energy storage available we can be better prepared for future problems. Both Vandenberg and a Sacramento Airport have 30% or more of their power from solar. We have none.

Santa Maria is currently limited to two types of aviation fuel, leaded aviation gasoline and kerosene based jet fuel.

Planning and action is needed for the now increasingly used bio fuels and coming electric planes. LAX is reportedly supplying six different kinds of fuel not counting automotive types. Some airline flights are now 100% bio fueled. Perhaps offering it here will be of advantage to operators desiring Co2e offsets under AB 32.

R&D Land Use.

A small area can be set aside for "endangered species ranching" and offer the results to those who use them to slow or stop wonderful development needed by people as a better way to actually protect, frogs, salamanders, shrimp and flies.

In the area that borders Foster Road, perhaps some land can be used for high tech community gardens with lessons learned from Windset Farms on how to grow more with less.

David E. Baskett

David.Baskett@Gmail.com

805 887 8782

1424 Oakridge Park, Santa Maria, 93455

"FEATHERS"

12 Jan 2018

In Response to Chuck Adams public comment at the last SMAPD board meeting regarding my status as a publicly elected director as "a feather". He then stated that I should resign over "Russians Coming then Not Coming"..... "BS" reported in the press.

He has been provided an audit trail of messages that show that I first notified the press of the FEMA problem.

It is expected that it will be shown under coming FOIA documents that FEMA has the credibility issues.

Small Feathers:

Earned various Pilots Licenses in the RPI, Peru, Germany and an Airline Transport Pilot Rating (ATP) in Lear Jets, with a Commercial Helicopter with an Instrument rating, Flight Instructor and A&P.

Earned High Honors for the following:

- 1. Top Graduate from US Army advanced aviation maintenance school on Sikorsky helicopters.
- 2. Top Graduate from the 4th Armored Division NCO Academy, Ulm Germany.

- 3. Top Graduate, US Army helicopter pilot's school
- 4. Top graduate of the US Army Infantry Officers Course, Ft. Benning Ga. Post Vietnam (where I had given a direct commission to Infantry officer after Tet 1968).
- 5. Suma Cum Laude with a BS in "Aerospace Management" Denver.
- 6. A former Commander of the Seoul airfield recently used by President Trump and also ran 10 control towers.
- 7. Command of the HQ company 6th Air Cavalry. (formed and trained to kill Russian armor)

Medium Feathers:

- 1. High awards for action in close combat, Republic of Vietnam
- 2. Seven, later years, of service that:
 - a. Responsible to move a highly classified national program in crisis from 2 years behind to "on track" with White House authority.
 - b. Saw a highly politized, multi \$Billion Joint Service weapons program get adapted.
 - c. Tasked with direct reporting to Congress.
 - d. Special weapons conceived, prototyped, tested, produced and used in combat.
 - e. A combat tank killer robot developed and demonstrated within 18 months.
- 3. Post Army:
 - a. Personally acquired, flew and delivered the first operational NATO named "HIP C" gunship to the US DOD much to the expressed amazement of an intelligence agency.

- Indicted, put on trial and then apologized to by the US DA for the district of Atlanta re C 130s (L 100s) that ended up in Libya.
- c. Faced down six screaming federal agents waving guns who were terrorizing my family in my then home in Santa Maria. The head of the agency later resigned.
- d. Built a 3,000 person ice hockey stadium in Siberia to national acclaim.
- e. Became the first General Motors Dealer in the new Russia.
- f. Modernized the 8,000 person sports stadium for the U 308 and HEU (nuclear bomb material) complex in Novosibirsk.
- g. Built a milk processing plant in Irkutsk Siberia, with Cal Poly technology.
- h. Built a pathology lab and morgue (patterned after the one in Santa Barbara) at the end of "Communist Street" in Irkutsk after modernizing the cardiology and radiology departments of a 1,000 bed hospital.
- i. Brought Soviet doctors and dentists to the US for advanced training.
- j. Formed a health care JV in Kazakhstan to help replace the wretched "single payer" Communist medical system that failed all but the "elite".
- k. Flew a MiG 21 at supersonic speeds over Moscow.
- I. Flew other Russian aircraft in Russia.
- m.Bought, delivered and supported Russian aircraft for the US Military.
- n. Was in Siberia where we installed the first licensed special Sat Com communications equipment when the USSR came apart, without bloodshed.

- o. With US Government EXIM Bank support, delivered high tech "Hi- Wall" coal mining equipment to the Siberian "Kuzbass" for safer, cleaner, and better coal mining.
- p. A face to face meeting with Gov. Brown led to the required support letter for the SMX Customs program and a later meeting in DC resulted in a promise to approve it when the program package arrives there.
- q. A major, EU, Russia, US \$500 million + program that will lead to advanced fire fighting aircraft being operated, supported and then built in Santa Maria was started (but is in danger of being fatally wounded by SMX board actions)

Large Feathers:

Many years after the events, calls from former soldiers who found me in Santa Maria and who said they wanted to thank me for saving their lives.

I have three children who are responsible tax paying citizens of the United States and six grand kids of which one will become an Eagle Scout in Utah this month.

David F. Baskett

Monthly Activity Report

December 2017



AGENDA ITEM

4a 1/25/2018

Aviation Building Information

PUBLIC AIRPORT DISTRICT

	Inventory	Occupied	Available	Occupancy Rate
T Hangars	140	140	0	100%
Corporate T Hanagars	8	8	0	100%
Corprate Hangars	28	28	0	100%
Storage Units	26	26	0	100%
Owner Build	23	23	0	100%
Commercial Aviation Hangar Space (SqFt)	107,782	105,407	275	98%
Commercial Aviation Office Space (SqFt)	28,800	19,449	9,351	68%
Hangar Waiting List				
T-Hangars	9			
Corporate/Corporate T-Hangar	15			
Monthly Activity				
	Dec-16	Nov-17	Dec-17	%Change
Operations	2,887	3,465	3,018	5%
Noise/Nuisance Complaints	0	0	2	
Jet\100LL Fuel (Gallons)	64,001	48,358	237,150	271%
Enplanments				
	Dec-16	Nov-17	Dec-17	%Change
Allegiant	1,784	1,859	1,847	4%
Central Coast Shuttle	1,543	1,067	1,623	5%
Airline Load Factor				
			Load Factor	Load Factor
		# of Flights	Actual	
			flights	SCHD flights
Allegiant	-	13	86%	86%
Land Losso Information (Acros)				

Land Lease Information (Acres)

	Inventory	Occupied	Available
Business Park	224	0	224
Agriculture	592.29	592.29	0
Grazing	511	511	0
Non Aviation Land Leases	TBD	48.42	
Aviation Land Leases	TBD	12.22	
Total Airport Acreage	2,550		

Mobile Home Park

	Spaces Rented	Units Sold
Mobile Home Park	78	

DEMAND REGISTER SANTA MARIA PUBLIC AIRPORT DISTRICT

Full consideration has been received by the Santa Maria Public Airport District for each demand numbers 064901 to 064961 and Electronic Payments on Pacific Premier Bank in the amount of \$183,158.47.

CHRIS HASTERT GENERAL MANAGER DATE

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 064901 to 064961 and Electronic Payments on Pacific Premier Bank in the total amount of \$183,158.47 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

VERONEKA READE MANAGER OF FINANACE & ADMINISTRATION DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF JANUARY 25, 2018.

CARL ENGEL SECRETARY

Santa Maria Public Airport District Demand Register

Check Number	Check Date	Vendor Name	Check Amount	AIP Funding	Description
064901*	1/11/2018	AT&T	\$119.40		Phone Service
064902*	1/11/2018	Calportland Construction	\$57,094.15	\$51,761.56	Terminal Apron Reconstruction
064903*	1/11/2018	Pacific Telemanagement Services	\$227.92		Pay Phone Service
064904*	1/11/2018	Pacific Gas & Electric Company	\$426.35		Electricity
064905*	1/22/2018	City of Santa Maria	\$14.40		Water Invoice
064906*	1/22/2018	Applied Industrial Technologies	\$294.84		Building Maint.
064907	1/22/2018	AT&T	\$39.51		Phone Service
064908*	1/22/2018	Aflac	\$627.32		Voluntary Ins Employee
064909*	1/22/2018	Advantage Answering Plus	\$261.70		Answering Service
064910*	1/22/2018	Berchtold Equipment Company	\$2,194.75		Heavy Equip Maint - Mechanical
064911*	1/22/2018	Capitol Door	\$1,093.52		Buildg. Maint Terminal
064912*	1/22/2018	De Lage Landen	\$83.16		Lease/Maint Copier
064913*	1/22/2018	J B Dewar, Inc	\$376.45		Fuel Expense - Gas/Diesel
064914*	1/22/2018	LinkedIn Corporation	\$1,750.00		Education
064915*	1/22/2018	Pacific Gas & Electric Company	\$268.90		Electricity
064916*	1/22/2018	Heritage Oaks Bank	\$9,163.17		Business Travel & Enter.
064917	1/24/2018	Adamski Moroski	\$2,390.64		Legal Service
064918	1/24/2018	American Flag & Gift	\$193.95		American Flags
064919	1/24/2018	American Industrial Supply	\$42.01		Lighting & Nav Aid Maint.
064920	1/24/2018	AT&T	\$39.51		Phone Service
064921	1/24/2018	Bagby Plumbing Service & Repair	\$100.00		Building Maint Terminal
064922	1/24/2018	Bedford Enterprises, Inc.	\$240.72		Trash Removal
064923	1/24/2018	Berchtold Equipment Company	\$479.23		Heavy Equip Maint - Mechanical
064924	1/24/2018	Bomar Security & Investigation	\$7,328.22		Security Service
064925	1/24/2018	Carquest Auto Parts	\$514.19		Auto Maint Mechanical
064926	1/24/2018	Consolidated Electrical Distributors, Ir	\$134.46		Lighting Maintenance
064927	1/24/2018	CHEMSEARCHFE	\$255.26		Building Maint Maint.
064928	1/24/2018	City of Santa Maria	\$293.45		Construction Meter

SANTA MARIA PUBLIC AIRPORT DISTRICT

Demand Register

Check	Check	Vendor Name	Check	AIP	Description
Number	Date	vendor Name	Amount	Funding	Description
064929	1/24/2018	Clark Pest Control	\$380.00		Pest Control - Terminal & Adm.
064930	1/24/2018	Fastenal Company	\$372.48		Shop Supplies
064931	1/24/2018	Coastline Equipment Company	\$278.11		Heavy Equipment Maint Mech.
064932	1/24/2018	Fedak & Brown LLP	\$4,166.00		Annual Audit
064933	1/24/2018	Federal Express	\$87.85		Freight & Common Carrier
064934	1/24/2018	Ferguson Enterprises, Inc.	\$105.06		Buildg. Maint Customs
064935	1/24/2018	Frontier Communications	\$723.56		Telephone Service
064936	1/24/2018	J B Dewar, Inc	\$723.30		Maint Oil
064937	1/24/2018	J.D. Humann Landscape Contr.	\$4,155.66		Landscape Maintenance
064938	1/24/2018	Lee Central Coast Newspapers	\$818.12		Request For Proposals
064939	1/24/2018	Letters, Inc.	\$24.00		Auto Maintenance
064940	1/24/2018	LSC Communications	\$24.00		Publications
064941	1/24/2018	Mission Uniform Service	\$227.49		Uniform Service
064942	1/24/2018	Napa Auto Parts	\$67.98 ¢67.00		Auto parts
064943	1/24/2018	Pat's Automotive	\$67.60		Auto Maint Mechanical
064944	1/24/2018	PATHPOINT	\$990.78		Airport Maintenance Service
064945	1/24/2018	Playnetwork, Inc.	\$89.85		Radio Service - Terminal
064946	1/24/2018	Porsche Club of America	\$500.00		Refund - Event Canceled(Fire)
064947	1/24/2018	Praxair	\$352.95		Shop Supplies
064948	1/24/2018	Quinn Company	\$350.94		Pavement - Maint.
064949	1/24/2018	Hugh Rafferty - Reimbursement	\$29.58		Expense Reimbursement
064950	1/24/2018	Roberts & Connell LLP	\$35.00		Legal Service
064951	1/24/2018	Special Dist. Risk Mgmt. Authority	\$2,982.23		Property/Liabilty Insurance
064952	1/24/2018	Service Star	\$11,856.96		Janitorial Service
064953	1/24/2018	S Lombardi & Assoc., Inc.	\$6,610.00		Airport Advertising
064954	1/24/2018	Tartaglia	\$24,284.00	\$22,015.8	7 Terminal Apron Reconstruction
064955	1/24/2018	Tri-Counties Plant Service	\$275.00		Interior Plants Maint.

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Demand Register

Check	Check	Vendor Name	Check	AIP	Description
Number	Date	vendor Name	Amount	Funding	Description
064956	1/24/2018	Vision Communications Co	\$2,712.09		Radios - Operation Vehicles
064957	1/24/2018	VTC Enterprises	\$54.00		Trash - Paper Recycling
064958	1/24/2018	WageWorks	\$27.42		Cafeteria Plan - Admin. Fee
064959	1/24/2018	Brayton's Power Wash & Sweep	\$500.00		Street Sweeping
064960	1/24/2018	Next Day Signs	\$680.40		Signs
064961	1/24/2018	Office Depot	\$298.27		Office Supplies
		Total Checks Written	\$150,469.22	\$73,777.43	

*Approved by One Board Member

	Electronic Payments	_
		_
1/3/2018	Cal Pers	\$5,825.86
1/3/2018	Cal Pers	\$24.52
1/9/2018	Cal Pers	\$3,732.27
1/9/2018	Cal Pers	\$1,026.16
1/10/2018	Cal Pers - Medical	\$14,226.16
1/16/2018	Mass Mutual	\$3,097.10
1/23/2018	Cal Pers - Retirement	\$4,757.18
	Total Electronic Funds Transfer	\$32,689.25

	Total Funds Dispersed:	\$183,158.47

Budget Report

Account		Actual Expenses Year	Budgeted Expenses for	Over/(Under
Number	Account Description	to Date	Twelve Months	Budget)
	Electricity - Landing Area	7,950	18,692	(10,742)
	Electricity - Hotel Ramp	541	1,062	(521)
	ARFF Services	166,278	665,110	(498,832)
71220-100	-		1,600	(1,600)
	Lighting & Nav Aid Maintenance	4,101	11,125	(7,024)
	Runway Generator Maintenance	940	3,250	(2,310)
	Pavement - Runways & Taxiways	450	8,200	(7,750)
	Pavement - Ramps & Tiedowns	732	10,850	(10,118)
	Weed/Wildlife Abatement	1,303	24,800	(23,497)
	Fencing & Gates		4,300	(4,300)
	Electricity - Hangars	45		45
	Electricity - Hangars	10,869	25,083	(14,214)
	Water/Sewer - Hangar	2,140	5,140	(3,000)
	Emergency Phones - Hangars	753	3,240	(2,487)
72250-200	Landscape Supplies - Hangars	311		311
	Landscaping Hangar Area	2,700	6,528	(3,828)
	Miscellaneous Hangar Supplies		700	(700)
72300-200	Building Maintenance - Hangar Area	2,941	8,900	(5,959)
72310-200	Lighting Maintenance - Hangars	336	7,000	(6,664)
72311-200	Janitorial Sv Hangar Area	6,115	14,137	(8,022)
72328-200	Fire Extinguisher Service - Hangar		1,500	(1,500)
72331-200	Pavement - Ramp - Hangars	810	11,250	(10,440)
72350-200	Fencing & Gates	768	3,050	(2,282)
72445-200	Fire Alarm Service - Hangars	910	3,260	(2,350)
72480-200	Waste Oil Removal - Hangars	584	1,500	(916)
73700-721	Owner Build - Water/Sewer	355	713	(358)
73700-722	Owner Build - Electricity	117	205	(88)
73700-723	Owner Build - Restroom Janitorial	1,050	2,570	(1,520)
	Owner Build - Maintenance		1,000	(1,000)
74110-203	Electricity - Main Hangar	15,436	32,239	(16,804)
74110-204	Utilities - 3940 Mitchell Rd.	365	316	49
74120-203	Gas- Main Hangar	248	541	(293)
74130-125	Water/Refuse - Paint Hangar	2,023	4,774	(2,750)
	Water/Refuse - Main Hangar	3,069	5,544	(2,475)
	Emergency Phone Lines - Paint Hangar	1,047	2,052	(1,005)
74150-203	Emergency Phone Lines - Main Hangar	327	1,500	(1,173)
74260-400	Landscaping - FBO	415	996	(581)
	Miscellaneous Supplies		1,000	(1,000)
	Building Maintenance - FBO Hangar Area	4,049	10,350	(6,301)
	Janitorial Sv Main Hangar & FBOs	1,050	2,570	(1,520)
74311-218	Customs - Water/Refuse/Sewer	1,555	2,322	(767)
74315-400	Fire Sprinkler Maintenance		2,500	(2,500)
74331-400	Pavement - Ramps & Tiedowns	600	2,000	(1,400)
	Drainage Maintenance		1,500	(1,500)
74350-400	Fencing & Gates	777	2,800	(2,023)

Budget Report

74445-125 Fire Alarm Service - Paint Hangar 210 420 (210) 74445-203 Fire Alarm Service - Main Hangar 210 420 (210) 75110-248 Gas - Terminal 1,623 6,602 (44,446) 7510-249 Emergency Phone Lines - Terminal 3,371 7,762 (4,390) 75150-200 Parphone Service - Terminal 3,371 7,762 (4,390) 75150-200 Janitorial SV Terminal Area 516,59 2,775 (1,142) 75255-200 Janitorial SV Terminal Area 516,69 2,000 (1,428) 75300-249 Building Maintenance - Fire Station 3,164 5,730 (2,566) 75310-240 Lighting Maintenance - Fire Station 3,164 5,730 (2,265) 75310-240 Lighting Maintenance - Fire Station 1,000 (4,280) (500) 7532-240 Eighting Maintenance - Fire Station 1,000 (4,280) (500) 7532-249 Ingergency Generator Maintenance - Fire Station 1,000 (4,280) (500) 7532-250 Pavergency	Account Number	Account Description	Actual Expenses Year to Date	Budgeted Expenses for Twelve Months	Over/(Under Budget)
74445-203 Fire Alarm Service - Main Hangar 210 420 (210) 75110-249 Gas - Terminal 51,807 96,253 (44,446) 75120-249 Gas - Terminal 9,679 17,845 (8,167) 75150-249 Bas - Terminal 9,679 17,845 (8,167) 75150-250 Pay Phone Service - Terminal 1,595 2,735 (1,140) 75150-250 Signs 572 2,000 (1,428) 75220-250 Signs 577 2,000 (1,428) 75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75310-240 Building Maintenance - Fire Station 3,164 5,730 (2,566) 75310-249 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75310-249 Lighting Maintenance - Terminal 1,010 2,000 (300) 75310-249 Lighting Maintenance - Terminal 1,010 2,000 (428) 75310-249 Lighting Maintenance - Terminal 1,010 2,000 (2,000) 75332-329 Pavement - Roads - Terminal 1,010 (2,000)	74445-125	Fire Alarm Service - Paint Hangar	210	420	(210)
75110-249 Electricity - Terminal 51,807 96,253 (44,446) 75120-249 Water/Refuse/Sewer - Terminal 9,679 17,845 (8,167) 75130-249 Water/Refuse/Sewer - Terminal 3,371 7,762 (4,390) 75150-250 Pay Phone Service - Terminal 1,595 2,735 (1,140) 75150-250 Janitorial SV Terminal Area 51,699 97,626 (45,927) 75252-250 Janitorial SV Terminal Area 51,699 97,626 (45,927) 75300-249 Janitorial SV Terminal Area 51,699 97,626 (45,927) 75300-249 Building Maintenance - Fire Station 3,164 5,730 (2,268) 75310-240 Lighting Maintenance - Terminal Area Streets 500 (500) (2,581) 75302-249 Emergency Generator Maintenance - Fire Station 1,000 (2,000) (500) 75332-249 Emergency Generator Maintenance - Fire Station 1,000 (2,000) (533) 75332-250 Pavement - Roads - Terminal 1,072 1,500 (428) 75302-249 Interior Plant Service - Terminal 1,070 2,000 (2,		•		420	
75120-249 Gas - Terminal 1,623 6,602 (4,979) 75130-249 Emergency Phone Lines - Terminal 3,371 7,762 (4,390) 75150-250 Pay Phone Service - Terminal 1,595 2,735 (1,143) 75150-250 Nudio & Video Monthly Charges 1,133 2,278 (1,138) 75220-250 Signs 572 2,000 (1,428) 75250-250 Janitorial Sv Terminal Area 51,699 97,626 (45,927) 75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75300-249 Building Maintenance - Fire Station 3,164 5,730 (2,308) 75310-240 Lighting Maintenance - Terminal Area Streets 500 (600) 75310-240 Lighting Maintenance - Terminal 1,002 (1,000) (4,880) 75332-339 Emergency Generator Maintenance - Terminal 1,072 1,500 (4,880) 75350-250 Pacing & Gates - Terminal 1,100 2,000 (2,000) 7545-249 Automatic Door Maintenance Service - Terminal 1,375 3,300 (1,225) 75700-740 Sig It			51,807	96,253	
75150-249 Emergency Phone Lines - Terminal 3,371 7,762 (4,390) 75150-250 Pay Phone Service - Terminal 1,595 2,735 (1,149) 75150-300 Audio & Video Monthy Charges 1,139 2,278 (1,139) 7520-250 Signs 572 2,000 (1,428) 75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75300-309 Building Maintenance - Fire Station 3,164 5,730 (2,566) 75310-240 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75323-239 Emergency Generator Maintenance - Fire Station 100 (100) 75332-249 Emergency Generator Maintenance - Fire Station 1,000 (4,880) 75332-329 Pavement - Roads - Terminal 1,072 1,500 (428) 75332-250 Pavement - Roads - Terminal 2,000 (2,000) (4,880) 75332-250 Pavement - Roads - Terminal 1,375 3,300 (1,225) 7532-250 Fencing & Gates - Terminal 1,375 3,300 (1,225) 7532-2549 Interior Plant Service - Termina		-			
75150-250 Pay Phone Service - Terminal 1,595 2,735 (1,140) 75150-300 Audio & Video Monthly Charges 1,139 2,278 (1,139) 75220-250 Signs 572 2,000 (1,428) 75255-250 Janitorial SV Terminal Area 51,699 97,626 (45,927) 75300-249 Building Maint - Terminal 11,845 28,428 (16,583) 75300-249 Building Maintenance - Fire Station 3,164 5,730 (2,566) 75310-240 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75310-249 Lighting Maintenance - Terminal 1,072 1,500 (428) 75323-249 Emergency Generator Maintenance - Terminal 1,000 (400) (2,500) 75330-249 Pawement - Roads - Terminal Area 5,120 10,000 (4,880) 75465-249 Automatic Door Maintenance Service - Terminal 1,375 3,300 (1,225) 75465-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75465-249 Interior Plant Service - Terminal 1,375 3,300 (1,925)	75130-249	Water/Refuse/Sewer - Terminal	9,679	17,845	(8,167)
75150-300 Audio & Video Monthly Charges 1,139 2,278 (1,139) 75220-250 Signs 572 2,000 (1,428) 75255-250 Landscaping - Terminal Area 51,699 97,626 (45,927) 75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75300-309 Building Maintenance - Tire Station 3,164 5,730 (2,566) 75310-240 Lighting Maintenance - Terminal Area Streets 500 (500) 75310-249 Lighting Maintenance - Terminal 1,002 (100) (100) 75323-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75332-329 Emergency Generator Maintenance - Terminal 1,002 (000) (500) 75332-50 Parceing & Gates - Terminal 1,002 (2,000) (2,000) 75455-49 Automatic Door Maintenance Service - Terminal 3,000 (3,000) 75475-49 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75475-49 Notom Teset Lights <td>75150-249</td> <td>Emergency Phone Lines - Terminal</td> <td>3,371</td> <td>7,762</td> <td>(4,390)</td>	75150-249	Emergency Phone Lines - Terminal	3,371	7,762	(4,390)
75220-250 Signs 572 2,000 (1,428) 75255-250 Janitorial SV Terminal Area 51,699 97,626 (45,927) 75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75300-249 Building Maintenance - Terminal Area Streets 500 (23,038) 75310-240 Lighting Maintenance - Terminal Area Streets 500 (500) 75310-249 Lighting Maintenance - Terminal Area Streets 500 (500) 75310-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75323-249 Emergency Generator Maintenance - Fire Station 1,100 2,000 (2,000) 75330-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75330-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 7530-254 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (1,776) 76110-310 Electric - Rteention Dam Pumps 822	75150-250	Pay Phone Service - Terminal	1,595	2,735	(1,140)
75255-250 Janitorial Sv Terminal Area 51,699 97,626 (45,927) 75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75300-249 Building Maintenance - Fire Station 3,164 5,730 (23,038) 75310-240 Lighting Maintenance - Terminal Area Streets 500 (500) 75310-249 Lighting Maintenance - Terminal 1,409 4,000 (2,551) 75310-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal Area 5,120 10,000 (4,880) 75455-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 76110-300 Electric - Street Light Maintenance 500 (500) 7630-300	75150-300	Audio & Video Monthly Charges	1,139	2,278	(1,139)
75260-250 Landscaping - Terminal 11,845 28,428 (16,583) 75300-329 Building Maintenance - Fire Station 3,164 5,730 (23,038) 75310-240 Lighting Maintenance - Fire Station 3,164 5,730 (25,66) 75310-240 Lighting Maintenance - Terminal Area Streets 500 (500) 75310-249 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75323-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75330-250 Fencing & Gates - Terminal Area 1,375 3,300 (1,925) 75465-249 Automatic Door Maintenance Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75700-740 (1,1750) (11,750) 7610-300 Electric - Street Lights 902 2,578 (1,676) (11,750) (11,750) 7610-300 Electric - Retention Dam Pumps 822 7,826 (7,004) 7620-300 (5,528) (5,528)	75220-250	Signs	572	2,000	(1,428)
75300-249 Building Maint Terminal 12,662 35,700 (23,038) 75300-339 Building Maintenance - Fire Station 3,164 5,730 (2,566) 75310-249 Lighting Maintenance - Terminal Area Streets 500 (500) 75310-249 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75310-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75323-249 Emergency Generator Maintenance - Fire Station 1,100 2,000 (900) 75333-250 Pavement - Roads - Terminal 2,000 (2,000) (75485-249) Automatic Door Maintenance Service - Terminal 3,000 (3,000) 75476-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-741 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 7620-250 Signs 2,000 (2,000) 76345-300 South Well Repairs 500 (500) 7620-250 Signs 2,000 (2,500) 7630-300 Enctric - Street Light Maintenan	75255-250	Janitorial Sv Terminal Area	51,699	97,626	(45,927)
75300-339 Building Maintenance - Fire Station 3,164 5,730 (2,566) 75310-240 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75310-243 Lighting Maintenance - Fire Station 100 (100) 75332-249 Emergency Generator Maintenance - Fire Station 1,002 (900) 75332-339 Emergency Generator Maintenance - Fire Station 1,100 2,000 (900) 75332-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal Area 3,000 (3,000) (3,000) 75475-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75700-741 Sig Items - Terminal Accessories 9,360 (9,360) 7510-300 Electric - Street Lights 902 2,578 (1,676) 76110-300 Electric - Retention Dam Pumps 822 7,826 (7,004) 76260-300 Landscaping - Revenue Generating Land 3,948 9,476 (5,528) 7630-300 Storte Light Mai	75260-250	Landscaping - Terminal	11,845	28,428	(16,583)
75310-240 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75310-249 Lighting Maintenance - Fire Station 100 (100) 75323-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75332-249 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75332-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75332-249 Interior Plant Service - Terminal 2,000 (2,000) 75465-249 Automatic Door Maintenance Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (7,004) 7620-761 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (7,004) 7620-250 Signs 2,000 (2,000) (500) 76340-300 Landscaping - Revenue Generating Land 3,948 9,476 (5,528) 7620-250 Signs 1,500	75300-249	Building Maint Terminal	12,662	35,700	(23,038)
75310-249 Lighting Maintenance - Terminal 1,409 4,000 (2,591) 75310-339 Lighting Maintenance - Fire Station 100 (100) 75323-249 Emergency Generator Maintenance - Fire Station 1,072 1,500 (428) 75333-339 Emergency Generator Maintenance - Fire Station 1,100 2,000 (900) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal 2,000 (2,000) (75465-249 75465-249 Automatic Door Maintenance Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 76110-300 Electric - Retention Dam Pumps 822 7,826 (7,004) 76260-300 Landscaping - Revenue Generating Land 3,948 9,476 (5,528) 76340-300 Drainage Maintenance 500 (500) (500) 76340-300 Drainage Maintenance 1,157 3,000 (1,843) 76360-3		-	3,164		
75310-339 Lighting Maintenance - Fire Station 100 (100) 75323-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75323-339 Emergency Generator Maintenance - Fire Station 1,100 2,000 (900) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal 2,000 (2,000) 75475-249 Interior Plant Service - Terminal 3,000 (3,000) 75700-740 Sig Items - Terminal Accessories 9,380 (9,360) 75700-761 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 76110-300 Recycled Water 2,250 (2,250) (2,250) 7620-250 Signs 2,000 (2,000) (5600) 500 (500) 76310-300 Levenue Generating Land 3,948 9,476 (5,528) (500) (500) 76360-300 Drainage Maintenance 1,157 3,000 (1,843) (6300) (2,500) (5600) <					
75323-249 Emergency Generator Maintenance - Terminal 1,072 1,500 (428) 75323-339 Emergency Generator Maintenance - Fire Station 1,100 2,000 (900) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal 2,000 (2,000) 75465-249 Automatic Door Maintenance Service - Terminal 3,000 (3,000) 75475-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75700-741 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 76110-300 Electric - Retention Dam Pumps 822 7,826 (7,004) 76260-300 Landscaping - Revenue Generating Land 3,948 9,476 (5,528) 76290-300 South Well Repairs 500 (500) (500) 76340-300 Drainage Maintenance 1,157 3,000 (1,843) 76340-300 Drainage Maintenance		o o	1,409		
75323-339 Emergency Generator Maintenance - Fire Station 1,100 2,000 (900) 75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal Accessories 3,000 (3,000) 75475-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75110-300 Electric - Street Lights 902 2,578 (1,676) 76110-300 Electric - Retention Dam Pumps 822 7,826 (7,004) 76240-300 Recycled Water 2,250 (2,250) (2,200) 76220-250 Signs 500 (500) 76320-300 South Well Repairs 500 (500) 76340-300 Irentiga Kantenance 1,157 3,000 (1,843) 76340-300 Street Light Maintenance 2,500 (2,500) (500) 76340-300 Stormwater Retention Facilities 1,157 3,000 (1,843)					
75333-250 Pavement - Roads - Terminal Area 5,120 10,000 (4,880) 75350-250 Fencing & Gates - Terminal 2,000 (2,000) 75465-249 Automatic Door Maintenance Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75700-761 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 76110-310 Electric - Retention Dam Pumps 822 7,826 (7,004) 7620-250 Signs 2,000 (2,000) 7620-250 Signs 2,000 (2,000) 76340-300 Landscaping - Revenue Generating Land 3,948 9,476 (5,528) 76290-300 South Well Repairs 500 (500) 76340-300 Drainage Maintenance 1,157 3,000 (1,843) 76345-300 North Well Repairs 1,500 (1,500) 76360-300 Stormwater Retention Facilities 1,134 3,400 (2,266) 76700-750 MHP - Salaries/ Employee Relat					
75350-250 Fencing & Gates - Terminal 2,000 (2,000) 75465-249 Automatic Door Maintenance Service - Terminal 3,000 (3,000) 75475-249 Interior Plant Service - Terminal 1,375 3,300 (1,925) 75700-740 Sig Items - Terminal Accessories 9,360 (9,360) 75700-761 Sig Item - Crash Rescue Tool Roll for C-6 11,750 (11,750) 76110-300 Electric - Street Lights 902 2,578 (1,676) 76110-301 Electric - Street Lights 902 2,578 (7,004) 76140-300 Recycled Water 2,250 (2,250) 7620-300 Landscaping - Revenue Generating Land 3,948 9,476 (5,528) 76340-300 Street Light Maintenance 500 (500) 76340-300 Drainage Maintenance 1,157 3,000 (1,433) 76340-300 Stormwater Retention Facilities 1,134 3,400 (2,266) 76700-750 MHP - Salarites/ Employee Related Expenses 44,393 90,283 (45,890) 76700-753 MHP - MHP Liability Insurance 6,312 6,750 (438)					
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Budget Report

Account		Actual Expenses Year	Budgeted Expenses for	Over/(Under
Number	Account Description	to Date	Twelve Months	Budget)
87010-455	Administrative Assistant	26,505	51,785	(25,280)
87010-456	Maintenance Foreman	36,651	70,792	(34,141)
87010-457	Maintenance Workers III	44,317	63,529	(19,212)
87010-458	Maintenance Worker I	30,228	63,871	(33,643)
87010-459	Maintenance Worker II	20,521	34,075	(13,554)
87010-460	Accounting Clerk	43,405	84,626	(41,222)
87010-462	Receptionist	20,740	40,947	(20,207)
87020-473	Longevity Pay	9,837	18,049	(8,213)
87020-474	On Call Pay		8,000	(8,000)
	Medicare Tax	6,916	11,877	(4,961)
87030-482	Medical Insurance	135,239	245,387	(110,148)
87030-483	Dental Insurance	9,192	12,371	(3,179)
87030-484	Auto Allowance	6,231	12,000	(5,769)
87030-485	Life Insurance	1,820	3,960	(2,140)
87030-486	Disability Insurance	5,283	6,673	(1,390)
87030-487	PERS Retirement	96,649	182,282	(85,633)
87030-488	Worker's Compensation	17,620	18,761	(1,142)
87030-489	Employee Vision Coverage	1,319	1,526	(206)
87110-150	Electricity - Shop	1,375	3,601	(2,227)
87110-217	Electricity - Administration Building	7,268	15,771	(8,503)
87120-150	Gas - Shop	124	260	(135)
87120-217	Gas - Administration Building	311	1,324	(1,013)
87130-150	Water/Refuse - Shop	1,336	1,413	(77)
87130-217	Water/Sewer - Administrative Building	624	1,589	(964)
87130-500	Water - Landscaping	13,736	19,608	(5,872)
87140-500	Trash - Paper Recycling	297	648	(351)
87160-501	Cellular Phone	5,190	13,750	(8,560)
87160-502	Security Phone Lines	520	1,032	(512)
87160-504	Administration Office - Monthly Service	3,075	7,813	(4,738)
87160-505	Administration Office - Toll Calls	961	1,903	(942)
87160-507	Administration Office - Fax Line	715	1,650	(935)
87160-509	Tower & Fire Station	1,609	2,187	(578)
87160-510	Shop Phone	1,174	2,317	(1,144)
87160-511	Answering Service	1,466	3,023	(1,558)
	Legal Reimbursement	0		0
	Cellular Phone - ARFF Vehicle	46		46
87210-500	Security Supplies		3,400	(3,400)
	Janitorial Supplies	3,057	12,249	(9,191)
	Small Tools	2,439	5,250	(2,811)
	Shop Supplies	1,508	4,550	(3,042)
	Fuel Expense - Gas/Oil	7,069	11,049	(3,979)
	Fuel Expense - Diesel Fuel/Oil	3,228	11,000	(7,772)
87275-500		519	1,036	(517)
87280-546		850	1,036	(185)
87280-547	Safety Equipment	1,411	3,380	(1,969)

Budget Report

Account Number	Account Description	Actual Expenses Year to Date	Budgeted Expenses for Twelve Months	Over/(Under Budget)
87280-548 Ti	raining Supplies		600	(600)
	Iniform Service	4,158	7,599	(3,441)
87290-500 S		3,528	4,438	(910)
	uilding Maintenance - Shop	1,574	3,650	(2,076)
	uilding Maintenance - Administrative Building	1,440	7,920	(6,480)
	lean HVAC Term & Admin	,	3,000	(3,000)
87321-150 E	quipment Maintenance - Shop	202	750	(548)
	adio Maintenance	156	1,000	(844)
87324-521 C	Copier	4,407	7,931	(3,524)
87324-523 M	laintenance - Postage Machine	722	1,448	(726)
87328-500 Fi	ire Extinguisher Service		1,400	(1,400)
87360-536 A	utomotive Maintenance - Mechanical	1,693	8,000	(6,307)
87360-537 A	utomotive Maintenance - Tires	807	4,000	(3,192)
	leavy Equipment Maintenance - Mechanical	6,133	13,500	(7,367)
	leavy Equipment Maintenance - Tires	1,016	2,500	(1,484)
	RFF Vehicle Maintenance	4,803	21,000	(16,197)
	uel System - Fire Alarm Service	210	540	(330)
87400-500 D		5,800	21,000	(15,200)
	ayroll Processing Fees	2,746	4,773	(2,026)
87414-500 A		13,734	27,750	(14,016)
	egal Counsel Services	37,635	82,733	(45,098)
	ngineering Services	444 704	25,000	(25,000)
	ecurity Service	111,731	340,084	(228,353)
	ecurity Sys Maint & Repairs	5,563	16,000	(10,437)
	anitorial Service - Admin	4,725	11,567	(6,842)
	andscaping Services andscaping Contingencies	1,870 1,168	4,488 5,000	(2,618) (3,832)
	nternet/Web Page Maintenance	14,571	27,297	(12,726)
	ank Charges - Service Charges	5,797	12,004	(6,207)
	reight & Common Carrier	345	473	(128)
87520-567 P	-	324	1,800	(1,476)
	rinting & Stationery	30	1,200	(1,170)
	lisc. Office Supplies	6,338	15,071	(8,733)
	ooks & Publications	619	500	119
	computer Supplies	1,570	16,120	(14,550)
	computer Support Services	47,639	60,070	(12,431)
	ues and Memberships	2,145	4,822	(2,677)
87540-601 D	ues -AAAE	3,800	4,600	(800)
87540-603 D	ues - SWAAAE		510	(510)
87540-605 D	ues - Chamber of Commerce	350	1,000	(650)
87540-606 D	ues - National Notary Association		150	(150)
	ues - CA Special Districts Association	6,433	6,388	45
	ues - AAAE ARDF CA Airport Storm	4,950	4,950	0
	costco Membership	180	165	15
87540-618 S	anta Maria Times		150	(150)

Budget Report

Account		Actual Expenses Year	Budgeted Expenses for	Over/(Under
Number	Account Description	to Date	Twelve Months	Budget)
87540-625	Santa Barbara County Special Districts Assn	300		300
87540-628	Pro-rata Share of LAFCO Budget	4,000	3,556	444
87600-596	Advertising - Legal	622	1,000	(378)
	Advertising - Airport Advertising	38,741	32,300	6,441
	Depreciation - Landing Area		1,513,200	(1,513,200)
87610-200	Depreciation - Hangar Area		152,739	(152,739)
	Depreciation - Terminal Area		526,335	(526,335)
87610-300	Depreciation - Revenue Generating Land		254,890	(254,890)
	Depreciation - Main Hangar & FBO		68,219	(68,219)
	Depreciation - Administration		96,758	(96,758)
	Emergency Exercises		500	(500)
	Insurance - Airport Liability		20,000	(20,000)
	Insurance - Auto, Fire, Property		63,897	(63,897)
87630-595	Insurance - General Liability		28,707	(28,707)
87650-643		858	5,024	(4,166)
87650-646	Storm Water Permits		1,283	(1,283)
87660-500		959	9,000	(8,041)
87670-500	Business Travel & Entertainment	19,713	54,850	(35,137)
	Employee Recognition	1,165	3,500	(2,335)
87700-791	Sig Items - Training Live Burn		26,500	(26,500)
	SM Chamber Economic Development	33,000	33,000	0
88680-690	Airline Service Enhancement Grant	184,603	184,603	0
	Planning & Marketing		25,000	(25,000)
	Consulting Services - Marketing Aviation Related	3,599	64,410	(60,811)
88680-693	Consulting Services - Contingencies	27,755	102,554	(74,799)
	Total	1,975,953	7,136,893	(5,160,940)

For the For Months Ending November 30, 2017

Revenues

		Actual YTD	Budget YTD	Over/(Under) Budget
61100-052	Landing Fees - Ameriflight	4,431	2,505	1,926
61100-053	Landing Fees - U.S. Forest Service	26,966	10,417	16,549
61100-054	Landing Fees - Federal Express - WestAir	2,890	2,407	483
61100-055	Landing Fees - Allegiant Air	10,278	9,649	629
61100-069	Landing Fees - Charter Jets	4		4
61110-052	Tiedowns - Ameriflight	520	510	10
61110-054	Tiedowns - Federal Express - WestAir in	1,535	1,535	0
61110-059	FBO Tiedowns	62		62
61130-093	Comm Veh Access - Federal Express	4,435	4,435	0
61130-094	Comm Veh Access - UPS	1,675	1,658	17
61140-152	Fuel Flowage Fees - Self Serve	3,049	1,384	1,665
61140-154	Fuel Flowage Fees - CC Jet Center, LLC	31,861	28,880	2,981
62210-005	T-Hangar 3005 Airpark	17,250	17,282	(32)
62210-009	T-Hangar 3009 Airpark	11,034	11,115	(81)
62210-011	T-Hangar 3011 Airpark	10,700	10,687	13
62210-019	T-Hangar 3019 Airpark	10,486	10,687	(201)
62210-023	T-Hangar 3023 Airpark	11,100	11,115	(15)
62210-027	T-Hangar 3027 Airpark	10,802	10,965	(164)
62210-031	T-Hangar 3031 Airpark	11,335	10,965	370
62210-039	T-Hangar 3039 Airpark	14,840	15,935	(1,095)
62210-103	T-Hangar 3103 Airpark	17,660	17,835	(175)
62210-107	T-Hangar 3107 Airpark	12,834	13,017	(183)
62210-109	T-Hangar 3109 Airpark	10,050	10,046	4
62210-111	T-Hangar 3111 Airpark	9,470	10,292	(822)
62220-035	Corporate T-Hangar 3035 Airpark	15,875	15,876	(1)
62230-005	T-Hangar Storage 3005 Airpark	2,350	2,350	(0)
62230-009	T-Hangar Storage 3009 Airpark	790	783	7
62230-011	T-Hangar Storage 3011 Airpark	830	825	5
62230-019	T-Hangar Storage 3019 Airpark	415	413	2
62230-023	T-Hangar Storage 3023 Airpark	395	392	3
62230-027	T-Hangar Storage 3027 Airpark	770	773	(3)
62230-031	T-Hangar Storage 3031 Airpark	385	773	(388)
62230-035	T-Hangar Storage 3035 Airpark	795	794	1
62230-039	T-Hangar Storage 3039 Airpark	3,410	2,350	1,060
62230-107	T-Hangar Storage 3107 Airpark	690	783	(93)
62230-109	T-Hangar Storage 3109 Airpark	340	339	1
62230-111	T-Hangar Storage 3111 Airpark	788	773	15
62240-001	Corporate Hangars 3001 Airpark	17,790	17,792	(2)
62240-029	Corporate Hangars 3029 Airpark	19,620	19,618	2
62240-105	Corporate Hangars 3105 Airpark	23,310	23,304	6
62240-118	Corporate Hangar 3043 Airpark	21,450	22,743	(1,293)
63310-100	Owner Build Hangar - Land (Sm)	2,678	2,678	0
63310-101	Owner Build Hangars - Land (Lg)	4,642	4,642	0

For the For Months Ending November 30, 2017

Revenues

		Actual YTD	Budget YTD	Over/(Under) Budget
64410-177	Main Hangar - Artcraft Paints	19,107	19,107	(0)
64410-178	Main Hangar - Tricor Calif	975	975	(0)
64410-183	Main Hangar - S B Cellular	10,875	10,988	(113)
64410-184	Main Hangar - Ravatt, Albrecht & Associated, Inc.	5,355	5,215	140
64410-185	Main Hangar - Art-Craft Suites 119-128	18,727	18,728	(1)
64420-117	Corporate Hangar FBO 3117 Liberator	12,446	7,620	4,826
64420-119	Corporate Hangar FBO 3119 Liberator	3,324	3,302	22
64420-121	Corporate Hangar FBO 3121 Liberator	3,220	3,220	0
64420-125	Corporate Hangar FBO 3125 Liberator (P)	21,046	21,045	1
64420-409	Corporate Hangar FBO 3409 Corsair	20,349	26,170	(5,821)
64420-410	U.S. Forest - Land Use Revenue	27,485	16,667	10,818
64420-438	Corporate Hangar FBO - CALSTAR	4,810	4,761	49
64420-439	Corporate Hangar FBO CC Jet Center	21,295	21,295	0
64420-440	Corporate Hangar FBO 3950 Mitchell	7,937	7,990	(53)
64420-441	Corporate Hangar FBO 3948 Mitchell	1,018	2,562	(1,544)
64420-442	Corporate Hangar FBO 3944 Mitchell	7,135	7,135	0
64420-443	Corporate Hangar FBO 3940 Mitchell	15,355	15,354	1
64420-444	Corporate Hangar FBO Arctic Air	18,580	18,580	0
64420-445	CC Jet Center Self Serve	1,248	875	373
64420-447	Rotocraft Leasing - Parking Lot	5,345	5,348	(3)
64420-448	MOF 3015/3025 Airpark Drive	1,060	1,045	15
64420-449	FBO CC Jet Center-Los Padres Disp	1,530	1,532	(2)
64420-450	CCJC (GA Terminal)	4,415	4,790	(375)
64459-203	Utility Reimbursement - Main Hangar	12,869	9,403	3,466
65000-100	Vehicle Access Fee - Uber	2,740		2,740
65510-251	Terminal - TSA Lease	39,042	39,042	0
65510-252	Terminal - Restaurant	13,767	15,561	(1,794)
65510-255	Terminal - Allegiant Air, Inc.	920	920	0
65510-256	Terminal -Central Coast Shuttle	10,030	10,029	1
65510-257	PFC Revenue	47,156	33,413	13,743
65510-261	Terminal - ProDIGIQ	63		63
65510-262	ARINC	725	722	2
65520-265	Terminal Concessions - Avis	42,215	40,295	1,920
65520-266	Terminal Concessions - Budget	11,977	7,738	4,239
65520-267	Terminal Concessions - Hertz	26,606	28,760	(2,154)
65520-268	Terminal Concessions - Enterprise	22,760	22,328	432
65520-274	Terminal Vending Machines	855	1,315	(460)
65530-217	Other Building - Administrative Board Room	300	467	(167)
65530-307	Other Building - Avis Service Center	4,540	4,539	1
65559-249	Utility Reimbursements - Terminal	1,124	1,025	99
65559-336	TSA - LEO Reimbursement	5,140	12,000	(6,860)
66120-080	Vehicle Training Area/Special Events	1,000		1,000
66120-083	Santa Maria Karting	2,950	2,750	200

For the For Months Ending November 30, 2017

Revenues

		Actual YTD	Budget YTD	Over/(Under) Budget
				-
66610-361	Farm Land - Castellanos	55,388	53,102	2,286
66610-362	Grazing Land - R. Michel	976	895	81
66610-363	Grazing Land - Mc Gray & Jokela	565	565	0
66610-364	Master Lease - Mahoney Brothers - CJJ	9,947	9,610	337
66610-365	Farm Land - Gresser	209,252	210,563	(1,310)
66610-366	Grazing Land - Verlade	1,343	1,343	0
66620-201	Airport Business Park	53,625	58,988	(5,363)
66620-320	Pioneer Park	805	805	0
66620-455	Commercial Land - Hotel	83,768	76,812	6,957
66620-500	Verizon Land Lease	10,000		10,000
66630-381	Village Mobile Home Park	178,533	170,894	7,639
67300-950	Commercial Filming - Movie Shoots	2,000		2,000
67910-900	Misc. Income Operations	9,036		9,036
67910-921	Misc. Income - Late Charges	8	2,917	(2,909)
67910-924	Misc. Income - Copy Charges/Postage/Keys	35		35
67910-931	Misc. Income - Rebates - PG&E		2,500	(2,500)
67910-951	Misc. Income - Airport Access Card	873	3,333	(2,460)
69010-951	Interest Income		9,806	(9,806)
69110-934	AIP 34 - Airport Master Plan	33,082		33,082
69110-935	AIP 35 Rehabilitate Apron	837,804		837,804
69110-936	AIP 36 Reimbursement		3,882,022	(3,882,022)
69310-965	Tax Revenues	307,378	586,822	(279,444)
69510-980	Ordinary Dividends - Principal Financial Group	49	- , -	49
	Total	2,626,472	5,856,908	(3,230,436)

Board of Directors Presentation of 2017 Audit Results

From

Jeff Palmer Fedak & Brown LLP



Audit Requirements

- State Law Requires the District to Have an Audit Performed Each Year by a Qualified CPA.
- A Copy of the Audit Report and the Results of That Years Operations Must be Submitted to the State Auditor Controller.



The Financial Statement Audit

 The Annual Audit of the District's Financial Statements is to Determine Whether the Financial Statements are Free of Material Misstatements and Prepared in Accordance with Generally Accepted Accounting Principles (GAAP).



Professional Guidance

- The Audit Process is Governed by:
 - The Statements of Auditing Standards
 - Federal and State Requirements

 GAAP is Established by The Governmental Accounting Standards Board (GASB)



The Audit Process

- Interim Fieldwork Assess the District's Internal Controls and Effectiveness
 - Gain and Understanding of the District's Control Framework
 - Test of Controls Testing Accounting Cycles
 - Assess Risk Design Audit Programs for Final Audit



The Audit Process

- Final Fieldwork Test Account Balances
 - Agree to Supporting Documentation
 - Perform Analysis of Key Relationships



The Reports

Independent Auditor's Report on the Financial Statement – Unmodified "CLEAN" Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the **Santa Maria Public Airport District** as of June 30, 2017....

Independent Auditor's Report – Performed in Accordance with Government Auditing Standards on Internal Controls and on Compliance and Other Matters

Report to Management on Financial Reporting Matters

Communication to Governing Board

- Auditor's Responsibility Under U.S. GAAS
- Planned Scope of Audit Audit Engagement Letter
- Qualitative Aspects of Accounting Practices
- Management's Judgments & Accounting Estimates



Communication to Governing Board

- Corrected and/or Uncorrected Misstatements
- Management's Consultation with Other Accountants
- Difficulties Encountered in Performing the Audit
- Disagreements with Management



Upcoming Items For 2018

New Accounting Pronouncement Implementation for GASB 75:

- The Primary Objective is to Match both Accounting and Reporting of the OPEB liability with the Pension liability in the District's books.
- Utilize deferred outflows and inflows which represents either the consumption/acquisition of resources in future periods.
- Provides Additional Disclosures within the Notes to the Financial Statements.



Financial Highlights

Condensed Statements of Net Position

Assets:	_	2017	As Restated 2016	Change
Current assets	\$	5,572,349	5,702,555	(130,206)
Non-current assets		120,788	113,212	7,576
Capital assets, net	_	32,171,380	30,705,190	1,466,190
Total assets	_	37,864,517	36,520,957	1,343,560
Deferred outflows of resources	_	309,433	112,925	196,508
Liabilities:				
Current liabilities		1,813,900	710,026	1,103,874
Long-term liabilities	_	1,680,048	1,284,675	395,373
Total liabilities	_	3,493,948	1,994,701	1,499,247
Deferred inflows of resources	_	178,148	277,504	(99,356)
Net position:				
Net investment in capital assets		32,136,697	30,657,372	1,479,325
Restricted for capital projects		1,967,435	3,590,388	(1,622,953)
Unrestricted	_	397,722	113,917	283,805
Total net position	\$ _	34,501,854	34,361,677	140,177



Financial Highlights

Condensed Statements of Revenues, Expenses and Changes in Net Position

Revenues:	_	2017	As Restated 2016	Change
Operating revenues	\$	3,310,143	3,226,304	83,839
Non-operating revenues	-	1,559,066	1,528,730	30,336
Total revenues	_	4,869,209	4,755,034	114,175
Expenses:				
Operating expenses		4,458,946	3,813,171	645,775
Depreciation and amortization		2,288,269	2,441,538	(153,269)
Non-operating expenses	-	737,054	387,922	349,132
Total expenses	_	7,484,269	6,642,631	841,638
Net income before capital		(2,615,060)	(1,887,597)	(727,463)
Capital contributions	-	2,755,237	327,120	2,428,117
Change in net position	-	140,177	(1,560,477)	1,700,654
Net position, beginning of	year			
– as restated	_	34,361,677	35,922,154	(1,560,477)
Net position, end of year	\$ _	34,501,854	34,361,677	140,177



Financial Highlights

In fiscal year 2017:

Change in Net Position - Increased \$140,177 to \$34,501,854, due as a result of current years operations and a prior year restatement for a note receivable allowance of \$111,272.

Total Revenues - Increased by \$114,175 to \$4,869,209.

Operating Revenues - Increased by \$83,839 to \$3,310,143, due primarily to increases of \$45,319 in landing area usage, \$24,436 in main hangar and fixed base operations, and \$46,586 in land usage, which were offset by a decrease of \$22,599 in terminal area usage revenues.

Non-operating Revenues - Increased by \$30,336 to \$1,559,066, primarily due to increases of \$24,170 in overall property taxes and \$5,940 in interest and investment earnings.

Total Expenses - Increased by \$841,638 to \$7,484,269.

Operating Expenses before Depreciation - Increased by \$645,775 to \$4,458,946, due primarily to increases of \$364,355 in landing area usage, \$243,049 in public administration, and \$38,460 in terminal area usage.

Depreciation - Decreased by \$153,269 to \$2,288,269, primarily due to maturing depreciable assets.

Non-operating Expenses - Increased by \$349,132 to \$737,054, primarily due to increases of \$334,338 in revenue guarantee expense and \$14,794 on loss on disposal of capital assets.

Capital Contributions - Increased by \$2,428,117 to \$2,755,237, due primarily to an increase of \$2,493,645 in federal capital grants which was offset by a decrease of \$65,528 in passenger facility charges.

At the end of fiscal year 2017, the District showed a positive balance in its unrestricted net position of \$397,722 which is an increase of \$283,805 from 2016.



FOURTH AMENDMENT TO LEASE

Re: Lease dated October 28, 1993, between SANTA MARIA PUBLIC AIRPORT DISTRICT and SR-9 CORPORATION, as assigned to COASTAL VALLEY AVIATION, Inc., covering Buildings 3119-A and 3119-B at 3119 Liberator Street, related aircraft ramp, and aircraft parking space area immediately south of corporate hangar 3121, at the Santa Maria Public Airport (the "Lease").

The undersigned, SANTA MARIA PUBLIC AIRPORT DISTRICT ("District") and COASTAL VALLEY AVIATION, Inc. ("Tenant"), do hereby agree to amend the abovereferenced Lease, effective February 1, 2018, as follows:

Effective February 1, 2018, section 1(d) is deleted in its entirety. It is replaced with:

1. (d) "Leased Premises" means and includes Buildings 3119-A and B at 3119 Liberator Street (consisting of approximately 7,800 square feet of floor area), a paved aircraft ramp of approximately 50 feet by 150 feet in front of the buildings and an aircraft parking space of approximately 40 feet by 40 feet adjacent to the buildings and ramp area shown on Exhibit "A" attached hereto and made a part hereof.

All of the terms, covenants, conditions, provisions and agreements of said Lease, as amended, shall remain in full force and effect.

DATED: January 25, 2018

APPROVED AS TO CONTENT FOR	
DISTRICT:	

DISTRICT:

SANTA MARIA PUBLIC AIRPORT DISTRICT

General Manager

By: ___

Hugh Rafferty, President

APPROVED AS TO FORM FOR DISTRICT:

By: _____ Carl Engel, Secretary

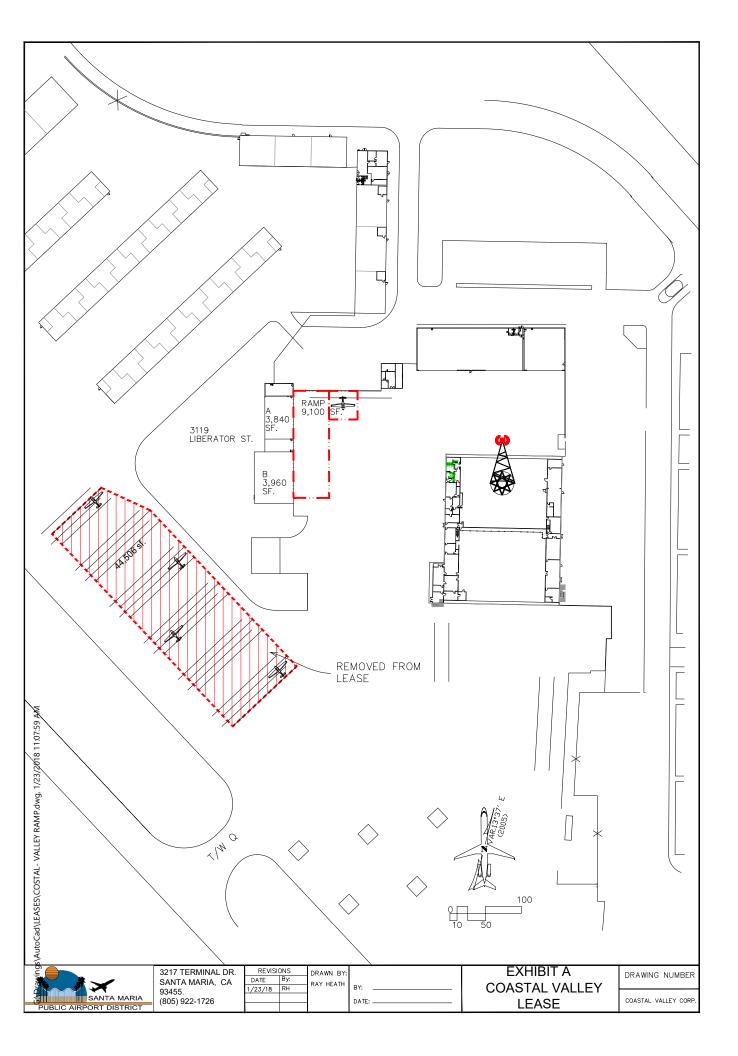
District Counsel

Tenant:

COASTAL VALLEY CORPORATION, INC. a California corporation

By: _

Phil Kirkham, President





1112 I Street, Suite 300 Sacramento, California 95814-2865 T 916.231.4141 or 800.537.7790 • F 916.231.4111

Maximizing Protection. Minimizing Risk. * www.sdrma.org

November 30, 2017

Ms. Veroneka Reade Manager of Finance Santa Maria Public Airport District 3217 Terminal Drive Santa Maria, California 93455-1899

Re: Workers' Compensation Resolution for Governing Body Member and/or Volunteer Coverage

Dear Ms. Reade,

Recently our excess carrier has made us aware that SDRMA Workers' Compensation (WC) members need to pass a **new Resolution** if they would like to <u>continue</u> (or start) covering their Governing Body members and/or volunteers.

Section 3363.5 of the California Labor Code provides that a person who performs voluntary service for a public agency as designated and authorized by the Governing Body of the agency or its designee, shall, upon adoption of a Resolution by the Governing Body of the agency so declaring, be deemed to be an employee for workers' compensation purposes. Thus, if such a resolution is adopted, and the volunteer is injured while performing duties for the agency, the volunteer is entitled to receive workers' compensation benefits and their exclusive remedy for recovery against the agency is through the Workers' Compensation system.

Such Governing Body members and/or volunteers may be covered for workers' compensation benefits only if a Resolution to that effect is adopted by the Governing Body pursuant to Labor Code § 3363.5 and a copy of the Resolution is filed with SDRMA.

A new Resolution (see attached) has been created by our coverage counsel. The Resolution permits your Governing Body to designate the various categories of persons who the agency desires to "deem" to be employees for purposes of workers' compensation. It declares, on a blanket basis, that the designated categories of volunteers are deemed employees and those categories consist of Governing Body Members, persons performing voluntary service, persons on work study, interns, and other volunteers. In addition, those so designated persons also need to be listed under our Workers' Compensation Program (which includes paying an annual contribution amount) to enable coverage.

When using the sample Resolution provided, please do <u>not</u> make any changes other than the areas highlighted in yellow. **To ensure accurate and timely implementation of your Resolution, please return your Governing Body approved Workers' Compensation Resolution as soon as possible by fax or email.** A Microsoft Word version of the sample Resolution can be downloaded at <u>http://www.sdrma.org/program-coverages/workers-compensation-program</u>. If your agency has any questions please contact Ellen Doughty, Chief Member Services Officer, at 800.537.7790 or edoughty@sdrma.org.

Sincerely, Special District Risk Management Authority

Gregory S. Hall, ARN

Chief Executive Officer

Enclosures: Sample Resolution for Covering Governing Body and/or Volunteers

A proud California Special Districts Alliance partner. California Special Districts Association 1112 I Street, Suite 200 Sacramento, California 95814-2865 T 877.924.CSDA (2732) * F 916.442.7889 CSDA Finance Corporation 1112 I Street, Suite 200 Sacramento, California 95814-2865 T 877.924.CSDA (2732) * F 916.442.7889



RESOLUTION No. XXXXXXXXX

RESOLUTION OF THE GOVERNING BODY OF THE AGENCY NAME, DECLARING THAT GOVERNING BODY MEMBERS AND VOLUNTEERS SHALL BE DEEMED TO BE EMPLOYEES OF THE DISTRICT FOR THE PURPOSE OF PROVIDING WORKERS' COMPENSATION COVERAGE FOR SAID CERTAIN INDIVIDUALS WHILE PROVIDING THEIR SERVICES

WHEREAS, the Agency Name utilizes the services of Governing Body Members and Volunteers; and

WHEREAS, Section 3363.5 of the California Labor Code provides that a person who performs voluntary service for a public agency as designated and authorized by the Governing Body of the agency or its designee, shall, upon adoption of a resolution by the Governing Body of the agency so declaring, be deemed to be an employee of the agency for the purpose of Division 4 of said Labor Code while performing such services; and

WHEREAS, the Governing Body wishes to extend Workers' Compensation coverage as provided by State law to the following designated categories of persons as indicated by a checkmark in the box to the left of the descriptions:

- All Members of the Governing Body of the [Agency Name] as presently or hereafter constituted and/or
- All persons performing voluntary services without pay other than meals, transportation, lodging or reimbursement for incidental expenses
- □ Individuals on Work-study programs
- □ Interns

□ Other Volunteers

[designate]

NOW, THEREFORE, BE IT RESOLVED, that such persons coming within the categories specified above, including the duly elected or appointed replacements of any Governing Body Member and other designated individuals be deemed to be employees of the Agency Name for the purpose of Workers' Compensation coverage as provided in Division 4 of the Labor Code while performing such service. However, said Governing Body Members and other designated individuals will not be considered an employee of the Agency Name for any purpose other than for such Workers' Compensation coverage, nor grant nor enlarge upon any other right, duty, or responsibility of such Governing Body Members or other designated individuals, nor allow such persons to claim any other benefits or rights given to paid employees of the Agency Name.

PASSED, APPROVED AND ADOPTED this DATE by the following vote:

AYES: NOES: ABSENT:

Name, Chairperson Agency Name

APPROVED AS TO FORM: